



Standard transfer value basis amendments

21 May 2009

Standard transfer value basis – Amendment process



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- ASP PEN-2 sub-committee meets every 6 months or more frequently where required
 - Discussions regarding the transfer value basis are minuted and appear on SAI website
 - Decisions then taken to Pensions Committee for discussion and ratification
 - Then on to Council for further ratification before the Society writes formally to the Minister of Social and Family Affairs
 - Committee is comprised of Keith Burns, Noel Collins, Pramit Ghose and Derek McNamee

Standard transfer value basis



- Most recent meeting was on 27 March 2009
- Key decisions were:
 - Maintain pre-retirement discount rate at 7.75%
 - Maintain post retirement discount rate at 4.50%
 - Maintain post retirement inflation assumption at 2.0%
 - Reduce pre retirement inflation assumption from 2.5% to 2.0% p.a.
 - Maintain existing guidance regarding maximum permissible assumed investment returns for Funding Proposals (ASP PEN-4)
- Mortality assumption was not under review at this time

Rationale



- **Pre-retirement discount rate**
 - Rate of 7.75% was consistent with an equity risk premium of approx. 3.25% at date of review (versus a long government bond French Tresor 2032)
 - At high end of ERP range (0-4%) but deemed not unreasonable in current environment
 - Dividend yield model would have justified significantly higher figure but doubts over credibility of this approach in current economic conditions
 - Rate of 7.75% is consistent with equity return assumption used for accounting disclosures at 31/12/2008
 - Decision was to maintain existing assumption of 7.75% p.a.
- **Post-retirement discount rate**
 - Long term assumption with MVA over 10 years to retirement
 - Existing assumption was consistent with yield on benchmark stock at date of review (French Tresor was yielding 4.35% at date of review)
 - Decision was to maintain assumption of 4.5% p.a.

Rationale



- **Pre-retirement inflation assumption**
 - Implied rate of inflation (based on yield differential on long euro bonds (Tresor 2032 stock) and long index linked stock (the OAT€ 2032) was 2.10% at date of review.
 - ECB target is to keep inflation below 2.0% p.a.
 - Significant fall in Irish CPI over last 6 months
 - Decision was to reduce pre-retirement inflation assumption from 2.5% p.a. to 2.0% p.a.
- **Post-retirement inflation rate**
 - Decision was to maintain assumption of 2.0% p.a.

Impact on transfer value & Funding Standard position



- Change will result in following changes in transfer values for active and deferred members versus existing SAI Standard Transfer Value basis
- Comparison assuming recent mortality change is also implemented

Current Age	% change in TV (no pension increases)		% change in TV (2% pension increases)	
	Male joint life	Female joint	Male joint life	Female joint
60	103%	life 102%	104%	life 102%
50	100%	99%	102%	100%
40	98%	97%	100%	98%
30	96%	95%	97%	96%
20	94%	92%	95%	93%

- Assumptions:
 - Discount rate of 4.5%
 - 50% contingent spouses pension is payable
 - 100% proportion married
 - 5 year guarantee

Impact on transfer value & Funding Standard position



- Comparison assuming recent mortality change is **not** implemented

Current Age	% change in TV (no pension increases)		% change in TV (2% pension increases)	
	Male joint life	Female joint	Male joint life	Female joint
60	98%	life 98%	98%	life 98%
50	93%	93%	93%	93%
40	88%	88%	88%	88%
30	84%	84%	84%	84%
20	80%	80%	80%	80%

- Assumptions:
 - Discount rate of 4.5%
 - 50% contingent spouses pension is payable
 - 100% proportion married
 - 5 year guarantee