Considering Chinese assets – a useful portfolio building block?

April 2019

willistowerswatioon.com © 2019 Willis Towers Watson. All rig

Disclaimer

The views expressed in this presentation are those of the presenter(s) and not necessarily those of the Society of Actuaries in Ireland or their employers.

Introduction

When should you consider Chinese assets?

Debunking myths

Some relevant concerns

Outlook and opportunities

Megatrends and China

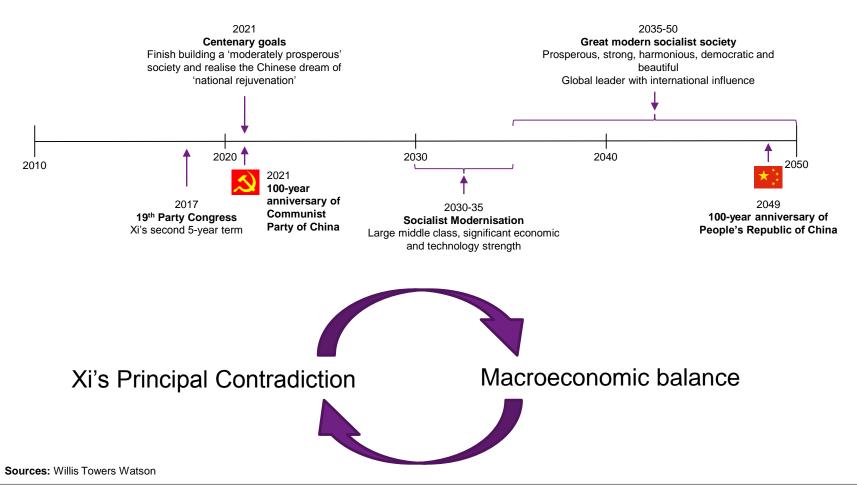
Current account liberalisation and flows of capital

Consumer and corporate dynamism

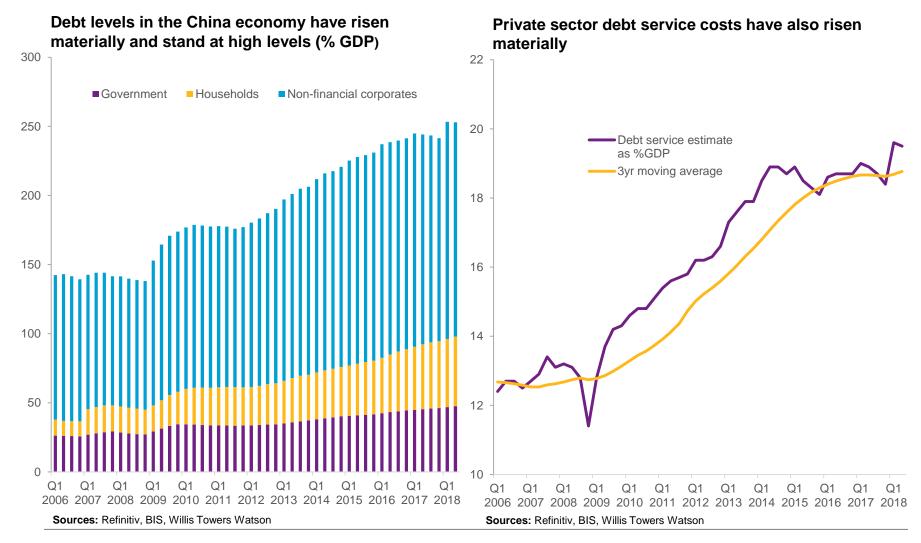
Outward investment and the BRI

Social security, technology and the ESG related issues

Myth 1: China is a political basket case



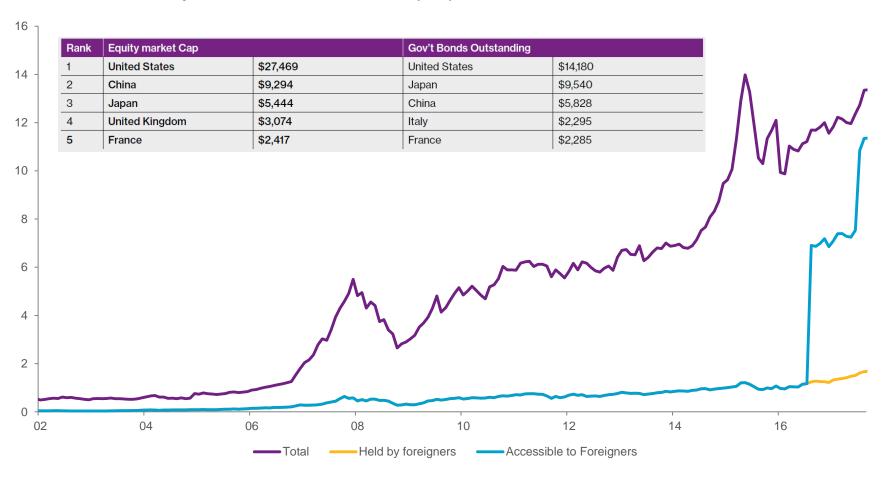
Myth 2: China is sitting on a debt bubble that is going to pop



willistowerswatson.com

© 2019 Willis Towers Watson. All rights reserved. Proprietary and Confidential. For Willis Towers Watson and Willis Towers Watson client use only.

Myth 3: Chinese markets are small and inaccessible



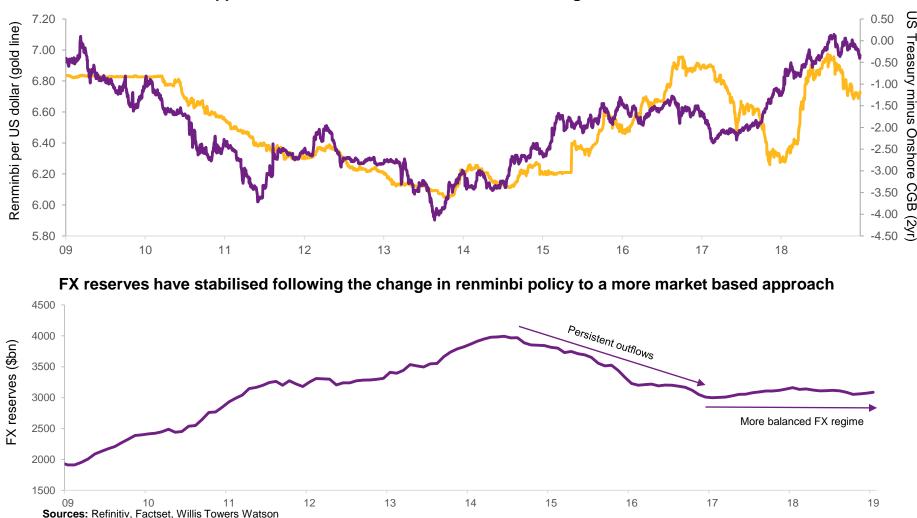
Size and accessibility of onshore Chinese markets (\$bn)

Sources: Bloomberg LP, PBoC, Willis Towers Watson

willistowerswatson.com

© 2019 Willis Towers Watson. All rights reserved. Proprietary and Confidential. For Willis Towers Watson and Willis Towers Watson client use only.

Myth 4: Chinese policymakers follow a policy of renminbi debasement

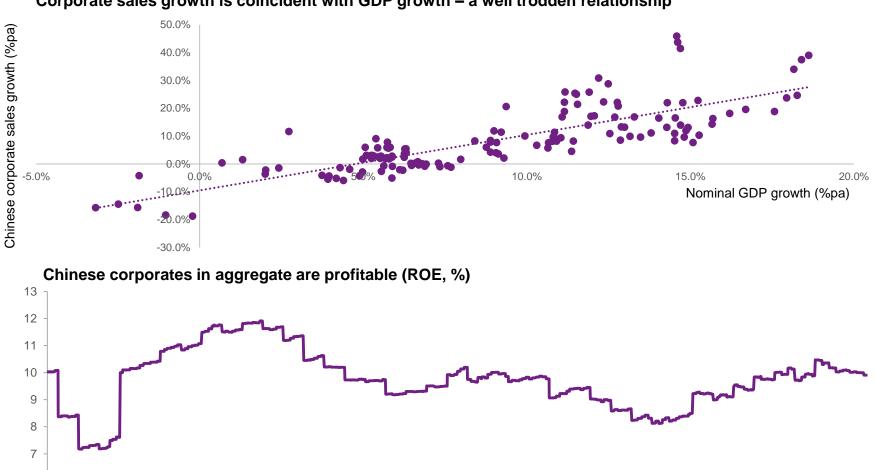


USD/CNY has been appears to have followed fundamentals over longer time horizons

willistowerswatson.com

© 2019 Willis Towers Watson. All rights reserved. Proprietary and Confidential. For Willis Towers Watson and Willis Towers Watson client use only.

Myth 5: Chinese firms are not run for profit



27/03/2014

27/03/2015

27/03/2016

27/03/2017

Corporate sales growth is coincident with GDP growth - a well trodden relationship

Sources: Refinitiv, Factset, Willis Towers Watson

27/03/2011

27/03/2010

willistowerswatson.com

6 27/03/2009

© 2019 Willis Towers Watson. All rights reserved. Proprietary and Confidential. For Willis Towers Watson and Willis Towers Watson client use only.

27/03/2012

27/03/2013

27/03/2018

27/03/20

Concern 1: China has material ESG related issues

Macro (aggregate level)

Micro (corporate/individual level)

- Market-wide governance standards and business practices
- Financial

Non-financial

- Ownership risks
- Risks to capital from government and state/regulatory intervention

 Security-specific business practices and involvements, where standards can vary widely (eg weak accounting stadards)

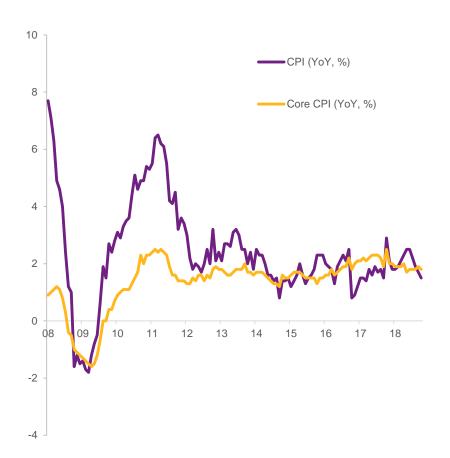
- Failing to meet social and environmental norms on issues such as human rights at an economic level (eg. treatment of specific population groups)
- Potential issues include specific violations of business practice norms (e.g. as defined by the UN Global Compact), and business involvements (e.g. controversial weapons)

Concern 2: Chinese economic outlook

Consensus forecasters expect a recover in growth and inflation

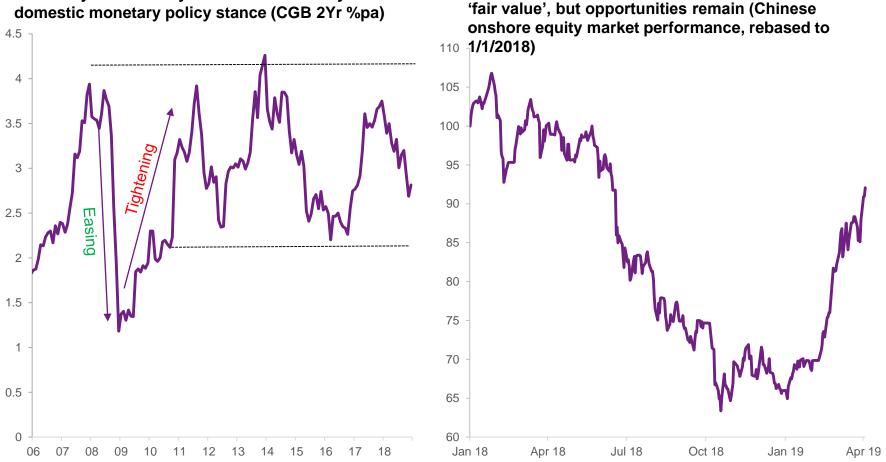
Consensus forecasts	2019	2020	2021	2022
Real GDP growth	6.2	6.0	5.9	6.1
vs 3m ago	+0.0	+0.0	+0.2	+0.4
vs 12m ago	-0.0	+0.0	+0.0	+0.3
CPI inflation	2.3	2.3	2.0	2.5
vs 3m ago	-0.1	+0.1	-1.0	-0.3
vs 12m ago	+0.0	+0.9	+0.0	+0.3

Macro variables continue to surprise to the downside



Sources: Refinitiv, Factset, Willis Towers Watson

Current opportunities – access a diverse set of drivers



Chinese yield curve dynamics are driven by

Sources: Factset, Willis Towers Watson

The equity rally has moved markets back towards

Disclaimer

Willis Towers Watson has prepared this material for general information purposes only and it should not be considered a substitute for specific professional advice. In particular, its contents are not intended by Willis Towers Watson to be construed as the provision of investment, legal, accounting, tax or other professional advice or recommendations of any kind, or to form the basis of any decision to do or to refrain from doing anything. As such, this material should not be relied upon for investment or other financial decisions and no such decisions should be taken on the basis of its contents without seeking specific advice.

This material is based on information available to Willis Towers Watson at the date of this document and takes no account of subsequent developments after that date. In preparing this material we have relied upon data supplied to us by third parties. Whilst reasonable care has been taken to gauge the reliability of this data, we provide no guarantee as to the accuracy or completeness of this data and Willis Towers Watson and its affiliates and their respective directors, officers and employees accept no responsibility and will not be liable for any errors or misrepresentations in the data made by any third party.

This material may not be reproduced or distributed to any other party, whether in whole or in part, without Willis Towers Watson's prior written permission, except as may be required by law. In the absence of our express written agreement to the contrary, Willis Towers Watson and its affiliates and their respective directors, officers and employees accept no responsibility and will not be liable for any consequences howsoever arising from any use of or reliance on this material or the opinions we have expressed.

Towers Watson Limited (trading as Willis Towers Watson) is authorised and regulated by the Financial Conduct Authority in the UK.