# 2011 Research - Short-Term Project Report <br> A Report of the CAS Underwriting Risk Working Party 


#### Abstract

At the request of the American Academy of Actuaries, the CAS formed the Risk-Based Capital (RBC) Underwriting Risk Working Party (URWP) to research the current RBC formula for measuring underwriting risk and the procedures for calibrating the formula's parameters (the Current Calibration Method). The research unveiled various accuracy and consistency issues with the Current Calibration Method. Some alternatives are investigated and areas of further research are suggested, including volume of data, data filtering, curve fitting, the investment income offsets (IIO) discount rate, time horizon, and the relative impact of premium and reserve charges by line. This paper presents results of the URWP's short-term charge.


Keywords. risk-based capital; RBC; underwriting risk, reserve risk; premium risk; risk horizon

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## EXECUTIVE SUMMARY

In 2011 the Underwriting Risk Working Party (URWP) of the Casualty Actuarial Society (CAS) researched the potential for improvements to the calculation of underwriting risk (reserve and premium) charges within the constraints of the current NAIC RBC formula and its current parameter calibration procedures. This report summarizes the results of our short-term charge.

- The current data sources-confidential company RBC filings and the most recently available Schedule P—yield too few observations for stable estimates of RBC factors from one calibration cycle to the next. Additional data sources should be investigated.
- Filtering eliminates a significant amount of company experience from the current calibration method. For many lines of business the majority of the companies in the industry are eliminated; for two lines, all companies are eliminated. New ways to filter out questionable data should be investigated. Possible alternatives are discussed in the report.
- The method of basing the RBC reserve risk factor on empirical reserve run-off ratios is subject to high volatility due to the limited data available and to the natural behavior of mathematical ratios. We are quite confident that it is inevitable that from one calibration cycle to the next RBC factors will change to an unsatisfactorily significant degree. This volatility may be mitigated by additional data, alternative filtering procedures, basing charges on statistics from fitted curves rather than from the empirical data alone, or designing
structural changes to RBC's reserve risk calculation.
- There is evidence that the current calibration method understates the indicated reserve risk charge for companies with smaller booked reserves and overstates the charge for companies with larger booked reserves. Some method of varying the factor by size of booked reserve could be investigated.
- The Investment Income Offset (IIO) discount factor of $5 \%$ that has always been in place is inconsistent with the current environment. Although selecting the most appropriate discount rate and allowing it to float with the market is not without controversy, research is warranted to improve the implied safety margin of the RBC's underwriting risk. This research should be coordinated with other RBC risk areas.
- There are many differences between the NAIC RBC and the Solvency II approach to riskbased capital. One difference is the time horizon for measuring reserve risk. The Solvency II Standard Formula measures reserve risk over a one-year time horizon while RBC measures reserve risk over the claim run-off period. We illustrate RBC reserve risk factors on the basis of a one-year risk horizon from the RBC data currently available. An analysis of the relative strengths and weaknesses of the current run-off horizon versus a one-year horizon is beyond the scope of the URWP's short-term charge.
- Procedures for comparing the performance of alternative RBC formulas and calibration methods should be investigated. One useful approach investigated in the report is based on pro forma premium to Company Action Level RBC underwriting risk ratios.
- A comparison of RBC premium and reserve risk factors suggests that companies entering a line of business may have a lower RBC charge per dollar of premium than established companies.

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## 1. INTRODUCTION

We present a summary of the research as of mid-2011 conducted by the Underwriting Risk Working Party (URWP) of the Casualty Actuarial Society (CAS).

### 1.1 Research Context

At the request of the American Academy of Actuaries the CAS formed the Underwriting Risk Working Party (URWP) to conduct research regarding the Underwriting Risk (Premium and Reserves) components of the NAIC's Risk-Based Capital (RBC) formula. The Academy requested the research to take place in two stages, through a long-term and a short-term charge.

### 1.1.1 Long-Term Charge

Provide general research that identifies better ways to quantify reserve and premium risks in solvency monitoring, and to determine capital charges to account for those risks.

The measurement of underwriting risk would involve identification of an amount of capital for each company that specifically reflects the company's underwriting risk profile to the extent practical in an RBC context. To accurately reflect risk, detailed measurements might use techniques that differ from the current RBC formula, and development of such techniques is left as a long-term research subject.

### 1.1.2 Short-Term Charge

> Research ways to improve the calculation of reserve and premium charges within the constraints of the current NAIC RBC formula and the current parameter calibration procedures.

The URWP recognizes that accurate measurement of risk may require structural changes to the measurement formula. However, in the short term, we analyze some of the assumptions and implications in the current RBC formula and propose possible improvements within the existing framework.

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### 1.2 Objective

We provide details on our investigation into the short-term charge and explain the long-term issues that we may address in future research.

### 1.3 Disclaimers

The analysis and opinions expressed in these pages are solely those of the Working Party members, and in particular are not those of the members' employers, the Casualty Actuarial Society, or the American Academy Actuaries.

Equivalent values in separate tables may differ due to rounding.

### 1.4 Outline

The remaining sections in this report are as follows:

## Section 2: Background and Methods

## Section 3: Results and Discussions (Short-Term Issues addressed in this report)

Section 3.1 Filtering
Section 3.2 Risk Charge Measurement
Section 3.3 Investment Income Offset (IIO)
Section 3.4 Observations Regarding Solvency II
Section 3.5 Pro Forma Premium to Company Action Level (CAL) RBC Underwriting Risk Ratios

## Section 4: Conclusions and Areas of Further Research

## Acknowledgements and Appendices

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## 2. BACKGROUND AND METHODS

### 2.1 Introduction to the Current Calibration Method

When RBC was established in 1993, premium and reserve risk charges were based on analysis and judgment. The factors were updated in 2008, 2009, and 2010. The RBC factors are currently based on an approach we call the Current Calibration Method. The selected factors adopted for 2008, 2009 and 2010 were the factors indicated by the Current Calibration Method subjects to limitations ("caps") in movement of $\pm 15 \%$ each year for 2008 and 2009. In 2010, the cap was $\pm 5 \%$.

The Current Calibration Method begins with 10x10 triangles (ten accident years by ages 1 through 10 years) for all lines of business for all companies. The source is Schedule P data for long-tailed lines and the RBC filing for short tail lines ${ }^{1}$. Data for certain companies is removed from this data set and extreme values for some data points are limited based on criteria which we discuss below. We refer to this data editing as "filtering." Filtering in the Current Calibration Method is described in section 3.1.

## Reserve Risk

For calculation of the reserve charges, the Current Calibration Method uses nine data points for each selected company by RBC line of business. The first of these data points is the total reserve development on total reserves from the oldest evaluation date to the current statement date, representing nine years of development. The next data point is total reserve development from the second-oldest evaluation date to the current statement date, representing eight years of development. The subsequent points follow the same pattern.

The Current Calibration Method then calculates a statistic, currently the 87.5 th percentile, from these data, which, after investment income offset, is considered the indicated 'INDUSTRY LOSS \& EXPENSE RBC\%" factor that would otherwise appear in Line 04 in report PR016 for the relevant line of business. This indicated factor is subject to the following limitations before becoming the final selected factor (or "RBC charge") for that line:

- The selected INDUSTRY LOSS \& EXPENSE RBC\% cannot be less than $5 \%$ (the " $5 \%$ minimum charge").
- The change in the selected factor from year to year is "capped."
- Other potential NAIC overrides.

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## Premium Risk

For calculation of the premium charges, the Current Calibration Method uses the ten accident year loss ratios evaluated at the current date by RBC line of business. The maturity of this loss ratio for the oldest accident year in Schedule P is ten years; for the second-oldest accident year, nine years; and so forth.

The Current Calibration Method then calculates a statistic, currently the 87.5 th percentile, from these data, which, after investment income offset, is considered the indicated "INDUSTRY LOSS \& EXPENSE RATIO" factor that would otherwise appear in Line 04 in report PR017 for the relevant line of business. This indicated factor is subject to the following limitations before becoming the final selected factor (or "RBC charge") for that line:

- The selected INDUSTRY LOSS \& EXPENSE RATIO plus the industry average company operating expense ratio ( $27.5 \%$ currently) less unity cannot be less than $5 \%$ (the " $5 \%$ minimum charge").
- The change in the selected factor from year to year is "capped."
- Other potential NAIC over-rides.


## 3. RESULTS AND DISCUSSION

### 3.1 Filtering

Filtering in the Current Calibration Method is primarily accomplished by eliminating entire companies from the RBC database according to the following rules.

For reserve risk, a company is eliminated if it has:

- negative paid values in any AY as of any statement date.
- negative reserve values in any AY as of any statement date.
- negative incurred loss and DCC in any AY as of any statement date.
- fewer than ten accident years with non-zero loss data as of some evaluation date.

For premium risk, a company is eliminated if it has:

- average AY earned premium less than $\$ 500,000$.
- any AY loss ratio $<=0 \%$.
- less than eight AYs with net earned premium greater than $20 \%$ of its average earned premium for all AYs.
- fewer than ten years of earned premium.

For companies that remain, filtering takes the form of constraints on the observations that appear in the RBC database:

- For the calculation of premium risk, loss ratios are capped at $300 \%$.
- For reserve risk, reserve run-off ratios, expressed as the ratio of reserve development to booked reserves, are constrained to lie between - $100 \%$ and $400 \%$.

Filtering in the Current Calibration Method eliminates a large portion of industry data for all lines of business. In most lines, less than $50 \%$ of available industry observations are used in developing reserve and premium charges, as shown in Exhibit 1 below. ${ }^{2}$

[^1]Exhibit 1: Current Company Filtering

| Percentage of Industry Data Utilized |  |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Line | Line <br> Letter | Reserve <br> Dollars | Reserve <br> Companies | Premium <br> Dollars | Premium <br> Companies |
| (1) H/F | A | $81.7 \%$ | $39.0 \%$ | $95.7 \%$ | $57.0 \%$ |
| (2) PPA | B | $85.1 \%$ | $42.5 \%$ | $95.6 \%$ | $57.0 \%$ |
| (3) CA | C | $80.6 \%$ | $40.2 \%$ | $90.5 \%$ | $53.7 \%$ |
| (4) WC | D | $82.5 \%$ | $41.4 \%$ | $91.1 \%$ | $54.9 \%$ |
| (5) CMP | E | $71.0 \%$ | $40.3 \%$ | $93.0 \%$ | $56.7 \%$ |
| (6) MM Occurrence | F1 | $43.0 \%$ | $10.7 \%$ | $74.0 \%$ | $20.3 \%$ |
| (7) MM CM | F2 | $59.2 \%$ | $14.2 \%$ | $71.9 \%$ | $21.3 \%$ |
| (8) SL | G | $64.5 \%$ | $18.7 \%$ | $83.3 \%$ | $31.2 \%$ |
| (9) OL | H | $64.4 \%$ | $27.7 \%$ | $89.8 \%$ | $43.5 \%$ |
| (11) Spec Prop | I | $29.9 \%$ | $26.9 \%$ | $89.0 \%$ | $51.8 \%$ |
| (12) Auto Phys Damage | J | $31.3 \% *$ | $12.8 \% *$ | $95.8 \%$ | $56.9 \%$ |
| (10) Fidelity \& Surety | K | $29.8 \%$ | $8.6 \%$ | $88.9 \%$ | $31.2 \%$ |
| (13) Other | L | $25.7 \%$ | $10.5 \%$ | $68.7 \%$ | $22.6 \%$ |
| (15) International | M | $20.5 \%$ | $1.4 \%$ | $28.9 \%$ | $1.9 \%$ |
| (16) Reins Property \& |  |  |  |  |  |
| Financial | N\&P | $34.3 \%$ | $7.7 \%$ | $63.3 \%$ | $20.9 \%$ |
| (17) Reinsurance Liab | O | $15.9 \%$ | $4.4 \%$ | $49.9 \%$ | $13.8 \%$ |
| (18) Products Liability | R | $48.4 \%$ | $19.7 \%$ | $75.1 \%$ | $31.0 \%$ |
| (14) Fin \& Mort | S | $* *$ | $* *$ | $* *$ | $* *$ |
| (19) Warranty | T | $* *$ | $* *$ | $* *$ | $* *$ |
| Average |  | $67.1 \%$ | $31.7 \%$ | $91.3 \%$ | $51.6 \%$ |

*Salvage and subrogation development often produces negative reserves which result in many companies being excluded from the reserve data by the current filter.
** Not enough data
Dollar measure is based on total reserve dollars utilized divided by total reserve dollars for industry
Company measure is based on number of companies utilized divided by total number of Companies
Average is weighted average using 2008 industry data

To measure the effect on risk charges of the filtering in the Current Calibration Method, we tested the effect of an alternative filtering process that eliminates individual data points rather than entire companies.

Exhibit 2 shows the charges that would result from the use of a filter based on the size of the underlying data which targets use of $90 \%$ of industry premium dollars or reserve dollars, as appropriate. In the case of the Homeowners/Farmowners line, for example, the alternative filter eliminated all reserve run-off ratio observations where total booked reserves (the denominators of the reserve run-off ratios) are less than $\$ 9.4$ million for calculating the reserve charges, and eliminated all loss ratios where the earned premium is less than $\$ 30.5$ million for calculating the
premium charges. As a result, $90 \%$ of Homeowners/Farmowners industry dollars are used in the calibration calculations (a decrease from the Current Calibration Method for premium). Appendix A shows the thresholds and the dollar utilization percents by line of business.

The alternative filter ensures that $90 \%$ of industry dollars are used for all lines of business. Filtering by data point also allows data from insolvent, run-off, withdrawn, and new companies to be reflected in the RBC charges.

## Lines of Business with Insufficient Data Post-Filter

For International and Financial/Mortgage Guarantee there was not enough data after the Current Filter to calibrate factors. The NAIC judgmentally set the 2010 International charge equal to its previous value prior to application of the IIO. The Financial/Mortgage Guarantee charge was also set equal to its previous value and then increased due to the housing market collapse by the maximum amount allowable under the post-IIO 5\%-cap constraint. The Indicated values for these two lines are shown as "N/A" (not available) in column (4) of Exhibit 2.

The Alternative Filter keeps enough data to calibrate factors for International but not for Financial/Mortgage Guarantee.

The "Average" values include no adjustment for loss sensitive business or diversification by line of business. The averages also do not include provision for the other quantities included in the RBC's R4 and R5 calculations - reinsurance (R4 only), excessive premium growth, and A\&H business.

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Exhibit 2: Effect of Alternative Company Filtering

|  |  | Reserving RBC charge |  |  | Premium RBC Charge |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
|  |  | 2010 | Current Filter | Alternative Filter | 2010 | Current Filter | Alternative Filter |
| Line | Line Letter | Actual | Indicated | Indicated | Actual | Indicated | Indicated |
| (1) H/F | A | 0.127 | 0.127 | 0.080 | 0.169 | 0.152 | 0.149 |
| (2) PPA | B | 0.106 | 0.050 | 0.050 | 0.171 | 0.138 | 0.118 |
| (3) CA | C | 0.121 | 0.121 | 0.120 | 0.154 | 0.099 | 0.106 |
| (4) WC | D | 0.099 | 0.111 | 0.092 | 0.142 | 0.125 | 0.111 |
| (5) CMP | E | 0.283 | 0.283 | 0.214 | 0.100 | 0.069 | 0.055 |
| (6) MM Occurrence | F1 | 0.238 | 0.053 | 0.213 | 0.672 | 0.572 | 0.541 |
| (7) MM CM | F2 | 0.153 | 0.156 | 0.118 | 0.178 | 0.392 | 0.352 |
| (8) SL | G | 0.119 | 0.050 | 0.100 | 0.087 | 0.075 | 0.066 |
| (9) OL | H | 0.287 | 0.303 | 0.479 | 0.125 | 0.093 | 0.094 |
| (11) Spec Prop | I | 0.151 | 0.231 | 0.244 | 0.168 | 0.050 | 0.067 |
| (12) Auto Phys Dam | J | 0.085 | 0.050 | 0.191 | 0.094 | 0.065 | 0.050 |
| (10) Fidelity \& Surety | K | 0.246 | 0.229 | 0.821 | 0.073 | 0.160 | 0.050 |
| (13) Other | L | 0.133 | 0.115 | 0.268 | 0.121 | 0.119 | 0.153 |
| (15) International* | M | 0.160 | N/A | 0.155 | 0.333 | N/A | 0.270 |
| (16) Reins Property <br> \& Financial | N\&P | 0.159 | 0.424 | 0.150 | 0.480 | 0.823 | 0.536 |
| (17) Reinsurance Liability | 0 | 0.482 | 0.975 | 0.554 | 0.446 | 0.601 | 0.424 |
| (18) Products Liability | R | 0.382 | 1.030 | 0.899 | 0.215 | 0.272 | 0.110 |
| (14) Fin \& Mort* | S | 0.111 | N/A | 0.111 | 0.585 | N/A | 0.585 |
| (19) Warranty** | T | 0.246 | 0.229 | 0.821 | 0.073 | 0.160 | 0.050 |
| Average |  | 0.201 | 0.254 | 0.255 | 0.155 | 0.135 | 0.116 |

* Not analyzed. Factors judgmentally set. Refer to text.
** Set equal to Fidelity \& Surety due to limited data.
Charges are shown after IIO and are subject to the 5\% minimum charge.
Average is weighted average using 2008 industry data. For the purpose of averaging, N/As in columns (4) and (5) were replaced by the column (3) value; in columns (7) and (8) by column (6).
Premium RBC charges in this and all other exhibits based on industry average expense ratio of 27.5\%. Note: In this and subsequent exhibits the "2010 Actual" factors reflect the cap on changes in the factors selected by the NAIC to be 5\% in 2010. Factors labeled as "indicated" reflect no such caps.

We note that the current filtering was intended to avoid distorting effects due to new companies and run-off companies; we believe the distortions, if any, might not be as large as feared and could be eliminated by other means.

We also note that the current filtering was intended to generate a database of companies that all have the same number of loss ratio observations (ten) and the same number of reserve run-off ratio observations (nine). With alternative filtering that eliminates data points rather than entire

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companies, companies that remain will have different numbers of years represented in the RBC database. This may be a concern if the distribution of the maturities of the RBC data has a significant impact on the value of the calibrated underwriting risk charge. We did not investigate the impact of data maturity in the current work.

As might be expected, the effect of the alternative filtering is significant for lines in which the volume of data used increased the most. For reserve risk these are Special Property, Auto Physical Damage, Fidelity \& Surety, Other, International and Reinsurance Property and Liability-lines where $30 \%$ or less of industry reserves are included in the Current Calibration Method. For premium risk, lines with large increases in the volume of data used are Other, International, and Reinsurance Property and Liability-lines where less than $70 \%$ of data is used in the Current Calibration Method.

However, there are also changes in lines with smaller-and opposite-differences in total volume used. For example, in Private Passenger Automotive the reserve charge decreased from 0.106 to 0.050 (the smallest charge allowed) with an increase from $85 \%$ to $90 \%$ in the total volume of reserve data used. The corresponding premium charge decreased from 0.138 to 0.118 (a nearly $20 \%$ decrease), but with a decrease from $95.6 \%$ to $90 \%$ in the total volume of premium data used.

These changes show that the filtering method has a significant impact on the risk charge.

### 3.1.1 Pools

We also considered the treatment of pooling in the current filtering method. In the Current Calibration Method, pro rata pool participants each record the same values for reserve run-off ratios and loss ratios. This results in duplicate values being counted multiple times, which overstates the impact of a pool on the calibration of the reserve and premium charges. In other cases, this could result in the elimination of an entire pool if participation percentages drop all individual members below the $\$ 500,000$ minimum premium threshold. ${ }^{3}$ An alternative mechanism where each pool, rather than each pool member, is viewed as a single entity would more appropriately reflect the distribution of observed, historical experience. We did not test the effect of aggregating pool representation in our current work.

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### 3.2 Risk Charge Measurement

### 3.2.1 Observed data upon which charges are based

The selected risk charges in the Current Calibration Method are based on the empirical 87.5th percentiles of the filtered data. ${ }^{4}$ For the premium charges, the data are loss ratios while for the reserve charges the data are reserve run-off ratios.

Ratio-based data tends to be highly volatile-the smaller the denominator, the greater the expected volatility. In the case of reserve run-off ratios the denominator is booked reserves-thus, the smaller the booked reserve, the greater the expected volatility. The greater volatility of reserve run-off ratios for companies with smaller booked reserves is evident in the graphs of 12/31/2008 RBC reserve run-off ratio data by line of business (see Appendix B). However, the fundamental nature of ratio volatility as a function of the denominator of the underlying is data is not captured in the current RBC formula. The current formula applies the same factor to every company's carried reserve regardless of reserve size, using a factor derived from all companies in the industry. As a result, the dollar amount of capital resulting from the current RBC formula can be expected to understate the indicated dollar charge for companies with smaller booked reserves and overstate the dollar charge for companies with larger booked reserves.

We did not calculate the volatility of $12 / 31 / 2008$ RBC loss ratio data as a function of earned premium in this short-term project, but we would expect to observe greater loss ratio variability for companies with smaller earned premiums than for companies with greater earned premiums. Subject to verification, the premium component of the RBC underwriting risk calculation is expected to understate the dollar volatility charge for companies with smaller earned premium and overstate the dollar volatility charge for companies with higher earned premiums.

### 3.2.2 Statistic upon which charges are based

As mentioned above, the selected risk charge in the Current Calibration Method is based on the empirical 87.5th percentile of the filtered data.

High empirical percentiles tend to be highly volatile and can be sensitive to the volatility of the underlying data as well as the number of observations. The volatility of the data underlying the Current Calibration Method of the current RBC formula was addressed in the section above. We next address the number of observations.

We believe that the observed changes in indicated 87.5th percentiles from one RBC calibration cycle to the next was the motivation for instituting caps on changes in the factors (see Section 2.1). For the lines with few observations, the 87.5 th percentile of reserve run-off ratios can be especially

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volatile over time. The number of observations of filtered reserve run-off ratios varies by line of business-with at most approximately 4,000 observations and as few as 20 observations. ${ }^{5}$ In Appendix C we show $90 \%$ confidence intervals for the "true 87.5 th percentile" given the filtered sample of statement year 2008 observations. For almost all lines of business the width of the interval is greater than $\pm 5 \%$, the current cap.. For some lines the width is greater than $\pm 35 \%$, the cap originally recommended by the American Academy of Actuaries. ${ }^{6}$ The widths of these confidence intervals leads us to conclude that it is should not be surprising for many lines of business to experience significant changes in RBC factors from one calibration cycle to the next.

It is likely that increasing the number of years of data would reduce the volatility. In Schedule P there are only 9 reserve run-off ratio observations per company; with 20 years of data there would be 19 observations. Also, with more years of data, the effect of the underwriting cycle would more fully be reflected in the data. Increasing the number of years of data could be accomplished by supplementing the current Schedule P with data from older Schedule Ps, with data from special calls, or both. However, even doubling the volume of data may be ineffective in stabilizing the changes in the factors for some lines. We did not test the stabilizing effectiveness of using additional data in this short-term project.

### 3.2.3 Curve Fitting

Regardless of the number of years of data used, curve fitting could provide an alternative measure of the risk charge compared to relying solely on empirical statistics. We did not investigate the effectiveness of curve fitting in stabilizing the volatility of changes in RBC factors in this short-term project, but we did investigate its impact on specific indicated values. In Exhibits 3 and 4, we demonstrate the effect of curve fitting for factor selection for premium and reserve risk factors, respectively.

The factors in the columns labeled "Percentile Function" (5) are the empirical 87.5th percentile values of the loss ratio and reserve run-off ratio data but using more observations than the Current Calibration Method via the alternative filtering approach discussed above. The factors in the Normal and Lognormal Distribution columns are the 87.5th percentiles from the respective theoretical distributions fit to the line of business loss ratio and reserve run-off ratio data points under the alternative filtering using the method of moments technique.

Assuming no change in the security level (the 87.5th percentile) the industry-wide effects of the alternative filtering and curve fitting for premium and reserve risk are shown in the "Average" rows of Exhibits 3 and 4, respectively.

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For the premium risk charge (Exhibit 3), column (4) shows the indicated factors under the Current Calibration Method if there were no limits on movements in factors; limiting movements in factors results in an increase in the actual factor used for some lines and a decrease for others. The alternative filter with the current empirical percentile function shown in column (5) indicates a reduction in average charge to 0.116 . Indicated (overall) charges based on fitting normal and lognormal curves to the data would be 0.155 and 0.147 (columns (6) and (7), respectively), compared to the current charge of 0.155 . Variations are more significant by individual line of business.

|  |  |  | Current Filter | Alternative Filter |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| Line | Line Letter | $\begin{gathered} 2010 \\ \text { Current } \end{gathered}$ | Indicated Current Methodology | Percentile Function | Normal Distribution | Lognormal Distribution |
| (1) H/F | A | 0.169 | 0.152 | 0.149 | 0.232 | 0.228 |
| (2) PPA | B | 0.171 | 0.138 | 0.118 | 0.125 | 0.126 |
| (3) CA | C | 0.154 | 0.099 | 0.106 | 0.153 | 0.151 |
| (4) WC | D | 0.142 | 0.125 | 0.111 | 0.131 | 0.131 |
| (5) CMP | E | 0.100 | 0.069 | 0.055 | 0.096 | 0.093 |
| (6) MM Occurrence | F1 | 0.672 | 0.572 | 0.541 | 0.511 | 0.478 |
| (7) MM CM | F2 | 0.178 | 0.392 | 0.352 | 0.389 | 0.369 |
| (8) SL | G | 0.087 | 0.075 | 0.066 | 0.097 | 0.088 |
| (9) OL | H | 0.125 | 0.093 | 0.094 | 0.154 | 0.141 |
| (11) Spec Prop | 1 | 0.168 | 0.050 | 0.067 | 0.140 | 0.123 |
| (12) Auto Phys Dam | J | 0.094 | 0.065 | 0.050 | 0.062 | 0.063 |
| (10) Fidelity \& Surety | K | 0.073 | 0.160 | 0.050 | 0.165 | 0.056 |
| (13) Other | L | 0.121 | 0.119 | 0.153 | 0.317 | 0.281 |
| (15) International | M | 0.333 | 0.333 | 0.270 | 0.425 | 0.378 |
| (16) Reins Property \& Financial | N\&P | 0.480 | 0.823 | 0.536 | 0.576 | 0.493 |
| (17) Reins Liability | 0 | 0.446 | 0.601 | 0.424 | 0.462 | 0.426 |
| (18) Products Liability | R | 0.215 | 0.272 | 0.110 | 0.233 | 0.192 |
| (14) Fin \& Mort* | S | 0.585 | 0.585 | 0.585 | 0.585 | 0.585 |
| (19) Warranty** | T | 0.073 | 0.160 | 0.050 | 0.165 | 0.056 |
| Average |  | 0.155 | 0.135 | 0.116 | 0.155 | 0.147 |

See Notes to Exhibit 2.

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Exhibit 4 is similar to Exhibit 3 but addresses the reserve risk charge. The alternative filter with the current empirical percentile function indicates an average charge of 0.255 (column (5)), similar to the indicated charge if movements in factors by line were not limited. If curve fitting were used the indicated overall charges would be higher: 0.318 and 0.305 (columns (6) and (7)), for normal and lognormal curves, respectively. Variations are more significant by individual line of business.

|  |  |  | Current Filter | Alternative Filter |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| Line | Line Letter | $\begin{gathered} 2010 \\ \text { Current } \end{gathered}$ | Indicated Current Methodology | Percentile Function | Normal Distribution | Lognormal Distribution |
| (1) $\mathrm{H} / \mathrm{F}$ | A | 0.127 | 0.127 | 0.080 | 0.143 | 0.143 |
| (2) PPA | B | 0.106 | 0.050 | 0.050 | 0.142 | 0.144 |
| (3) CA | C | 0.121 | 0.121 | 0.120 | 0.243 | 0.242 |
| (4) WC | D | 0.099 | 0.111 | 0.092 | 0.100 | 0.101 |
| (5) CMP | E | 0.283 | 0.283 | 0.214 | 0.323 | 0.316 |
| (6) MM Occurrence | F1 | 0.238 | 0.053 | 0.213 | 0.290 | 0.278 |
| (7) MM CM | F2 | 0.153 | 0.156 | 0.118 | 0.229 | 0.217 |
| (8) SL | G | 0.119 | 0.050 | 0.100 | 0.222 | 0.214 |
| (9) OL | H | 0.287 | 0.303 | 0.479 | 0.513 | 0.493 |
| (11) Spec Prop | 1 | 0.151 | 0.231 | 0.244 | 0.364 | 0.341 |
| (12) Auto Phys Dam | J | 0.085 | 0.050 | 0.191 | 0.402 | 0.313 |
| (10) Fidelity \& Surety | K | 0.246 | 0.229 | 0.821 | 1.131 | 0.952 |
| (13) Other | L | 0.133 | 0.115 | 0.268 | 0.588 | 0.544 |
| (15) International | M | 0.160 | 0.160 | 0.155 | 0.306 | 0.284 |
| (16) Reins Property \& Financial | N\&P | 0.159 | 0.424 | 0.150 | 0.343 | 0.319 |
| (17) Reinsurance Liability | 0 | 0.482 | 0.975 | 0.554 | 0.595 | 0.576 |
| (18) Products Liability | R | 0.382 | 1.030 | 0.899 | 0.973 | 0.902 |
| (14) Fin \& Mort* | S | 0.111 | 0.111 | 0.111 | 0.111 | 0.111 |
| (19) Warranty** | T | 0.246 | 0.229 | 0.821 | 1.131 | 0.952 |
| Average |  | 0.201 | 0.254 | 0.255 | 0.318 | 0.305 |

See notes to Exhibit 2.

### 3.3 Investment Income Offset (IIO)

We investigated the sensitivity of the RBC calculation to the assumption of a $5 \%$ risk-free rate. In Exhibits 5 and 6, we show the indicated R4 (reserve risk) and R5 (premium risk) factors under alternative discount rate assumptions, prior to application of the $5 \%$ minimum charge. For illustration, we base the values on the averages of U.S. Treasuries as of $12 / 31 / 2008,12 / 31 / 2009$,

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and $12 / 31 / 2010$ for three-, five-, and ten-year securities minus a "risk margin" of $0.5 \%$, or 50 basis points. Fifty basis points is not a recommendation but illustrates the application of a risk margin. We note that when the original $5 \%$ discount rate was selected in the early 1990s, actual yields on fiveand ten-year treasury securities were about 100 basis points higher than the $5 \%$ selection. ${ }^{7}$ Some working party members suggest that the discount rate could be bigher than the risk-free rate because a going-concern insurance enterprise is expected to earn more than the risk-free rate.

To maintain a constant safety level in the RBC formula, the discount rate should be updated periodically rather than using a constant value of $5 \%$. Possible alternatives include selecting a rate based on recent short term rates in yield (such as government instruments) for premium, and embedded asset returns for reserves. The rate could vary by line of business, and could be coordinated with the R1 and R2 calibrations (beyond the scope of this working party's charge.)

We note that according to the Center on Federal Financial Institutions in its 2004 discussion of discount rates for the Pension Benefit Guarantee Corporation, "Current law provides for a discount rate based on the average yield of long-term corporate bonds of high credit quality." ${ }^{8}$ Thus, the U.S. Treasury recommended both using a discount rate that is higher than the risk-free rate and varying that rate according to the duration of the liability. The issue of a floating rate, however, is also not without controversy (see page 6 of the footnoted report).

As shown in Exhibits 5 and 6, use of a 10 -year treasury rate minus $0.5 \%$ implies increases in the underwriting factors averaging $32.7 \%$ for reserve risk and $30.4 \%$ for premium risk - column (7) in the Average row for Exhibits 5 and 6, respectively. Use of the five-year treasury rate minus $0.5 \%$ implies increases in the underwriting factors averaging $48.8 \%$ for reserve risk and $45.2 \%$ for premium risk - column (6) in the Average row.

## Payout Pattern

The "IRS Procedure" used in the current formula to determine the payout pattern can introduce unintended payment pattern distortions depending on the line of business. This procedure bases payment patterns on paid-to-date dollars by line from Best's Aggregates and Averages. For Workers Compensation and Reinsurance Liability the payment pattern was extended to 15 years in contrast to the 10 years used by the IRS Procedure. An alternative actuarial procedure could be investigated, but we did not do so in this project.

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Exhibit 5: Indicated R4 (Reserve) Factors Under Selected Discount Rates

| Line of Business | Line <br> Letter | Discount rate * |  |  |  | Percentage difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|  |  | Current | 3 year | 5 year | $\begin{gathered} 10 \\ \text { year } \\ \hline \end{gathered}$ | 0.74\% | 1.58\% | 2.63\% |
|  |  | 5.00\% | 0.74\% | 1.58\% | 2.63\% |  |  |  |
| (1) H/F | A | 0.127 | 0.189 | 0.176 | 0.160 | 49.4\% | 39.0\% | 26.5\% |
| (2) PPA | B | 0.043 |  | 0.097 | 0.079 |  | 124.1\% | 83.9\% |
| (3) CA | C | 0.121 |  | 0.193 | 0.169 |  | 59.8\% | 40.3\% |
| (4) WC | D | 0.111 |  | 0.257 | 0.208 |  | 132.3\% | 88.2\% |
| (5) CMP | E | 0.283 |  | 0.402 | 0.363 |  | 41.8\% | 28.1\% |
| (6) MM Occ | F1 | 0.053 |  | 0.160 | 0.125 |  | 203.4\% | 136.6\% |
| (7) MM CM | F2 | 0.156 |  | 0.256 | 0.224 |  | 64.5\% | 43.6\% |
| (8) SL | G | 0.036 |  | 0.120 | 0.092 |  | 232.5\% | 156.7\% |
| (9) OL | H | 0.303 |  | 0.449 | 0.400 |  | 48.3\% | 32.3\% |
| $\begin{aligned} & \text { (11) Spec } \\ & \text { Prop } \\ & \hline \end{aligned}$ | 1 | 0.231 | 0.267 | 0.260 | 0.250 | 15.9\% | 12.6\% | 8.6\% |
| (12) Auto Phy Dam | J | -0.024 | -0.004 | -0.008 | -0.013 | -84.6\% | -67.2\% | -45.9\% |
| (10) Fidelity \& Surety | K | 0.229 | 0.295 | 0.281 | 0.264 | 28.9\% | 22.9\% | 15.6\% |
| (13) Other | L | 0.115 | 0.147 | 0.141 | 0.133 | 28.1\% | 22.5\% | 15.6\% |
| (15) <br> International | M | 0.160 |  | 0.268 | 0.232 |  | 67.7\% | 45.3\% |
| (16) Reins Property \& Financial | N\&P | 0.424 |  | 0.514 | 0.485 |  | 21.4\% | 14.5\% |
| (17) Reins Liability | 0 | 0.975 |  | 1.222 | 1.141 |  | 25.4\% | 17.0\% |
| (18) Products Liability | R | 1.030 |  | 1.279 | 1.197 |  | 24.2\% | 16.2\% |
| (14) Fin \& Mort | S | 0.065 |  | 0.122 | 0.104 |  | 87.7\% | 60.0\% |
| (19) Warranty |  | 0.229 |  | 0.281 | 0.264 |  | 22.9\% | 15.6\% |
| Average |  | 0.252 |  | 0.376 | 0.335 |  | 48.8\% | 32.7\% |

Factors are based on three-year treasury rates not shown for the longer tailed lines of business. Average is 2008-reserve-weighted average.
Factors are indicated prior to application of the $5 \%$ minimum charge, as that would distort the measurement of the stand-alone effect of the change in interest rate assumption.

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Exhibit 6: Indicated R5 (Premium) Factors Under Selected Discount Rates

| Line of Business | Line Letter | Discount rate * |  |  |  | Percentage difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
|  |  | Current | 3 year | 5 year | 10 year | 0.74\% | 1.58\% | 2.63\% |
|  |  | 5.00\% | 0.74\% | 1.58\% | 2.63\% |  |  |  |
| (1) H/F | A | 0.152 | 0.187 | 0.180 | 0.171 | 23.5\% | 18.6\% | 12.7\% |
| (2) PPA | B | 0.138 |  | 0.184 | 0.170 |  | 33.7\% | 22.9\% |
| (3) CA | C | 0.099 |  | 0.166 | 0.144 |  | 67.4\% | 45.5\% |
| (4) WC | D | 0.125 |  | 0.229 | 0.194 |  | 83.6\% | 55.6\% |
| (5) CMP | E | 0.069 |  | 0.129 | 0.109 |  | 87.0\% | 58.3\% |
| (6) MM Occ | F1 | 0.572 |  | 0.825 | 0.741 |  | 44.3\% | 29.5\% |
| (7) MM CM | F2 | 0.392 |  | 0.544 | 0.494 |  | 38.8\% | 26.0\% |
| (8) SL | G | 0.075 |  | 0.134 | 0.115 |  | 79.0\% | 53.1\% |
| (9) OL | H | 0.093 |  | 0.212 | 0.172 |  | 126.8\% | 84.3\% |
| (11) Spec Prop | I | 0.021 | 0.055 | 0.048 | 0.039 | 161.6\% | 128.2\% | 87.4\% |
| (12) Auto Phy Dam | J | 0.065 | 0.085 | 0.081 | 0.076 | 30.6\% | 24.5\% | 16.9\% |
| (10) Fidelity \& Surety | K | 0.160 | 0.239 | 0.223 | 0.203 | 49.4\% | 39.1\% | 26.7\% |
| (13) Other | L | 0.119 | 0.159 | 0.151 | 0.141 | 33.6\% | 26.8\% | 18.4\% |
| (15) <br> International | M | 0.333 |  | 0.405 | 0.381 |  | 21.7\% | 14.5\% |
| (16) Reins Property \& Financial | N\&P | 0.823 |  | 0.945 | 0.905 |  | 14.8\% | 10.0\% |
| (17) Reins Liability | 0 | 0.601 |  | 0.842 | 0.760 |  | 40.3\% | 26.6\% |
| (18) Products Liability | R | 0.272 |  | 0.458 | 0.395 |  | 68.4\% | 45.3\% |
| (14) Fin \& Mort | S | 0.513 |  | 0.620 | 0.586 |  | 21.0\% | 14.3\% |
| (19) Warranty |  | 0.160 |  | 0.223 | 0.203 |  | 39.1\% | 26.7\% |
| Average |  | 0.133 |  | 0.193 | 0.173 |  | 45.2\% | 30.4\% |

Factors are based on three-year treasury rates not shown for the longer tailed lines of business. Average is 2008-Net Written Premium-weighted average.
Factors are indicated prior to application of the $5 \%$ minimum charge, as that would distort the measurement of the stand-alone effect of the change in interest rate assumption.

### 3.4 Observations Regarding Solvency II ${ }^{9}$

In the course of our work, we considered certain features of the Solvency II Standard Formula ${ }^{10}$ as they compare to RBC.

### 3.4.1 Quantitative Assessment of Required Capital

Solvency II prescribes a formulaic calculation of the required solvency capital, which all companies may adopt. This is called the Standard Formula.

Alternatively, a company can develop its own model (internal model) or calibrate the parameters of the standard formula so that they are more appropriate for that company (partial internal model). The use of internal models or partial internal models is subject to regulatory approval.

Our work focused on the Standard Formula.

### 3.4.2 Own-Risk Solvency Assessment (ORSA)

In addition to the required solvency capital assessment, Solvency II requires a self-assessment of the economic capital required to run the business (own-risk solvency assessment or ORSA). This includes a qualitative assessment of risk, which examines an entity's exposure to various risk factors and discusses the risk management processes in place at the company.

Our work focused on the Standard Formula, and not on ORSA.

### 3.4.3 Calibration of the Standard formula

In the case of Solvency II, calibration of parameters uses data provided voluntarily, as a full set of industry data is not available as it is in the U.S.

The promulgators of Solvency II examined several statistical approaches to calibrate the standard parameters, and these were augmented by expert judgment.

### 3.4.4 Alternate Valuation of Technical Provisions (Loss Reserves)

Under Solvency II, loss reserves are evaluated on a discounted basis. An explicit margin, termed a risk margin, is incorporated into the valuation.

RBC is part of U.S. statutory financial reporting, so loss reserves are normally ${ }^{11}$ presented on the balance sheet on an undiscounted basis. Within the RBC system, however, there is credit for

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investment income in the risk charge (through the investment income offsets). Therefore, while expressed differently, both RBC and Solvency II measure capital adequacy on a discounted basis, but RBC does not include an explicit risk margin.

### 3.4.5 Risk Horizon: One-Year versus Full Run-off

In the Standard Formula, Solvency II calibrates the reserve risk charge to the risk so that the reserve, including risk margin, one year after the valuation date will be higher than was predicted at the valuation date. This is referred to as a one-year time horizon.

We understand that RBC intends to calibrate the reserve risk charge to the risk such that ultimate claim payouts, when all claims are settled, will be higher than predicted at the valuation date. This is referred to as a run-off time horizon.

In Exhibit 7, we present the results of applying the calibration procedures discussed in section 3.2 on a one-year basis and a run-off basis. Columns (3) and (4) show the 2010 RBC charges and the charges indicated by the Current Calibration Method, the same as the values in Exhibit 2. The averages for all lines of business combined are .201 and .254 , respectively.

Column (5) shows the results of applying a one-year, run-off time horizon rather than a run-off time horizon using the 87.5th percentile approach and the current filter. The average for all lines of business is .071 , compared to the .254 in Column (4) which is same approach but with a run-off time horizon. Columns (6) and (7) show the one-year and run-off time horizons using the alternative filter and 87.5th percentile approaches. These values, averaged for all lines of business are .255 and .058. The effect of using the one-year time horizon, at either the 87.5 th or 95 th percentile safety levels, is a reduction in the overall reserve risk charge and in the risk charge for long-tailed lines compared to short-tailed lines.

Columns (8) - (10) show the one-year time horizon charge with a higher safety margin, $95 \%$ rather than $87.5 \%$, and use three approaches to measure the charge-the empirical approach, the fitted normal distribution, and the fitted lognormal distortion-which are comparable to the alternative approaches shown in Exhibit 3. A higher safety level for the RBC result might be considered an offset to the fact that the one-year time horizon, when applied in Solvency II, is applied to an accounting system that includes a risk margin in reserves while RBC does not. We have not considered whether the 95th percentile is an appropriate safety level for the risk margin.

The effect of the using the one-year time horizon-even at 95th percentile safety levels-is a reduction in the overall reserve risk charge and in the risk charge for long-tailed lines compared to short-tailed lines. This is shown in comparing columns (4) and (7) (at the 87.5 th percentile) or columns (8) and (10) (at the 95th percentile).

Exhibit 7: Alternative Reserve Charges Under Current Multi-Year and One-Year Horizons

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Filter |  | $\overline{2010}$ <br> Current | Indicated | Current | Alt | Alt | Alt | Alt | Alt |
| Safety Level |  |  |  | 87.5 | 87.5 | 87.5 | 95 | 95 | 95 |
| Empirical/Curve Fit |  |  |  | Empirical | Empirical | Empirical | Empirical | Normal | Log Normal |
| Time Horizon |  |  |  | One Yr | Runoff | One Yr | One Yr | One Yr | One Yr |
| (1) H/F | A | 0.127 | 0.127 | 0.050 | 0.080 | 0.050 | 0.158 | 0.201 | 0.228 |
| (2) PPA | B | 0.106 | 0.050 | 0.050 | 0.050 | 0.050 | 0.050 | 0.089 | 0.098 |
| (3) CA | C | 0.121 | 0.121 | 0.050 | 0.120 | 0.050 | 0.116 | 0.135 | 0.150 |
| (4) WC | D | 0.099 | 0.111 | 0.050 | 0.092 | 0.050 | 0.050 | 0.050 | 0.050 |
| (5) CMP | E | 0.283 | 0.283 | 0.050 | 0.214 | 0.050 | 0.096 | 0.142 | 0.162 |
| (6) MM Occurrence | F1 | 0.238 | 0.053 | 0.050 | 0.213 | 0.050 | 0.214 | 0.225 | 0.260 |
| (7) MM CM | F2 | 0.153 | 0.156 | 0.050 | 0.118 | 0.050 | 0.142 | 0.157 | 0.182 |
| (8) SL | G | 0.119 | 0.050 | 0.050 | 0.100 | 0.050 | 0.166 | 0.266 | 0.307 |
| (9) OL | H | 0.287 | 0.303 | 0.050 | 0.479 | 0.050 | 0.078 | 0.158 | 0.183 |
| (11) Spec Prop | 1 | 0.151 | 0.231 | 0.164 | 0.244 | 0.147 | 0.351 | 0.451 | 0.523 |
| (12) Auto Phys Dam | J | 0.085 | 0.050 | 0.059 | 0.191 | 0.075 | 0.278 | 0.446 | 0.552 |
| (10) Fidelity \& Surety | K | 0.246 | 0.229 | 0.242 | 0.821 | 0.358 | 0.683 | 1.023 | 1.172 |
| (13) Other | L | 0.133 | 0.115 | 0.157 | 0.268 | 0.157 | 0.291 | 0.415 | 0.471 |
| (15) International | M | 0.160 | 0.160 | 0.053 | 0.155 | 0.130 | 0.301 | 0.377 | 0.436 |
| (16) Reins Property \& Financial | N\&P | 0.159 | 0.424 | 0.135 | 0.150 | 0.086 | 0.298 | 0.290 | 0.337 |
| (17) Reins Liability | 0 | 0.482 | 0.975 | 0.191 | 0.554 | 0.050 | 0.180 | 0.269 | 0.310 |
| (18) Products Liability | R | 0.382 | 1.030 | 0.196 | 0.899 | 0.103 | 0.424 | 0.396 | 0.456 |
| (14) Fin \& Mort* | S | 0.111 | 0.111 | 0.111 | 0.111 | 0.111 | 0.111 | 0.111 | 0.111 |
| (19) Warranty | T | 0.246 | 0.229 | 0.242 | 0.821 | 0.358 | 0.683 | 1.023 | 1.172 |
| Average |  | 0.201 | 0.254 | 0.071 | 0.255 | 0.058 | 0.116 | 0.161 | 0.183 |

See notes to Exhibit 2.

### 3.5 Pro Forma Ratios: Premium to Company Action Level (CAL) Underwriting RBC Ratios

In this section we show the implications of the discussions in prior sections in terms of Pro Forma Premium to CAL Underwriting RBC Ratios. To calculate these ratios, premium is divided by a consolidated (using the covariance rules) R4 and R5 underwriting charge at the Company Action Level (CAL). These ratios are loosely equivalent to a "premium to minimum required surplus ratio." We note that although these ratios are calculated using the minimum risk-based capital that triggers a company action requirement to the regulator- $100 \%$ of RBC or $200 \%$ of the Authorized Control

Level (ACL)—the industry and most companies operate at surplus levels well in excess of these minimum thresholds.

The Pro Forma Premium to CAL Underwriting RBC Ratio is the reciprocal of the "pro forma underwriting RBC factor" for each line (see Appendix E for proforma underwriting RBC factors).

### 3.5.1 Ratios Based on the Current Charges

Exhibit 8 shows the separate premium and reserve charges, the pro forma underwriting RBC factors, and the corresponding Pro Forma Premium to Company Action Level (CAL) Underwriting RBC Ratios.

The pro forma underwriting RBC factor is 0.305 for all lines combined, as shown in the Average/Total row of column (9). The current RBC structure and factors indicate that the dollar amount of surplus that the industry must carry for underwriting risk to reach the Company Action Level (defined in Appendix D) is a factor of 0.305 times total premium. This corresponds to a premium to required surplus ratio of $328 \%$, or $\$ 3.28$ of premium for each dollar of surplus. At the Authorized Control Level, the RBC ratio is halved or $153 \%$ and the premium to surplus ratio is doubled or $656 \%$. Among the lines of business that constitute more than $5 \%$ of premium or reserves, the charges are lowest for the PPA and Special Property lines and highest for Reinsurance Liability and Other liability (Other Liability is much lower than Reinsurance Liability).

Exhibit 8: Premium Charge versus Reserve Charge - Consolidated RBC Charge

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line | Line Letter | Current Reserving RBC Charge | Current Premium RBC Charge |  <br> LAE <br> Reserves <br> 2008 | Net Written Premium 2008 | Reserve Charge | Prem Charge | Pro forma RBC Factor | Prem/ CAL Ratio |
| (1) H/F | A | 0.127 | 0.169 | \$ 22.3 | \$ 59.0 | \$ 2.8 | 10.0 | 0.176 | 570\% |
| (2) PPA | B | 0.106 | 0.171 | 87.3 | 94.5 | 9.3 | 16.2 | 0.197 | 507\% |
| (3) CA | C | 0.121 | 0.154 | 26.5 | 17.8 | 3.2 | 2.7 | 0.237 | 423\% |
| (4) WC | D | 0.099 | 0.142 | 130.8 | 39.5 | 12.9 | 5.6 | 0.357 | 280\% |
| (5) CMP | E | 0.283 | 0.100 | 38.7 | 30.2 | 11.0 | 3.0 | 0.377 | 265\% |
| (6) MM Occ | F1 | 0.238 | 0.672 | 10.9 | 2.0 | 2.6 | 1.4 | 1.438 | 70\% |
| (7) MM CM | F2 | 0.153 | 0.178 | 18.4 | 7.3 | 2.8 | 1.3 | 0.425 | 235\% |
| (8) SL | G | 0.119 | 0.087 | 7.5 | 6.2 | 0.9 | 0.5 | 0.169 | 592\% |
| (9) OL | H | 0.287 | 0.125 | 126.0 | 40.2 | 36.2 | 5.0 | 0.909 | 110\% |
| (11) Spec Prop | 1 | 0.151 | 0.168 | 16.4 | 33.5 | 2.5 | 5.6 | 0.184 | 545\% |
| (12) Auto Phys Dam | J | 0.085 | 0.094 | 5.7 | 70.1 | 0.5 | 6.6 | 0.094 | 1066\% |
| (10) <br> Fidelity\&Surety | K | 0.246 | 0.073 | 4.9 | 6.1 | 1.2 | 0.4 | 0.208 | 480\% |
| (13) Other | L | 0.133 | 0.121 | 0.0 | 3.6 | 0.0 | 0.4 | 0.121 | 829\% |
| (15) <br> International | M | 0.160 | 0.333 | 0.5 | 0.3 | 0.1 | 0.1 | 0.424 | 236\% |
| (16) Reins Property \& Financial | N\&P | 0.159 | 0.480 | 7.9 | 6.7 | 1.2 | 3.2 | 0.515 | 194\% |
| (17) Reins Liability | 0 | 0.482 | 0.446 | 40.1 | 7.2 | 19.4 | 3.2 | 2.728 | 37\% |
| (18) Products Liability | R | 0.382 | 0.215 | 16.6 | 2.8 | 6.4 | 0.6 | 2.297 | 44\% |
| (14) Fin \& Mort* | S | 0.111 | 0.585 | 0.1 | 0.6 | 0.0 | 0.3 | 0.585 | 171\% |
| (19) <br> Warranty** | T | 0.246 | 0.073 | 0.2 | 2.1 | 0.1 | 0.2 | 0.077 | 1291\% |
| Average / <br> Total |  | 0.201 | 0.155 | \$560.8 | \$429.5 | \$112.9 | 66.4 | 0.305 | 328\% |

See notes to Exhibit 2.
Columns (5)-(7): billions of dollars
Column (9) = Square root (Column (7) squared plus Column (8) squared)/Column (6)
Column (10) = 1/Column (9)

### 3.5.2 Ratios Based on Alternative Charges

We observe in Exhibit 8 that the current RBC formula produces smaller charges for premium relative to reserves for many lines of business. This affects all companies, but, in particular, new companies with no reserves at start-up will have a lower RBC requirement than comparable mature companies under the current formula. This premium/reserve risk charge relativity changes significantly under alternative approaches.

In Exhibit 9, we compare the current Pro Forma Premium to CAL Underwriting RBC Ratios from

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Exhibit 8 column (10) with those implied by RBC charges under alternative approaches discussed earlier in this report. The pro forma premium to RBC underwriting risk ratios are reasonable statistics to consider, by line and for the industry overall, when investigating alternatives to the current RBC formula.

An explanation of the contents of Exhibit 9 follows, phrased here in terms of the dollar amount of premium supported by a dollar of surplus and illustrated based on the average in the Average/Total row.

## Run-off Basis - Columns (3) - (7)

Col (3) Overall, $\$ 3.28$ of premium can be supported per $\$ 1$ of surplus (same values as shown in Exhibit 8) based on the current RBC parameters.

Col (4) The indicated factors using current filtering and the empirical 87.5th percentile risk charge, before capping parameter swings and without a change in the IIO discount rate, suggest that $\$ 2.79$ of premium can be supported per $\$ 1$ of surplus overall.
$\operatorname{Col}(5) \quad$ Indicated with alternative filter and 87.5 th percentile: $\$ 2.84$ can be supported.
Col (6) Indicated with alternative filter and curve fitting using a normal distribution: $\$ 2.26$.
Col (7) Column (6) but using lognormal distribution: $\$ 2.36$.

## One-Year Basis - Columns (8) - (11)

Col (8) Under the Alternative Filter and the one-year time horizon approach described above, the empirical 87.5 th percentile indicates that $\$ 7.23$ of premium can be supported per $\$ 1$ of surplus overall.

Col (9) Column (8) at the 95 percentile: $\$ 3.37$.
Col (10) Column (9) but using a normal distribution rather than empirical percentile: \$3.05.
Col (11) Column (10), using the lognormal rather than normal distribution: \$2.65.
Exhibit 9 is calculated as the reciprocal of Exhibit E (Appendix E) in the same way that in Exhibit 8 column (10) is the reciprocal of column (9).

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Exhibit 9: Premium to CAL Underwriting RBC Ratios

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Filter |  | $\begin{gathered} 2010 \\ \text { Cur } \end{gathered}$ | Indicat ed | Alt | Alt | Alt | Alt | Alt | Alt | Alt |
| Safety Level |  |  |  | 87.5 | 87.5 | 87.5 | 87.5 | 95 | 95 | 95 |
| Empirical/Curve Fit |  |  |  | Emp | Norm | Log <br> Norm | Emp | Emp | Norm | Log <br> Norm |
| Risk Horizon |  |  |  | Runoff | Runoff | Runoff | Rsrv: <br> One Yr, <br> Prem: <br> Runoff | Rsrv: <br> One Yr, <br> Prem: <br> Runoff | Rsrv: <br> One Yr, Prem: Runoff | Rsrv: <br> One Yr, <br> Prem: <br> Runoff |
| (1) H/F | A | 570\% | 629\% | 658\% | 420\% | 427\% | 666\% | 338\% | 281\% | 246\% |
| (2) PPA | B | 507\% | 687\% | 791\% | 551\% | 547\% | 791\% | 544\% | 515\% | 481\% |
| (3) CA | C | 423\% | 488\% | 483\% | 255\% | 257\% | 771\% | 317\% | 312\% | 274\% |
| (4) WC | D | 280\% | 259\% | 308\% | 281\% | 279\% | 502\% | 347\% | 363\% | 330\% |
| (5) CMP | E | 265\% | 270\% | 357\% | 235\% | 240\% | 1188\% | 431\% | 374\% | 317\% |
| (6) MM Occurrence | F1 | 70\% | 157\% | 79\% | 61\% | 64\% | 166\% | 71\% | 72\% | 62\% |
| (7) MM CM | F2 | 235\% | 180\% | 217\% | 144\% | 152\% | 268\% | 145\% | 146\% | 127\% |
| (8) SL | G | 592\% | 1033\% | 720\% | 347\% | 362\% | 1111\% | 343\% | 259\% | 219\% |
| (9) OL | H | 110\% | 105\% | 66\% | 62\% | 64\% | 547\% | 256\% | 175\% | 150\% |
| (11) Spec Prop | I | 545\% | 809\% | 728\% | 441\% | 482\% | 1015\% | 300\% | 285\% | 236\% |
| (12) Auto Phys Dam | J | 1066\% | 1526\% | 1912\% | 1435\% | 1480\% | 1986\% | 1000\% | 800\% | 702\% |
| (10) Fidelity \& Surety | K | 480\% | 413\% | 153\% | 109\% | 132\% | 346\% | 137\% | 112\% | 97\% |
| (13) Other | L | 829\% | 842\% | 654\% | 316\% | 356\% | 654\% | 305\% | 203\% | 172\% |
| (15) <br> International | M | 236\% | 236\% | 270\% | 152\% | 167\% | 291\% | 97\% | 113\% | 98\% |
| (16) Reins Property \& Financial | N\&P | 194\% | 104\% | 177\% | 142\% | 161\% | 183\% | 89\% | 112\% | 97\% |
| (17) Reins Liability | 0 | 37\% | 18\% | 32\% | 30\% | 31\% | 197\% | 77\% | 61\% | 53\% |
| (18) Products Liability | R | 44\% | 16\% | 19\% | 17\% | 19\% | 160\% | 39\% | 42\% | 36\% |
| (14) Fin \& Mort* | S | 171\% | 171\% | 171\% | 171\% | 171\% | 171\% | 171\% | 171\% | 171\% |
| (19) Warranty | T | 1291\% | 618\% | 1019\% | 496\% | 888\% | 1610\% | 202\% | 265\% | 225\% |
| Average |  | 328\% | 279\% | 284\% | 226\% | 235\% | 723\% | 337\% | 305\% | 265\% |

See notes to Exhibit 2.
Exhibit E shows further examples of the pro forma underwriting ratio under alternative safety margins and reserve time horizon combinations.

The premium/reserve risk relativity deserves further study, including consideration of alternatives to the current approach for new companies.

## 4. CONCLUSIONS AND AREAS OF FURTHER RESEARCH

The URWP found that the current formula is too restrictive to support the determination of riskresponsive capital amounts by company.

Our short-term work identified potential improvements to the Current Calibration Method that could be researched within the framework of the current RBC formula:

## Data

1. Filtering strategies.
2. Additional or extended (number of years) data sources.
3. Improved treatment of data from pooled companies.
4. Analysis of the extent to which alternative filtering is affected by run-off and startup companies, and including procedures mitigating that affect, if any.

Analysis
5. Curve fitting procedures.
6. Change in interest discount for IIO.
7. Changes to the (IRS) method for calculating the payment pattern used to determine IIO.
8. Evaluation of better methods to reflect RBC for new companies showing little reserve risk, even though that is temporary.

In addition to the points noted above, our investigation into risk charge measurement procedures raised other questions that could be subjects of longer-term study.
9. Does serial correlation within each company's nine reserve development ratios impact the predictive ability and the swing in the 87.5th percentile-based charges?
10. Would percent of ultimate paid be a better indicator of future development potential than total carried reserves?
11. Should the reserve risk factor be based on exposure measures such as premium, other than, or in addition to, carried reserves?
12. As an enhancement to the alternative filtering illustrated above, could the RBC factors be calibrated from a weighted average of companies' AY development, particularly for companies with less than ten accident years of experience?
13. Should the RBC reserve charge be a function of accident year development rather than a function of total reserve development?
14. Reserve charges are not calibrated to run-off, but rather to a combination of multi-year time

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horizons-nine years, eight years, and so forth. If the measurement objective is run-off, can the calibration be more closely aligned with that objective?
15. The current practice of capping data points (section 2.1) has some undesirable consequences: it limits the variability of the data underlying the empirical percentile calculations, potentially understating the line of business charges for the industry as a whole, and it affects the ability to apply curve-fitting. Is there a more robust way to handle outliers in the data?
16. We find that the NAIC de minimus test instructions are ambiguous (see PR017, Line 02). ${ }^{12}$ Is there a way to clarify these instructions? This issue may be irrelevant under the alternative filtering discussed in this report where data points rather than entire companies are filtered out.

Additional questions raised by the URWP include:
17. RBC and the Underwriting Cycle: The underwriting cycle and RBC parameter estimates appear to be related, evidenced by apparent correlation in industry reserve development by line, prompting two questions:
a. Could RBC parameter calibration be improved by explicitly accounting for the underwriting cycle?
b. Do changes in the RBC parameters impact the underwriting cycle?
18. Are the discounts for direct ( $30 \%$ ) and assumed ( $15 \%$ ) loss sensitive business appropriate?
19. Risk Measures: Would the purpose of RBC be better served by a risk measure other than value at risk (VaR), e.g., Tail Value at Risk (TVaR) or Expected Policyholder Deficit (EPD)? ${ }^{13}$ What should the theoretical basis for any particular security level (e.g., "worst case" or the 87.5 percentile)?
20. Has the formula been a reliable indicator of company trouble or insolvency?
21. Does the formula result in a reasonable total risk charge for the industry as compared to other industries (e.g., banking)?

[^7]
## Acknowledgment

The authors acknowledge the help of CAS staff, especially David Core, Karen Sonnet, and Cheri Widowski.

## Appendix A

Exhibit A-1: Alternative filtering - 90\% of Industry Targeted

| Figures in '000 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Line | Line <br> Letter | \% of Industry Reserves | Reserve <br> Threshold | \% of Industry Premium | Premium Threshold |
| (1) H/F | A | 90.00\% | 9,434 | 90.00\% | 30,562 |
| (2) PPA | B | 90.10\% | 51,414 | 90.00\% | 60,000 |
| (3) CA | C | 90.00\% | 16,519 | 89.90\% | 11,942 |
| (4) WC | D | 90.10\% | 100,771 | 89.90\% | 34,257 |
| (5) CMP | E | 90.00\% | 21,830 | 90.00\% | 18,026 |
| (6) MM Occurrence | F1 | 90.00\% | 37,497 | 90.00\% | 8,046 |
| (7) MM CM | F2 | 90.00\% | 34,978 | 90.10\% | 14,060 |
| (8) SL | G | 90.00\% | 11,419 | 90.00\% | 12,655 |
| (9) OL | H | 90.10\% | 65,884 | 90.00\% | 22,183 |
| (11) Spec Prop | 1 | 90.10\% | 10,381 | 90.10\% | 12,778 |
| (12) Auto Phys Damage | J | 90.10\% | 13,315 | 90.10\% | 37,487 |
| (10) Fidelity \& Surety | K | 90.00\% | 13,040 | 90.00\% | 7,932 |
| (13) Other | L | 90.00\% | 15,936 | 90.10\% | 26,473 |
| (15) International | M | 90.00\% | 4,950 | 90.00\% | 4,849 |
| (16) Reins Property \& Financial | N\&P | 90.00\% | 28,712 | 90.00\% | 23,964 |
| (17) Reinsurance Liab | O | 90.00\% | 130,409 | 90.00\% | 53,534 |
| (18) Products Liability | R | 90.10\% | 23,719 | 90.00\% | 4,202 |
| (14) Fin \& Mort* | S | *** | *** | *** | *** |
| (19) Warranty | T | *** | *** | *** | *** |

*** Not enough data
Note: The uniform $90 \%$ rule is illustrative. In practice we recommend research to consider whether the targeted premium/reserve standard is appropriate for each line and to address concerns arising from the elimination of data points rather than companies.

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## Appendix B: Graphs of reserve run-off ratios vs. carried reserves

The RBC reserve charge is determined by a statistic (the 87.5 th percentile) from the reserve run-off ratio (RRR) data discussed above. ${ }^{14}$ In Exhibit B we display RRR data by RBC line of business on the $y$-axis and the carried reserves (the denominators of the RRRs) on the x -axis.

We also show a superimposed regression line. For most RBC lines of business (RBCLOBs), the regression line is horizontal and goes through the origin. These characteristics imply that industry carried reserves in that RBCLOB are unbiased, and that conclusion does not depend on the size of a company's booked reserves. Notable exceptions include APD, which is over-reserved on average (most of the observations are above the x-axis), and Reinsurance Liability and Products Liability, which appear under-reserved on average (most of the observations are below the x -axis).

With limited exceptions, reserve run-off ratio volatility appears to decrease as companies' carried reserves increase. This is not unexpected; the carried reserve amount forms the denominator of the RRR, implying that smaller carried reserves will lead to higher ratios. However, this result is contrary to what would be desirable in an RBC factor-based approach. Changes that could address this inconsistency include:

- Change the functional relationship between volatility and carried reserves to be something other than a simple factor (e.g., change the factor based on the size of the carried reserve).
- Use a base other than or in addition to carried reserves (e.g., premium) could be investigated as a potential predictor of reserve development volatility.

[^8]Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008

Exhibit B. 1 Page 1 of 2


Panel strip shows RBCLOB (\#" of obs; R-squared statstc). Red line $=$ RBC factor. Blue line $=$ regression line.

## Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008 <br> Exhibit B. 1 <br> Page 2 of 2



Panel strip shows RBCLOB (\# of obs; R-squared statstic). Red line $=$ RBC factor. Blue line $=$ regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008

Exhibit B. 2
Page 1 of 18


Panel strip shows RBCLOB ("\# of obs; R-squared statstic). Red line = RBC factor. Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Exhibit B. 2 Current Statement Year: 2008

Page 2 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008

Exhibit 8.2
Page 3 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008

Exhibit B. 2
Page 4 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves
By RBC Line of Business Current Statement Year: 2008

Exhibit B. 2
Page 5 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line $=$ RBC factor: Blue line $=$ regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008

Exhibit B. 2
Page 6 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008

Exhibit 8.2
Page 7 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves
By RBC Line of Business Current Statement Year: 2008

Exhibit B. 2
Page 8 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008

Exhibit B. 2
Page 9 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008

Exhibit 8.2
Page 10 of 18


Panel strip shows RBCLOB (\# of obs; R-squared statstic). Red line $=$ RBC factor. Blue line $=$ regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves
By RBC Line of Business
Exhibit B. 2
Current Statement Year: 2008
Page 11 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Exhibit B. 2 Current Statement Year: 2008

Page 12 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves
By RBC Line of Business
Exhibit B. 2
Current Statement Year: 2008
Page 13 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Exhibit B. 2 Current Statement Year: 2008 Page 14 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Exhibit B. 2 Current Statement Year: 2008 Page 15 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Current Statement Year: 2008

Exhibit B. 2
Page 16 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves By RBC Line of Business Exhibit B. 2 Current Statement Year: 2008 Page 17 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

Capped Reserve Runoff Ratios vs. Carried Reserves
By RBC Line of Business
Current Statement Year: 2008
Exhibit B. 2
Page 18 of 18


Panel strip shows RBCLOB (\#" of obs; R-squared statstic). Red line - RBC factor: Blue line = regression line.

## Appendix C: Confidence intervals for the RBC reserve charge

In their 2007 report, ${ }^{15}$ the American Academy of Actuaries recommended limiting the swing in charges by RBCLOB to $35 \%$ of the prior charge. For 2010, the NAIC limited the swing to $5 \%$. Given the limited volume of filtered data and the variability of the reserve run-off ratios, we investigated how likely it is for an RBCLOB charge to exceed the swing limit from one calibration cycle to the next.
In Exhibit C-1 we show estimates of $90 \%$ confidence intervals around the 87.5 th percentiles by using the 2008 RBC data in the context of a binomial distribution. To find a confidence interval [CR, CL] for the $87.5 \%$ quantile ${ }^{16}$ (call it " $\mathrm{Q}_{.875}$ ") we start by forming the order statistics $Y_{1}, \ldots, Y_{n}$ of the data, which are just the reserve run-off ratios sorted in ascending order. The probability that the $k^{\mathrm{th}}$ order statistic $Y_{k}$ falls below the 87.5 percentile $\mathrm{Q}_{875}$ is the probability that exactly $k$ observations are less than or equal to $Q_{.875}$ and n -k observations are greater than $Q_{.875}$. This probability follows a binomial distribution (where "success" means that a value fall below $Q .875$ and we want the probability of $k$ successes in $n$ trials $): P\left(Y_{k}<=Q_{.875}\right)=\operatorname{pbinom}(k, n, .875)=\binom{n}{k} .875^{k}(1-.875)^{n-k}$. A $90 \%$ confidence interval for $\mathrm{Q}_{875}$ is found by searching for integers $l$ and $r$ such that

$$
P\left(Y_{1} \leq Q_{.875}<Y_{r}\right)=\sum_{x=1}^{r}\binom{n}{x} .875^{x}(1-.875)^{n-x}
$$

is as close to $90 \%$ as possible (in most cases it is not possible to achieve the desired confidence level exactly in problems of this type). Then $\mathrm{CL}=Y_{l}$ and $\mathrm{CR}=Y_{\text {, }}$,
We find that volatility in the Current Calibration Method is highly likely: five of the 19 RBCLOBs (ignoring APD) will reach a $35 \%$ swing in $90 \%$ of calculations of this type. Virtually all RBCLOBs will exceed a swing of $5 \%$ in $90 \%$ of calculations of this type.

Exhibit C-2 illustrates how the error margin swing decreases for those RBCLOBs with greater numbers of observations. Auto Physical Damage's result is an anomaly of the line's reserving practices. International's data point (18 observations, 200\%) is not shown. This graph illustrates how swings in RBC factors can possibly be tempered by utilizing more data.

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Exhibit C-1: 87.5 percentiles and Related $\mathbf{9 0 \%}$ Confidence Intervals

| RBCLOB | Conf Int lower bound | $\begin{gathered} 87.5 \% \\ \text { quantile } \\ \left(Q_{.875}\right) \end{gathered}$ | Conf Int upper bound | C.I. <br> "Error Margin" <br> (E) | E as a percent of $Q_{.875}$ | Number of Obs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| H/F | 0.148 | 0.161 | 0.175 | 0.014 | 8.50\% | 3,726 |
| PPA | 0.109 | 0.117 | 0.128 | 0.011 | 9.00\% | 4,014 |
| CA | 0.215 | 0.222 | 0.241 | 0.019 | 8.60\% | 3,652 |
| WC | 0.323 | 0.338 | 0.364 | 0.026 | 7.70\% | 3,666 |
| CMP | 0.455 | 0.476 | 0.514 | 0.038 | 8.10\% | 3,654 |
| MPL OCCURRENCE | 0.164 | 0.218 | 0.296 | 0.079 | 36.20\% | 423 |
| MPL CLMS MADE | 0.230 | 0.310 | 0.330 | 0.080 | 25.90\% | 575 |
| SL | 0.118 | 0.164 | 0.186 | 0.046 | 28.10\% | 981 |
| OL | 0.512 | 0.534 | 0.576 | 0.042 | 7.90\% | 3,967 |
| FIDELITY / SURETY | 0.306 | 0.432 | 0.696 | 0.264 | 61.00\% | 519 |
| SPECIAL PROPERTY | 0.326 | 0.354 | 0.415 | 0.061 | 17.20\% | 2,816 |
| AUTO PHYSICAL DAMAGE | -0.033 | -0.020 | - | 0.020 | 100.00\% | 1,250 |
| OTHER (CREDIT,A\&H) | 0.082 | 0.150 | 0.249 | 0.098 | 65.40\% | 444 |
| FINANCIAL/MORT GUARANTEE | no data |  |  |  |  |  |
| INTL | 0.062 | 0.200 | 0.596 | 0.396 | 198.30\% | 18 |
| PROPERTY \& FINANCIAL LINES | 0.461 | 0.646 | 0.739 | 0.185 | 28.60\% | 297 |
| REIN. LIABILITY | 0.887 | 1.357 | 1.800 | 0.471 | 34.70\% | 198 |
| PL | 1.382 | 1.382 | 1.438 | 0.056 | 4.10\% | 1,134 |
| WARRANTY | -0.297 | -0.254 | -0.222 | 0.043 | 16.80\% | 18 |

Exhibit C-2: 90\% Confidence Interval Error Margin Percents as a Function of Sample Size


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## Appendix D: RBC Action Levels

$$
\text { Authorized Control Level (ACL) RBC }=.5 \times \text { Total RBC After Covariance }{ }^{17}
$$ RBC $\%=$ ACL RBC / company's Total Adjusted Capital

A company's RBC \% determines which of four action levels (if any) take place, summarized in the following table:

| Level | Abbrev | RBC \% | Regulator Action | Company Action |
| :---: | :---: | :---: | :---: | :---: |
| Company <br> Action Level | CAL | $200 \%$ of <br> ACL | No action required | Company must submit a <br> plan to improve its <br> capital position |
| Regulatory <br> Action Level | RAL | $150 \%$ of <br> ACL | Insurance commissioner <br> is allowed to order <br> corrective actions | Company must submit a <br> plan to improve its <br> capital position; <br> additional actions <br> dependent on |
| Authorized <br> Control Level | ACL | $100 \%$ of <br> ACL <br> commissioner action |  |  |
| Mandatory <br> Control Level | MCL | Insurance commissioner <br> is authorized to take <br> action to protect <br> policyholders and <br> creditors of the <br> company, including <br> rehabilitation or <br> liquidation | Depends on <br> commissioner action |  |

[^10]
## Appendix E: Pro Forma Underwriting RBC Factors

The pro forma underwriting RBC factor is the factor of industry-wide net written premium that indicates the overall combined reserve and premium risk-based capital amount for each line of business. Refer to Exhibit 8 and its footnotes for its method of calculation.

For example, the 2010 Current Homeowners/Farmowners factor of 0.176, also found in Exhibit 8 column (9), is calculated according to following formula:

$$
\frac{\sqrt{(0.127 \cdot 22.3)^{2}+(0.169 \cdot 59.0)^{2}}}{59.0}
$$

where the current reserve charge (0.127), premium charge (0.169), industry reserves (22.3) and industry net written premium (59.0) come from Exhibit 8 . The pro forma factors under alternative approaches are calculated according to the same formula, with the same Exhibit 8 reserve and premium amounts, but using alternative reserve charges from Exhibit 7 and alternative premium charges from Exhibit E. 1 below. For example, the 1.396 factor for MM Occurrence in Exhibit E column (10) is

$$
\frac{\sqrt{(0.225 \cdot 10,884,369)^{2}+(0.711 \cdot 2,036,894)^{2}}}{2,036,894}
$$

where the 0.225 reserve factor under the one-year horizon is from Exhibit 7 column (9), the 0.711 premium factor under the run-off horizon is from Exhibit E. 1 column (7), and the reserve and premium dollars are shown here in thousands to reproduce the Exhibit E value to three decimal places.

For the all-lines-combined factor there was no adjustment for diversification by line of business. ${ }^{18}$ Neither the line of business nor the overall average factors include provision for growth, losssensitive business, or individual company experience. These values do not reflect asset risk or reinsurance or other credit risk, all beyond the scope of the URWP's charge.

Using the alternative factors in Exhibits 7 and E.1, alternative industry-wide premium to reserve risk relativities can be calculated. For example, assuming the $95^{\text {th }}$ percentile is calculated from a Normal distribution fit to the reserve run-off ratios under a one-year horizon (Exhibit 7 column (9)) and from a Normal distribution fit to loss ratios under a run-off horizon (Exhibit E. 1 column (7)), the industry-wide premium charge to reserve charge would be as follows, using the factors from the exhibits' "Average" rows and using industry-wide premium and reserve dollars from Exhibit 8:

$$
1.204=\frac{0.253 \cdot 429.5}{0.161 \cdot 560.8}
$$

[^11]
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This is significantly different from the current relativity calculated from Exhibit 8:

$$
0.588=\frac{66.4}{112.9} .
$$

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Exhibit E: Pro Forma Underwriting RBC Factors

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Filter |  | 2010 Cur | 2010 <br> Indi- <br> cated | Alt | Alt | Alt | Alt | Alt | Alt | Alt |
| Safety Level |  |  |  | 87.5 | 87.5 | 87.5 | 87.5 | 95 | 95 | 95 |
| Empirical/Curve Fit |  |  |  | Emp | Norm | $\begin{gathered} \hline \text { Log } \\ \text { Norm } \end{gathered}$ | Emp | Emp | Norm | Log Norm |
| Risk Horizon |  |  |  | Runoff | Runoff | Runoff | Rsrv: <br> One Yr, <br> Prem: <br> Runoff | Rsrv: <br> One Yr, <br> Prem: <br> Runoff | Rsrv: <br> One Yr, <br> Prem: <br> Runoff | Rsrv: <br> One Yr, <br> Prem: <br> Runoff |
| (1) H/F | A | 0.176 | 0.159 | 0.152 | 0.238 | 0.234 | 0.150 | 0.296 | 0.356 | 0.407 |
| (2) PPA | B | 0.197 | 0.146 | 0.126 | 0.181 | 0.183 | 0.126 | 0.184 | 0.194 | 0.208 |
| (3) CA | C | 0.237 | 0.205 | 0.207 | 0.393 | 0.390 | 0.130 | 0.315 | 0.320 | 0.365 |
| (4) WC | D | 0.357 | 0.387 | 0.325 | 0.356 | 0.358 | 0.199 | 0.288 | 0.276 | 0.303 |
| (5) CMP | E | 0.376 | 0.370 | 0.280 | 0.425 | 0.416 | 0.084 | 0.232 | 0.267 | 0.315 |
| (6) MM Occurrence | F1 | 1.438 | 0.638 | 1.259 | 1.634 | 1.560 | 0.604 | 1.409 | 1.396 | 1.610 |
| (7) MM CM | F2 | 0.424 | 0.555 | 0.460 | 0.695 | 0.660 | 0.374 | 0.689 | 0.683 | 0.788 |
| (8) SL | G | 0.169 | 0.097 | 0.139 | 0.288 | 0.276 | 0.090 | 0.292 | 0.386 | 0.458 |
| (9) OL | H | 0.908 | 0.953 | 1.504 | 1.614 | 1.552 | 0.183 | 0.390 | 0.570 | 0.668 |
| (11) Spec Prop | 1 | 0.184 | 0.124 | 0.137 | 0.227 | 0.208 | 0.099 | 0.333 | 0.351 | 0.424 |
| (12) Auto Phys Dam | J | 0.094 | 0.066 | 0.052 | 0.070 | 0.068 | 0.050 | 0.100 | 0.125 | 0.142 |
| (10) Fidelity \& Surety | K | 0.209 | 0.242 | 0.654 | 0.914 | 0.759 | 0.289 | 0.730 | 0.890 | 1.026 |
| (13) Other | L | 0.121 | 0.119 | 0.153 | 0.317 | 0.281 | 0.153 | 0.328 | 0.494 | 0.583 |
| (15) International | M | 0.424 | 0.424 | 0.370 | 0.658 | 0.600 | 0.344 | 1.034 | 0.882 | 1.022 |
| (16) Reins Property \& Financial | N\&P | 0.515 | 0.963 | 0.564 | 0.705 | 0.620 | 0.545 | 1.125 | 0.896 | 1.026 |
| (17) Reins Liability | 0 | 2.725 | 5.473 | 3.117 | 3.349 | 3.240 | 0.508 | 1.301 | 1.638 | 1.887 |
| (18) Products Liability | R | 2.298 | 6.176 | 5.385 | 5.832 | 5.404 | 0.624 | 2.579 | 2.406 | 2.773 |
| (14) Fin \& Mort* | S | 0.585 | 0.585 | 0.585 | 0.585 | 0.585 | 0.585 | 0.585 | 0.585 | 0.585 |
| (19) Warranty | T | 0.077 | 0.162 | 0.098 | 0.202 | 0.113 | 0.062 | 0.494 | 0.377 | 0.445 |
| Average |  | 0.305 | 0.359 | 0.352 | 0.443 | 0.425 | 0.138 | 0.297 | 0.328 | 0.377 |

See notes to Exhibit 2.

Exhibit E.1: Alternative Premium Charges

| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Filter |  | $\begin{aligned} & 2010 \\ & \text { Current } \end{aligned}$ | Indicated | Alt | Alt | Alt | Alt |
| Safety Level |  |  |  | 87.5 | 95 | 95 | 95 |
| Empirical/Curve Fit |  |  |  | Empirical | Empirical | Normal | Log Normal |
| Time Horizon |  |  |  | Runoff | Runoff | Runoff | Runoff |
| (1) H/F | A | 0.169 | 0.152 | 0.149 | 0.290 | 0.348 | 0.398 |
| (2) PPA | B | 0.171 | 0.138 | 0.118 | 0.178 | 0.176 | 0.187 |
| (3) CA | C | 0.154 | 0.099 | 0.106 | 0.264 | 0.250 | 0.289 |
| (4) WC | D | 0.142 | 0.125 | 0.111 | 0.236 | 0.221 | 0.254 |
| (5) CMP | E | 0.100 | 0.069 | 0.055 | 0.197 | 0.195 | 0.236 |
| (6) MM Occurrence | F1 | 0.672 | 0.572 | 0.541 | 0.819 | 0.711 | 0.811 |
| (7) MM CM | F2 | 0.178 | 0.392 | 0.352 | 0.589 | 0.558 | 0.640 |
| (8) SL | G | 0.087 | 0.075 | 0.066 | 0.210 | 0.210 | 0.262 |
| (9) OL | H | 0.125 | 0.093 | 0.094 | 0.305 | 0.283 | 0.346 |
| (11) Spec Prop | I | 0.168 | 0.050 | 0.067 | 0.285 | 0.272 | 0.330 |
| (12) Auto Phys Dam | J | 0.094 | 0.065 | 0.050 | 0.097 | 0.120 | 0.135 |
| (10) Fidelity \& Surety | K | 0.073 | 0.160 | 0.050 | 0.489 | 0.363 | 0.429 |
| (13) Other | L | 0.121 | 0.119 | 0.153 | 0.328 | 0.494 | 0.583 |
| (15) International | M | 0.333 | 0.333 | 0.270 | 0.909 | 0.628 | 0.728 |
| (16) Reins Property <br> \& Financial | N\&P | 0.480 | 0.823 | 0.536 | 1.068 | 0.828 | 0.946 |
| (17) Reins Liability | 0 | 0.446 | 0.601 | 0.424 | 0.827 | 0.660 | 0.758 |
| (18) Products Liability | R | 0.215 | 0.272 | 0.110 | 0.458 | 0.403 | 0.488 |
| (14) Fin \& Mort* | S | 0.585 | 0.585 | 0.585 | 0.585 | 0.585 | 0.585 |
| (19) Warranty | T | 0.073 | 0.160 | 0.050 | 0.489 | 0.363 | 0.429 |
| Average |  | 0.155 | 0.135 | 0.116 | 0.256 | 0.253 | 0.291 |

## 5. REFERENCES

[1] American Academy of Actuaries, "An Update to P/C Risk-Based Capital Underwriting Factors: September 2007 Report to the National Association of Insurance Commissioners P/C Risk-Based Capital Working Group," September 2007.
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Abbreviations and notations<br>ACL, authorized control level<br>APD, automobile physical damage<br>AY, accident year<br>DCC, direct and cost-containment<br>IFRS, international financial reporting standards<br>IIO, investment income offset<br>NAIC, National Association of Insurance Commissioners<br>RBC, risk-based capital<br>RBCLOB, risk-based capital line of business<br>RRR, reserve run-off ratio<br>URWP, Underwriting Risk Working Party


[^0]:    ${ }^{1}$ It is not uncommon for companies to complete their RBC filings for short tail lines with only the most recent evaluation (i.e, the list diagonal of the accident year triangle). Since incomplete triangles flag companies to be eliminated in the filtering process (see Section 3.1), such "shortcut" company practices curtail the volume of data for short tail line RBC calibration.

[^1]:    ${ }^{2}$ Unless otherwise noted the RBC data used in this report is as of $12 / 31 / 2008$.

[^2]:    ${ }^{3}$ The risk of potentially excluding all companies in a pool might be more significant with the alternative filtering discussed above than with the current filtering for those lines of business for which the size threshold is larger in the alternative filtering (see Appendix A) than the current threshold ( $\$ 1 / 2$ million).

[^3]:    ${ }^{4}$ This data includes judgmental selections for some lines along with the above-mentioned caveats on investment income offsets and possible caps on changes in factors.

[^4]:    ${ }^{5}$ Exhibit C-1 in Appendix C shows the number of observations by line of business based on a database that is approximately equivalent to the spreadsheet of data underlying the current calibration calculation.
    ${ }^{6}$ An Update to P/C Risk-Based Capital Underwriting Factors: September 2007 Report to the National Association of Insurance Commissioners P/C Risk-Based Capital Working Group, American Academy of Actuaries' P/C Risk-Based Capital Committee, September 2007, p. 3.

[^5]:    7 At the beginning of 1993 five-year treasury notes were yielding $5.90 \%$, ten-year notes $6.60 \%$. See http://www.treasury.gov/resource-center/data-chart-center/interestrates/Pages/TextView.aspx?data=yieldYear\&year=1993.
    ${ }^{8}$ Elliott, Douglas J., "PBGC: A Yield Curve Primer", Sep. 10, 2004, http://www.coffi.org/pubs/Primer\%20on \%20Yield $\% 20$ Curve $\% 205$. .pdf.

[^6]:    ${ }^{9}$ This section discusses only certain features of Solvency II as those relate to RBC. The discussion is not a complete analysis of Solvency II and is not a complete comparison of RBC to Solvency II.
    10 https://eiopa.europa.eu/fileadmin/tx_dam/files/consultations/QIS/QIS5/Spreadsheets\&IT-Tools/10.06-update/QIS5-V6-20101006.xls
    ${ }^{11}$ Certain exceptions exist for workers compensation line of business and other cases with permission by state regulators.

[^7]:    ${ }^{12}$ The NAIC RBC instructions for 2010, pp. 21-22, contain the following two sentences:
    (1) "If more than one year's net earned premium is less than 20 percent of the average net earned premium, a company is not eligible for an experience adjustment and Row 02 is set equal to Row 01 ." That means that nine out of 10 or 10 out of 10 years must have NEP greater than $20 \%$ of the average NEP for the company to be eligible for an experience adjustment.
    (2) 'If less than eight years' net earned premiums are greater than 20 percent of the average net earned premium, a company is not eligible for an experience adjustment and Row 02 is set equal to Row 01 ." That means that, additionally, if eight out of 10 years have NEP greater than $20 \%$ of the average NEP the company would be eligible for an experience adjustment.
    ${ }^{13}$ A research paper on the subject is under development by the CAS Risk-Based Capital Dependencies Working Party.

[^8]:    ${ }^{14}$ The data utilized was compiled using unaudited database queries and varies somewhat from that found in the NAIC's spreadsheets. We do not expect the differences to have significant impact on the results below.

[^9]:    ${ }^{15}$ An Update to P/C Risk-Based Capital Underwriting Factors, p. 3.
    ${ }^{16}$ Derivations of distributions of order statistics can be found in statistics texts and online at http://en.wikipedia.org/wiki/Order statistic\#The joint distribution of the order statistics of an absolutely contin uous distribution. The equi-tailed calculation utilized here follows the R code outlined at http://tolstoy.newcastle.edu.au/R/e2/help/07/02/9857.html. Another helpful online source is http://turing.une.edu.au/ $\sim$ stat $354 /$ notes/node $72 . \mathrm{html}$. Reserve runoff ratio data probably violate the classic "i.i.d." assumptions underlying the theory; as a result, confidence intervals may be overstated. The data utilized was compiled using unaudited database queries and varies somewhat from that found in the NAIC's spreadsheets. We do not expect the differences to have significant impact on the results.

[^10]:    ${ }^{17}$ The information in this appendix is based on Risk-Based Capital Forecasting \& Instructions: Property/Casualty, 2010. 43. See also "Risk Based Capital General Overview,", NAIC, 7/15/2009.

[^11]:    ${ }^{18}$ If the industry were a single company, the credit for diversification would be approximately $23 \%$.

