



Society of Actuaries in Ireland

Machine Learning

Duncan Anderson

Managing Director, Willis Towers Watson

21 March 2018

GIRO 2016, Dublin - Response to machine learning

Don't panic!

We're doomed!



This is not all new

First computer
Neural nets

Trees
GLMs

CART

Actuaries adopt GLMs
Random forests
GBMs



Deep Blue vs Kasparov

AlphaGo vs Lee Sedol

1996 General Insurance Convention

Neural Networks v. GLMs in pricing general insurance

2.2 NN topologies

The most common structure for a NN consists of an Input layer, one or more intermediate "Hidden" layers and an Output layer. The inputs of a given neuron are fed from the outputs of neurons in the previous layer. Information flows from the Input layer, through the Hidden layer(s) and finally out through the Output layer. This is known as a Feed-forward network. Because there is no feedback, the NN produces a result in a single operation and is stable - that is it happily arrives at a single value given a certain set of inputs.

Input layer

Neuron

Neuron

Neuron

Workshop to be presented by
Julian Lowe (Chairman)
Louise Pryor

2.2 NN transfer functions

The transfer, or activation, function is applied to the weighted sum of the inputs of a neuron to transform the inputs to an output. Good candidates for transfer functions are bounded, monotonic, continuous and differentiable everywhere. A commonly used function is the sigmoid function, $g(S)$:

$$g(S) = \frac{1}{1 + e^{-DS}}$$

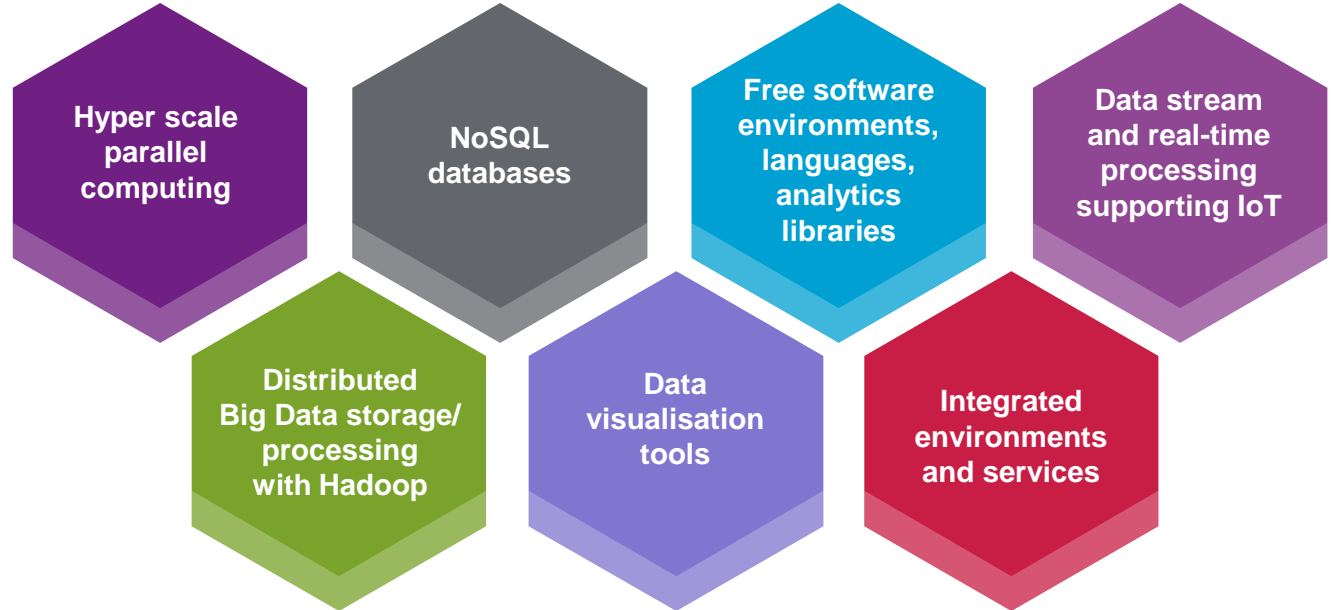
As D gets larger, $g(S)$ becomes more and more like a simple step function - that is a function that just switches between two levels. For the hard of thought, a quick summary of different sigmoid functions for different levels of D is given below:

Composition of Sigmoid functions

In practice, different values of D simply lead to the weights being rescaled, so D is usually taken to be 1.

Why bother with this transfer function, when we could just have the threshold function, giving an output of 1 if above a certain level? Well, Minsky & Papert proved that perceptrons, the systems of thresholding output neurons, could never represent the exclusive-or function. That is, a function that outputs "0" from two "0" inputs or two "1" inputs, and "1" from a combination of "0" and "1" inputs. They also showed that perceptrons couldn't represent a variety of other functions. So, different types of transfer function are needed so that NNs can represent certain types of function.

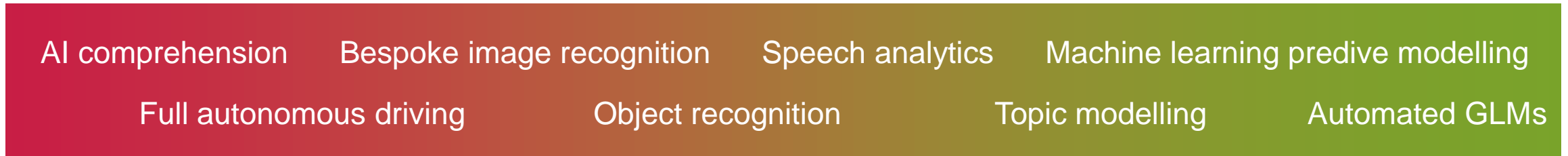
422



There is a spectrum of complexity

“Vastly more
risky than
North Korea”

GLM
stepwise
macro



Hard
Evolving

Requires significant expertise



Not at all hard
Already in use

Existing teams can normally do this stuff

Example machine learning methods

Ensemble
Methods

Classifications
Trees

"Earth"

Gradient
Boosting
Machines

K-Means
Clustering

Support Vector
Machines

Elastic Net

Neural Networks

Naïve Bayes

Random Forests

Regression
Trees

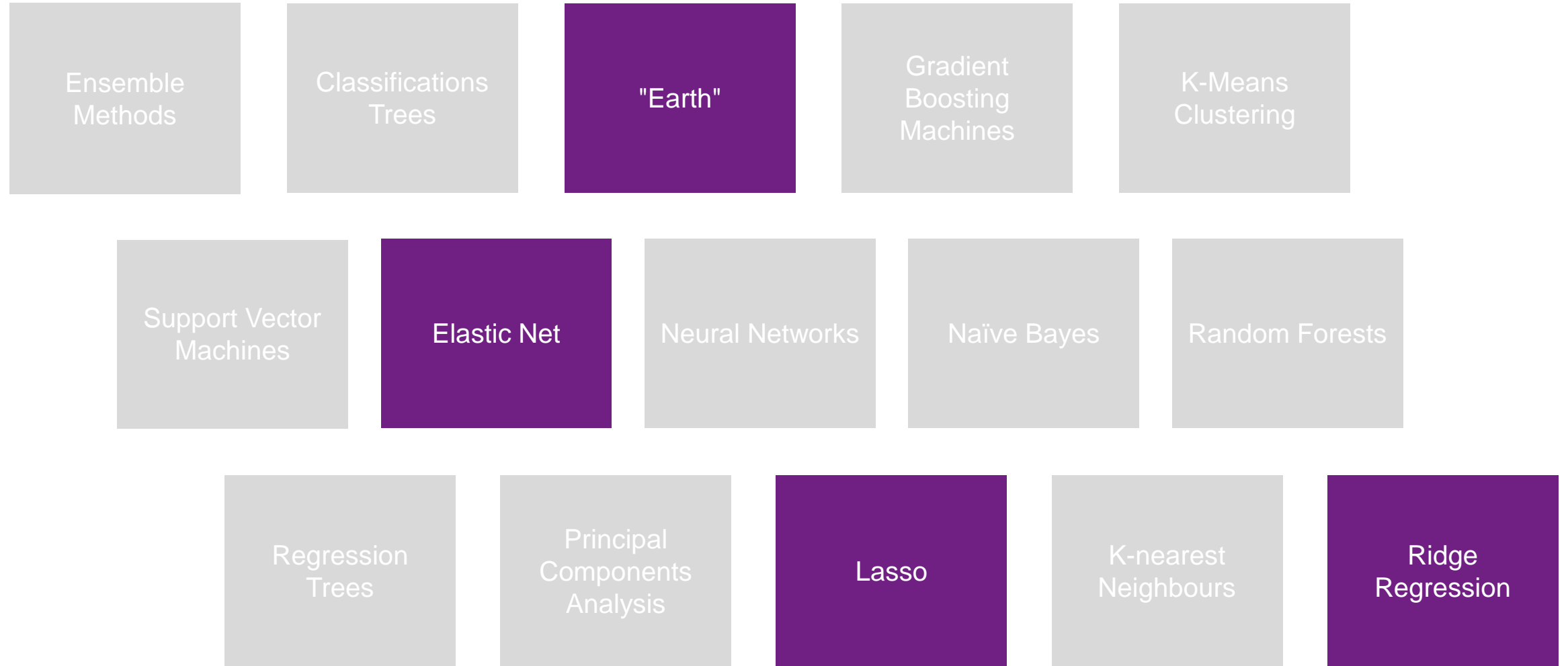
Principal
Components
Analysis

Lasso

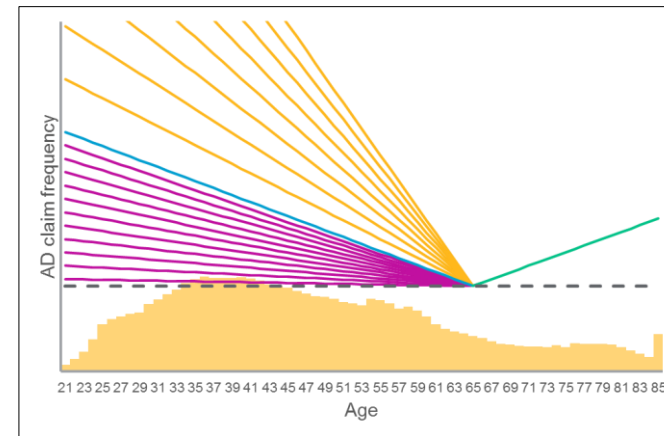
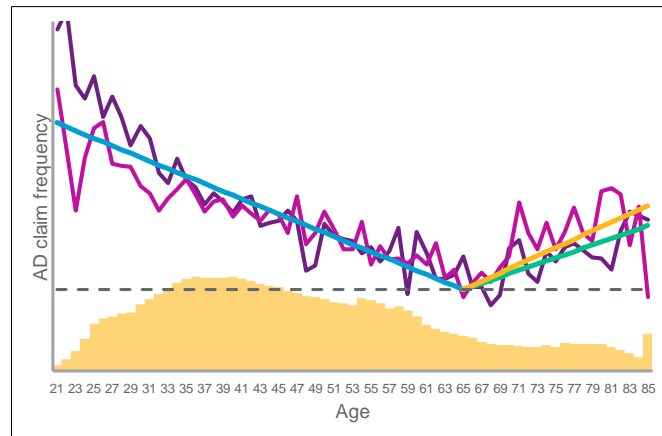
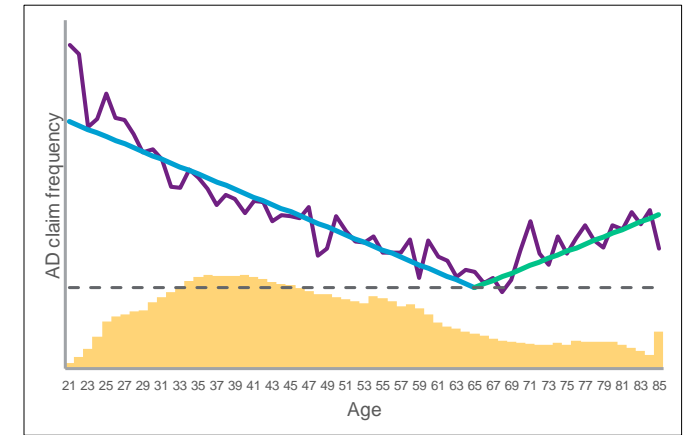
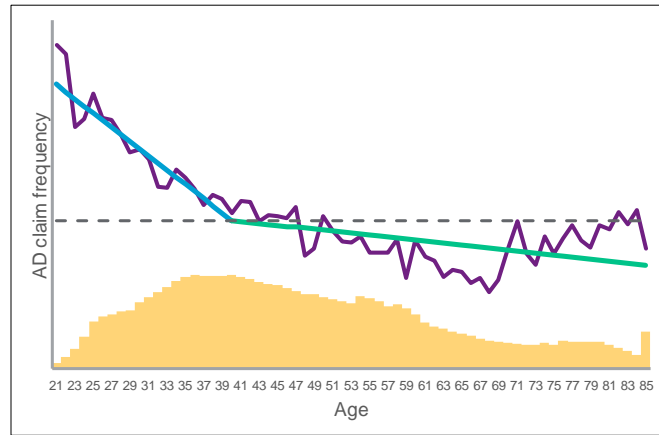
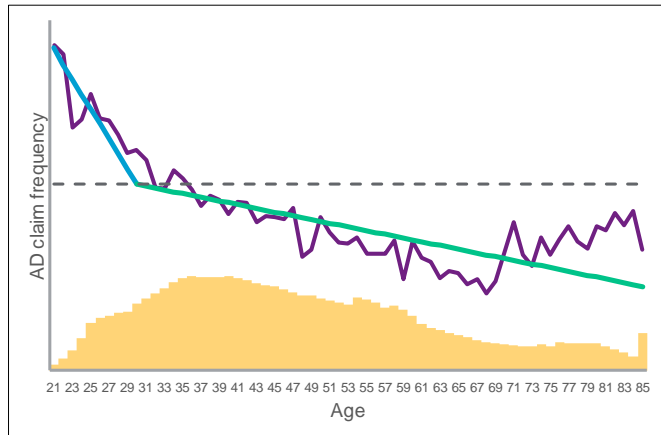
K-nearest
Neighbours

Ridge
Regression

Example machine learning methods



Multivariate adaptive regression splines (“Earth”)



Penalised Regression

$f(\underline{x}) = g^{-1}(\mathbf{X} \cdot \underline{\beta})$ where $\underline{\beta}$ estimated by minimising

GLM

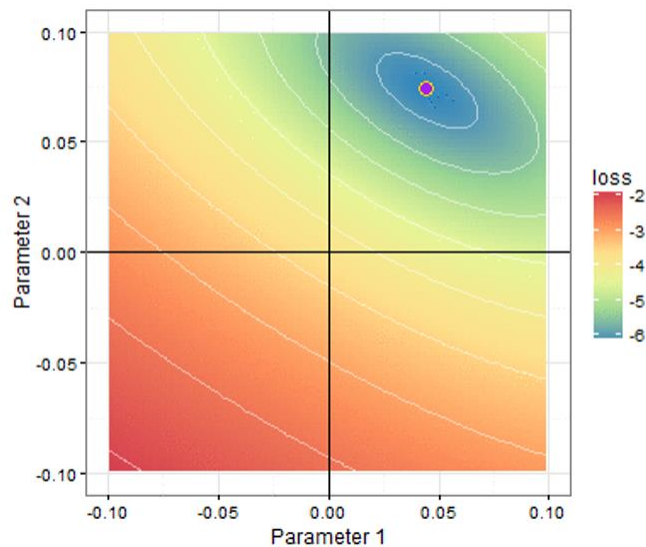
Lasso

Ridge

$$L(\beta|X, y) + \lambda_1 \sum_i |\beta_i| + \lambda_2 \sum_i \beta_i^2$$

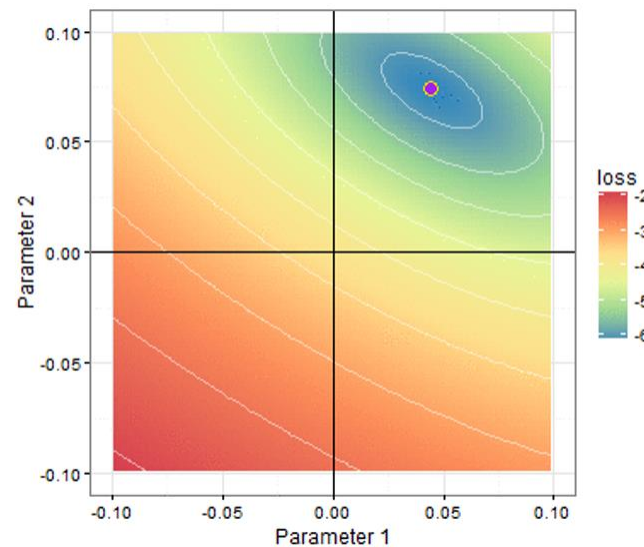
Elastic Net

Ridge $\sum_i \beta_i^2$



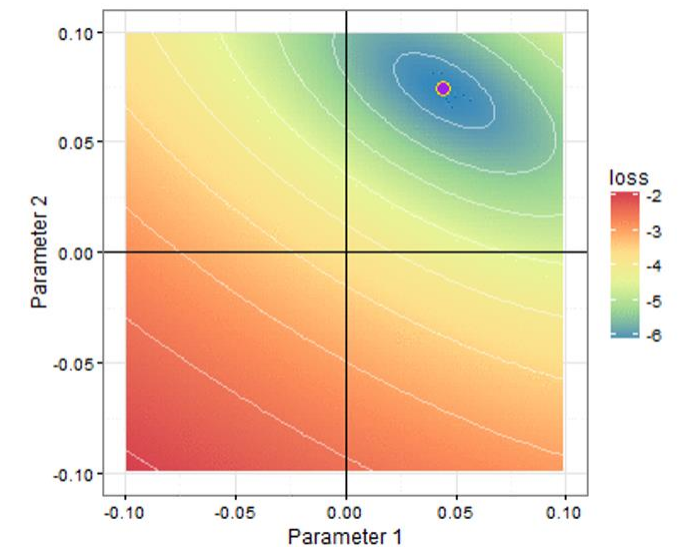
Heavily penalises large parameters, but does not reduce parameters to zero

Elastic Net



Mix of the two

Lasso $\sum_i |\beta_i|$



Penalty reduces insignificant parameter values to zero - useful for variable selection

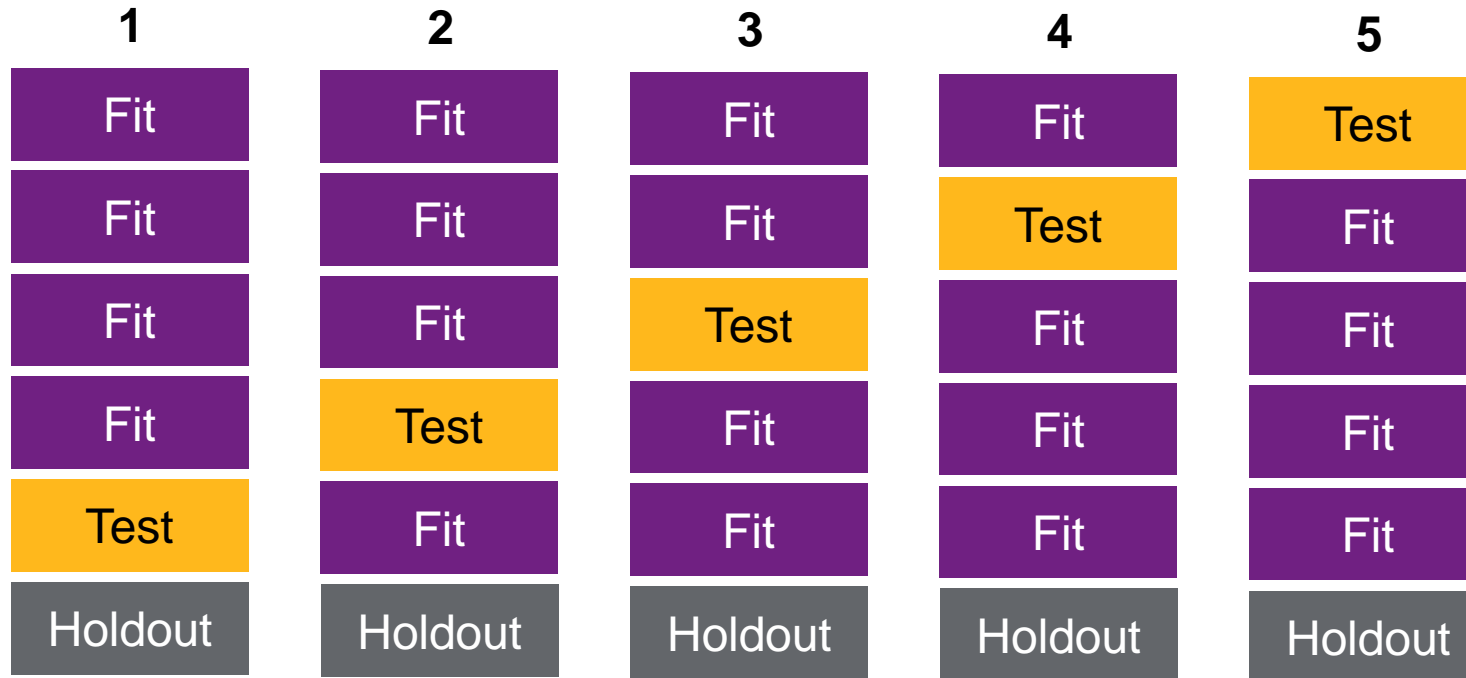
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GLM Lasso Ridge

$$L(\beta|X, y) + \lambda_1 \sum_i |\beta_i| + \lambda_2 \sum_i \beta_i^2$$

Elastic Net



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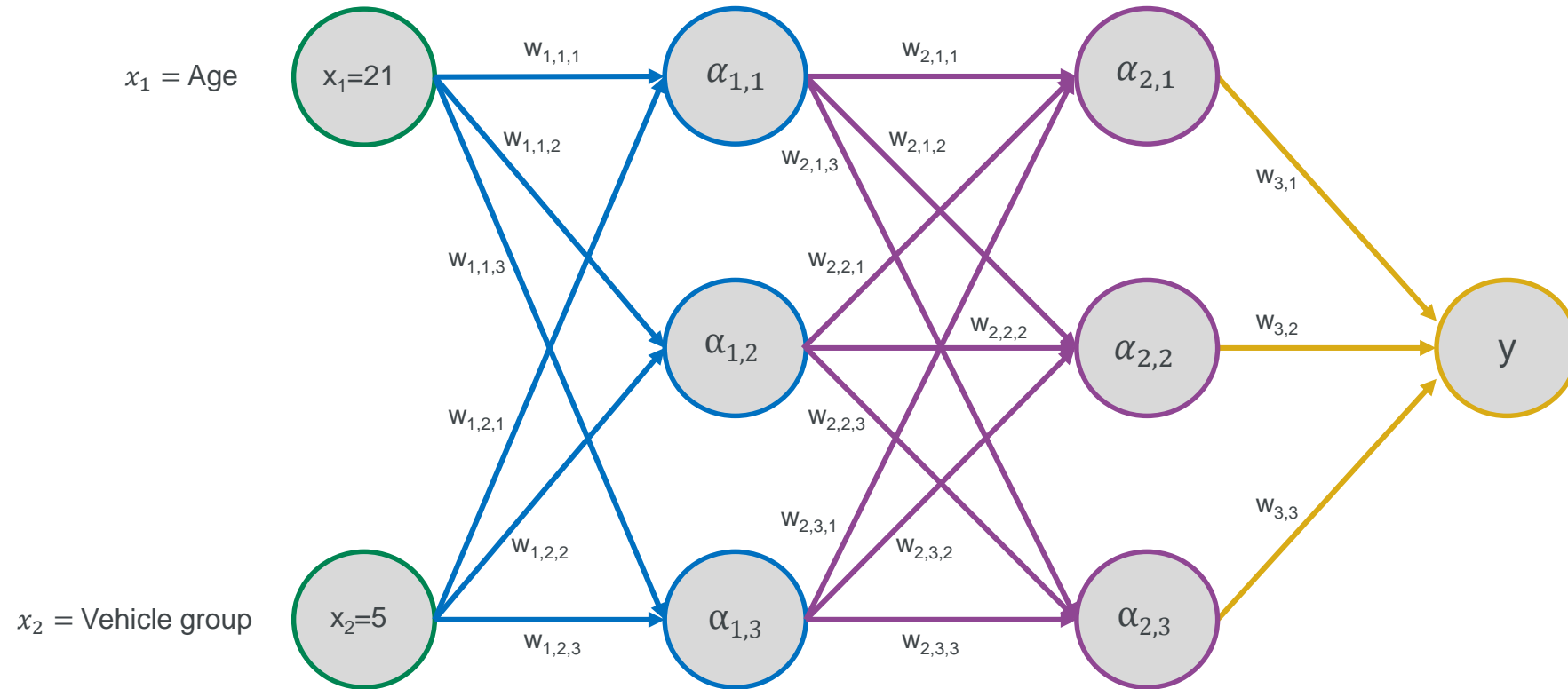
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Neural networks



Neural networks - some assumptions required!

Input layer

913 nodes; one-hot encoding;
“ $\leq x$ ” indicators

Dropout

No dropout applied

Hidden layers

1 hidden layer; 50 nodes;
fully connected

Output layer

1 node; output $\log(\text{premium})$;
minimise RMSE

Optimisation algorithm

Adam

Epochs

Trained 1,000 epochs with cross
validation and early stopping

Batch size

1% of training data

Learning rate

Start at 0.001;
decay to 0 over model training

Regularisation

L1 penalty with $\alpha = 1\text{E-}6$

Initial weights

Randomly distributed – Glorot Uniform

Activation functions

All ReLu

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**Regression
Trees**

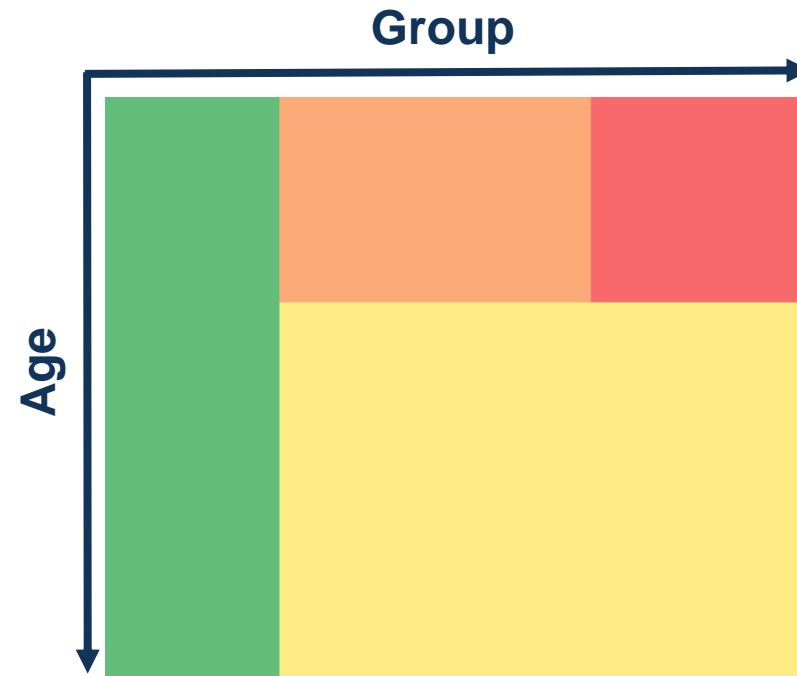
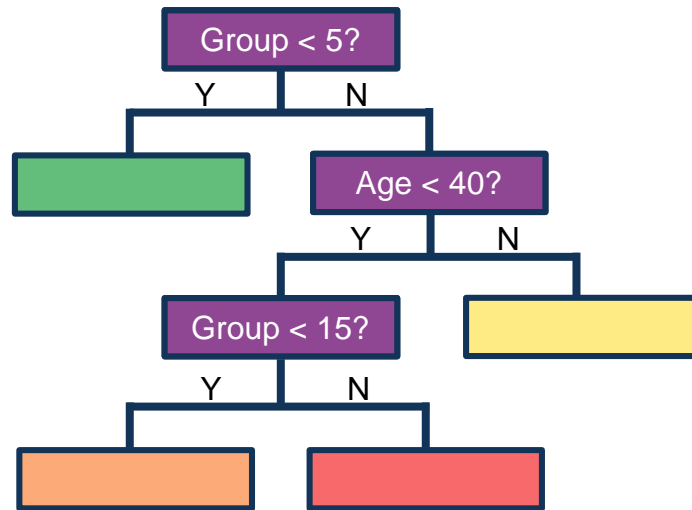
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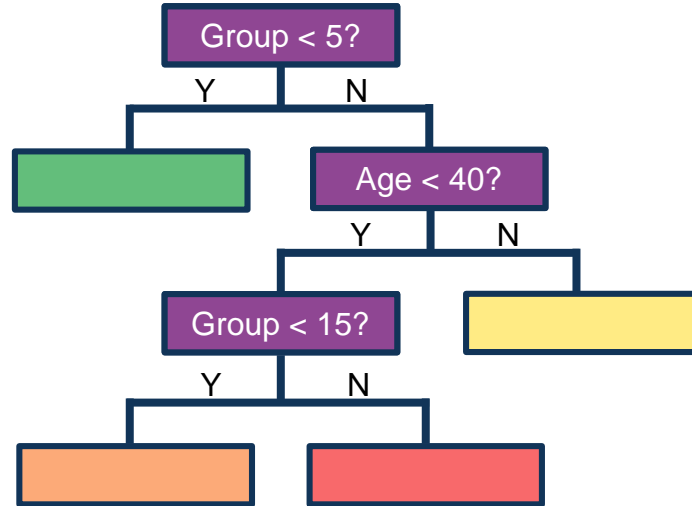
K-nearest
Neighbours

Ridge
Regression

Decision trees



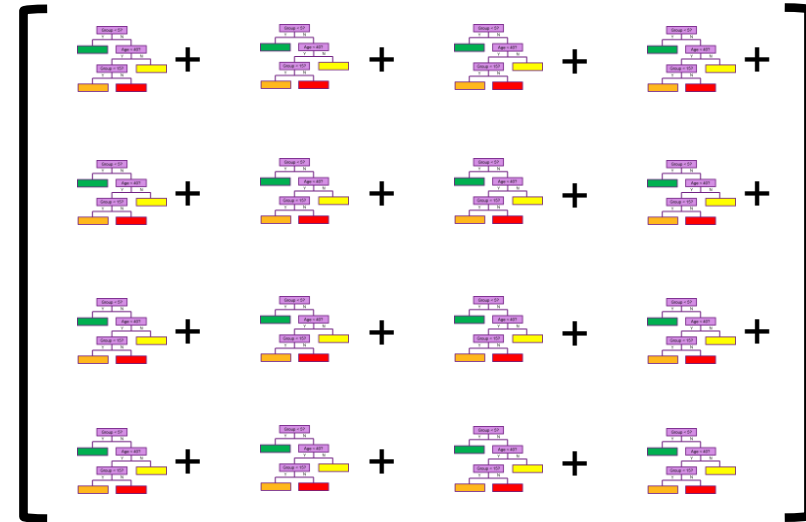
Random Forests



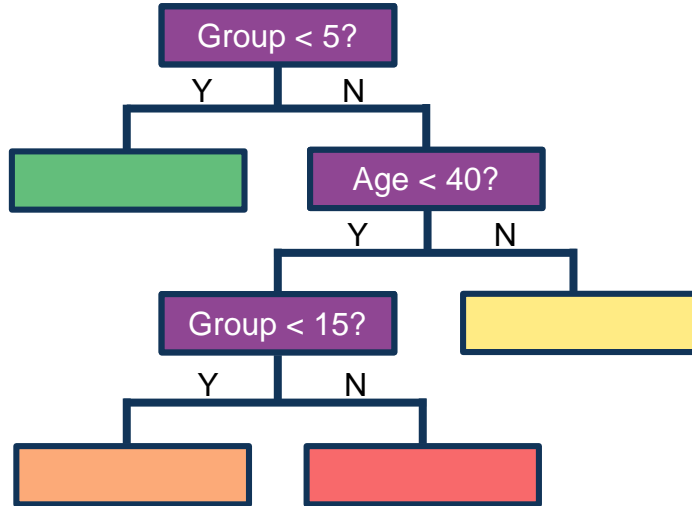
A random forest

$$f(x) = \frac{1}{N} \sum_{n=1}^N f_n(x)$$

$\frac{1}{N}$

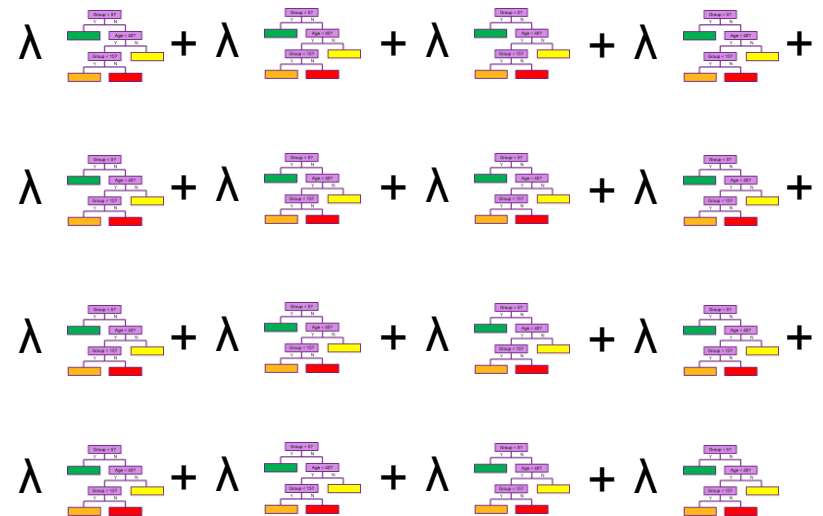


Gradient Boosted Machine or “GBM”



A GBM

$$f(x) = \lambda \sum_{n=1}^N f_n(x)$$



Gradient Boosted Machine or “GBM”

λ
(learning rate or “shrinkage”)

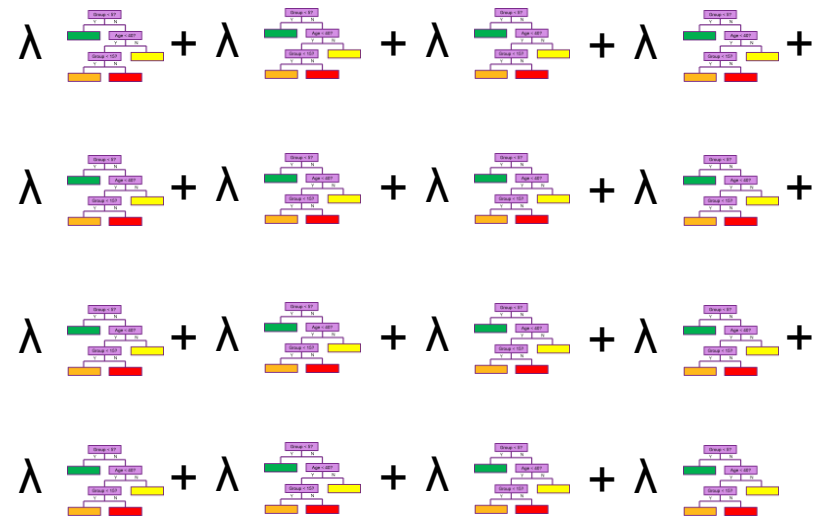
N
(number of trees)

Bag fraction
(proportion of data used at each iteration)

Interaction depth
(number of splits on each tree)

A GBM

$$f(x) = \lambda \sum_{n=1}^N f_n(x)$$



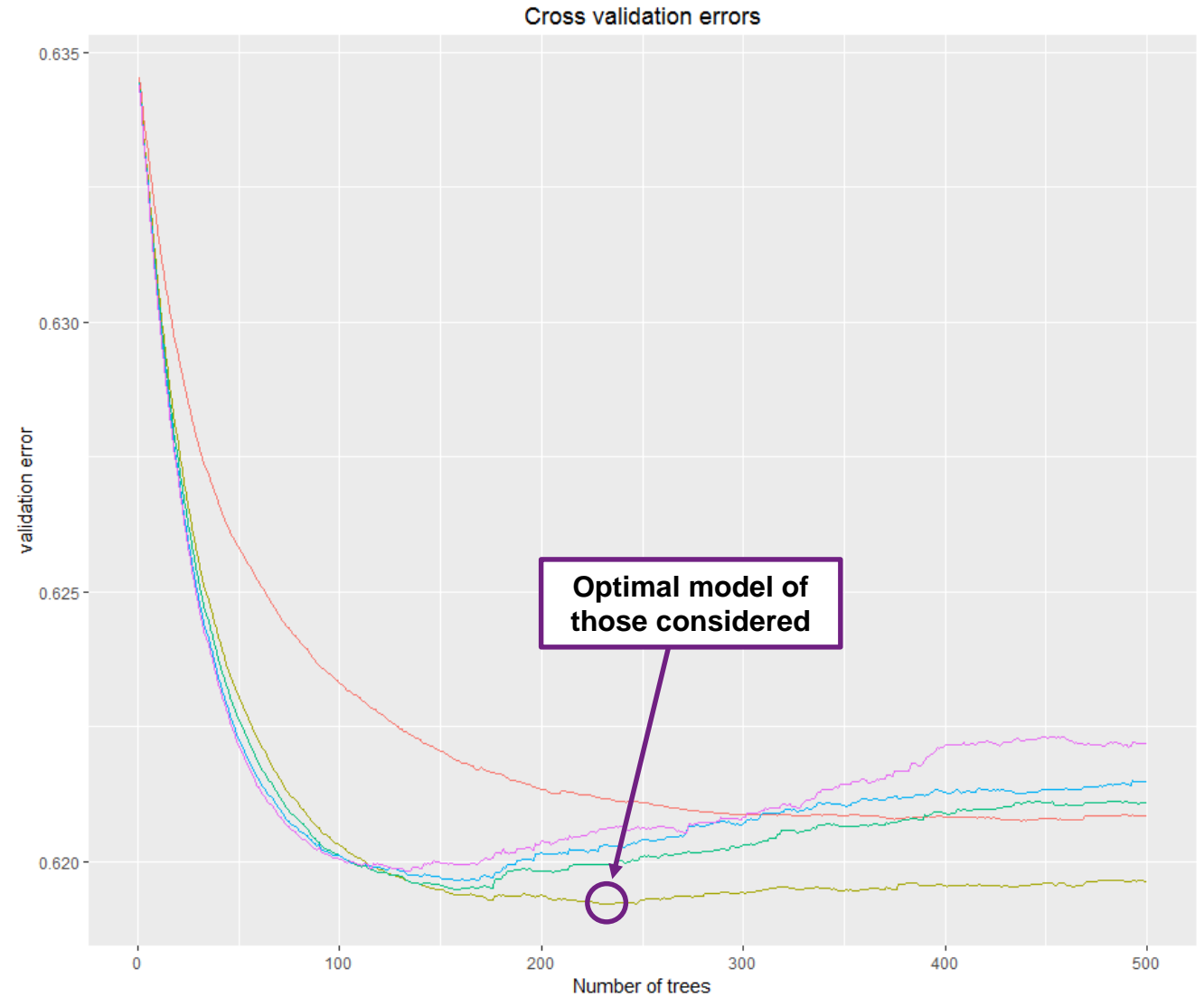
Gradient Boosted Machine or “GBM”

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Do they add value?

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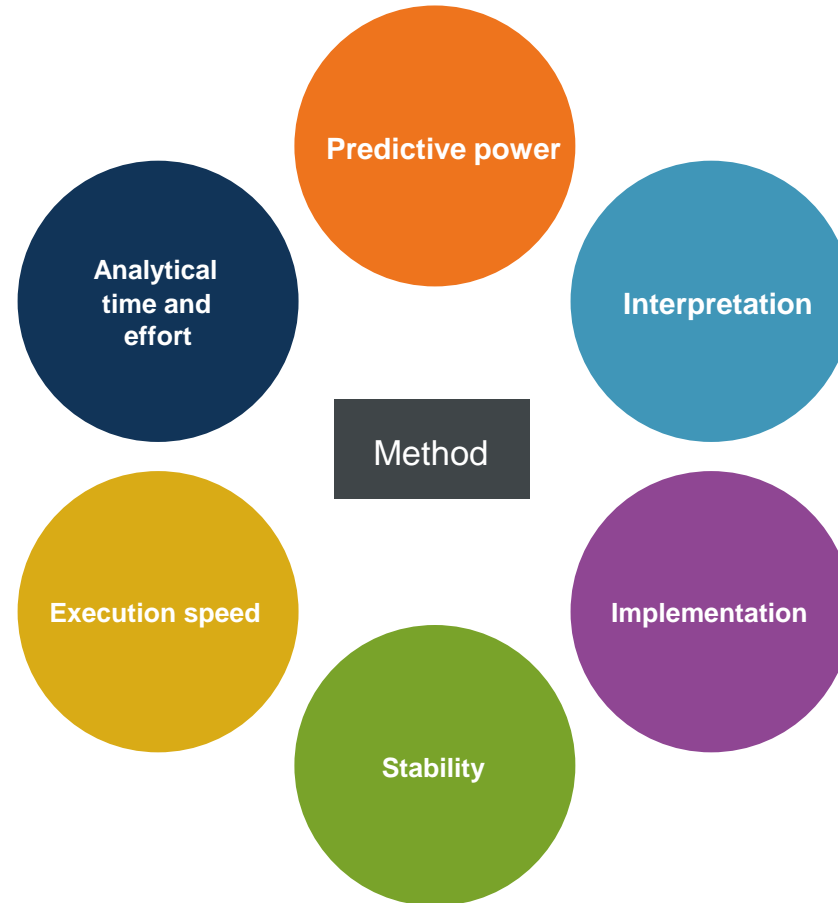
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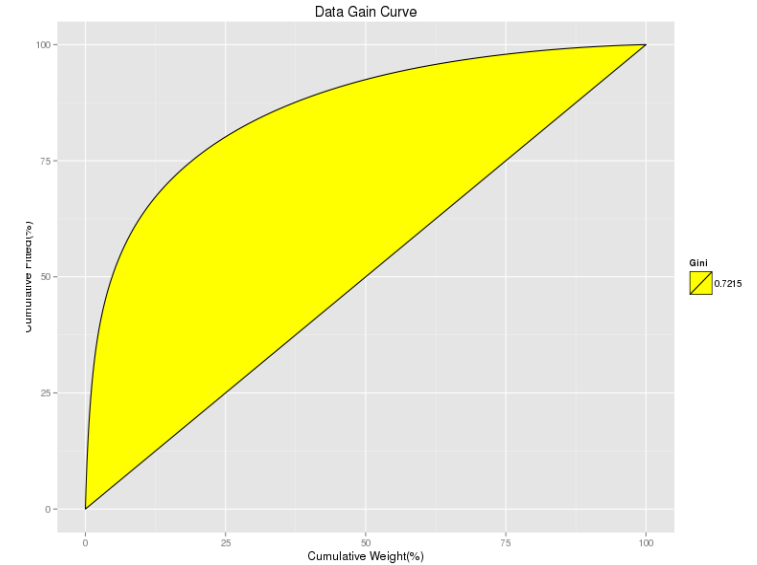
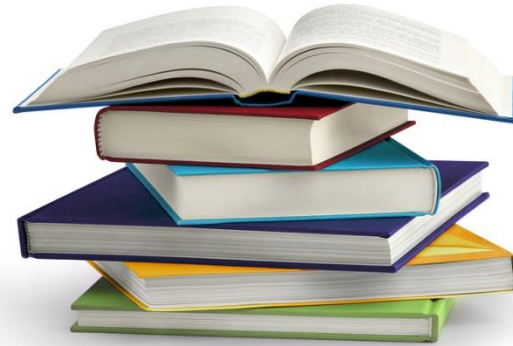
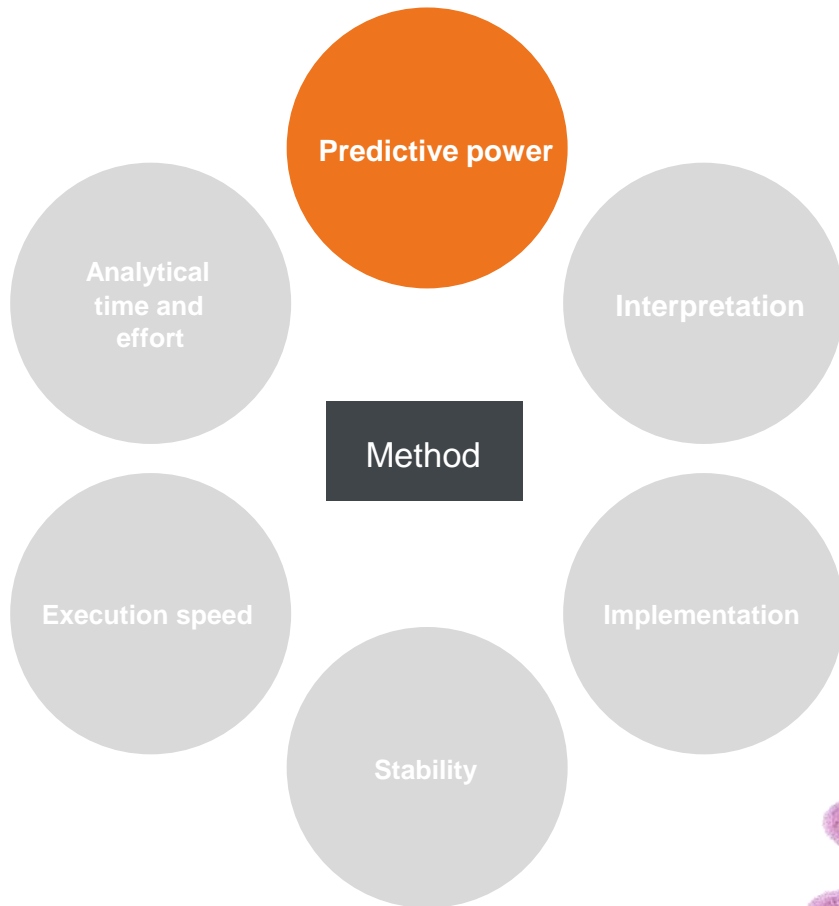
K-nearest
Neighbours

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Dimensions of utility

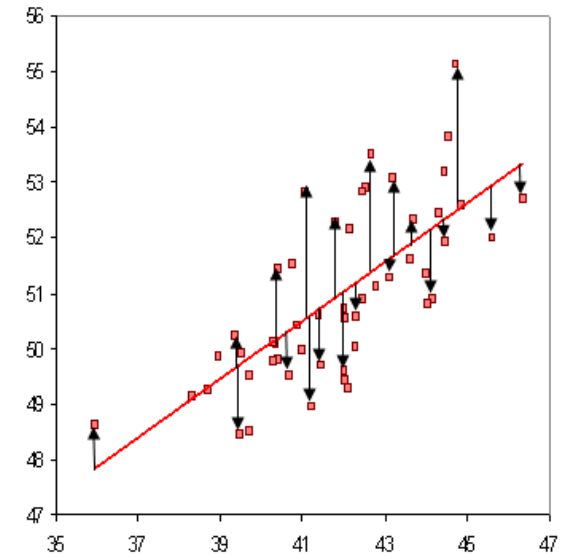
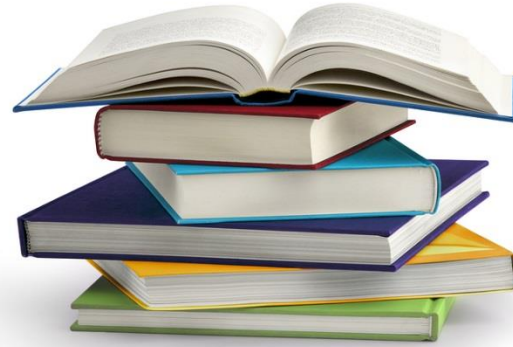
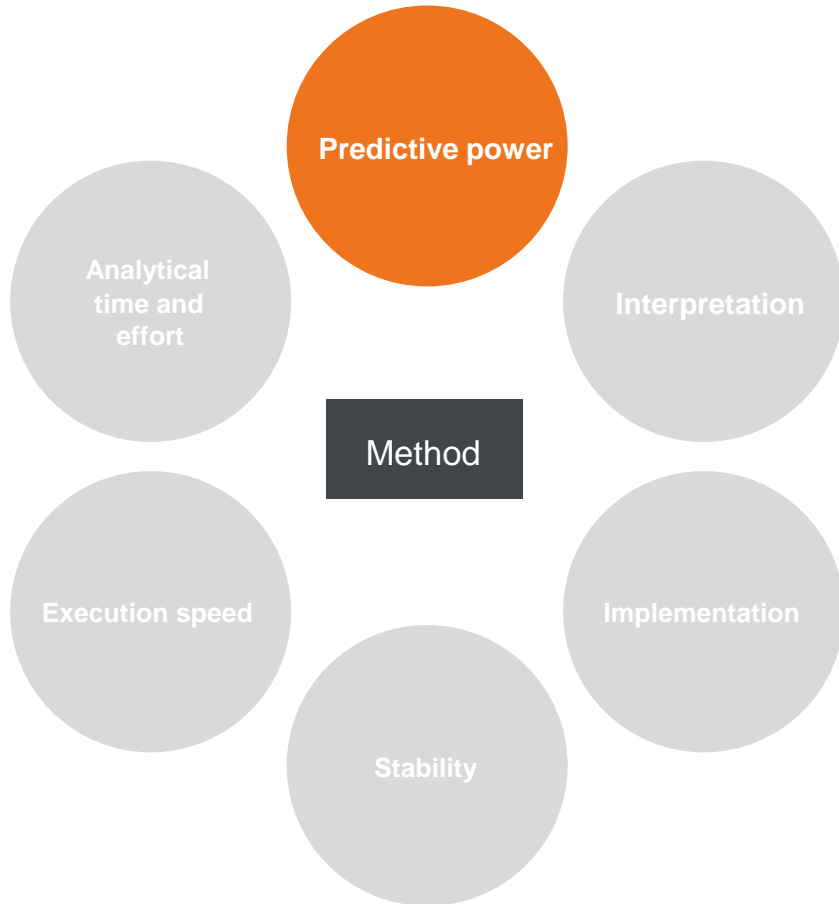


Dimensions of utility



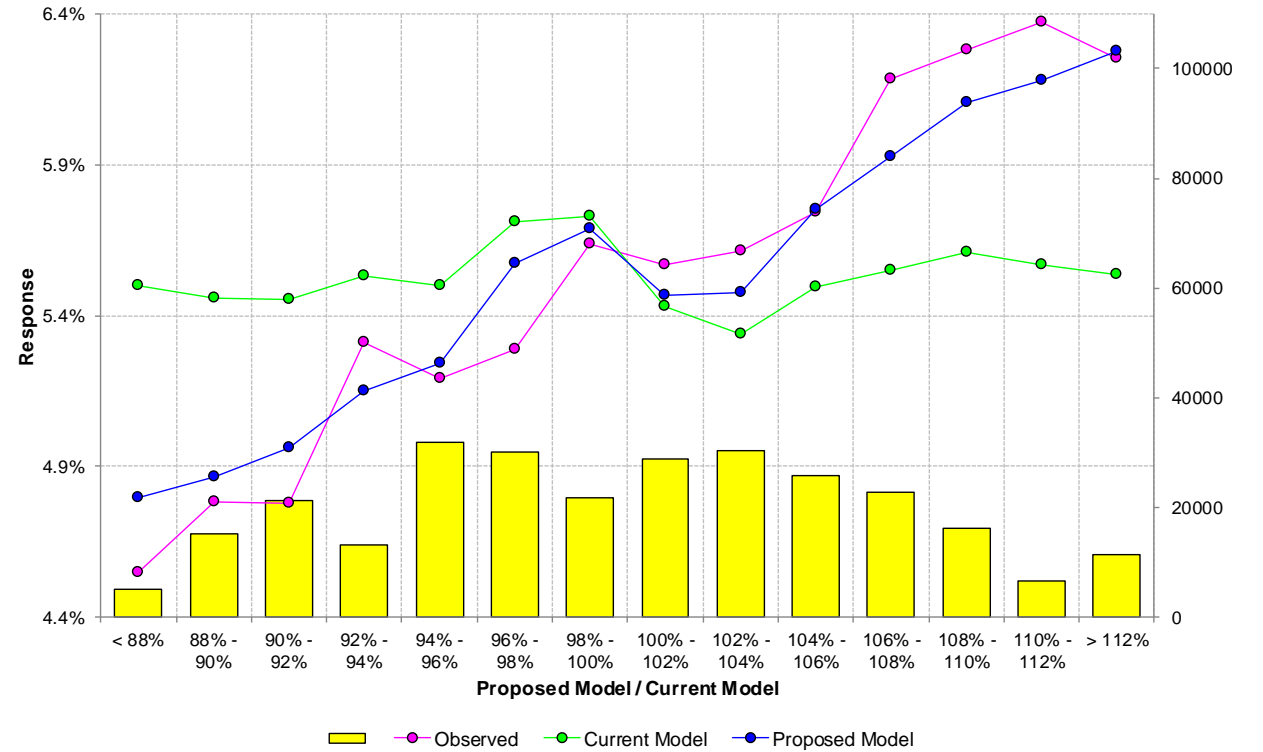
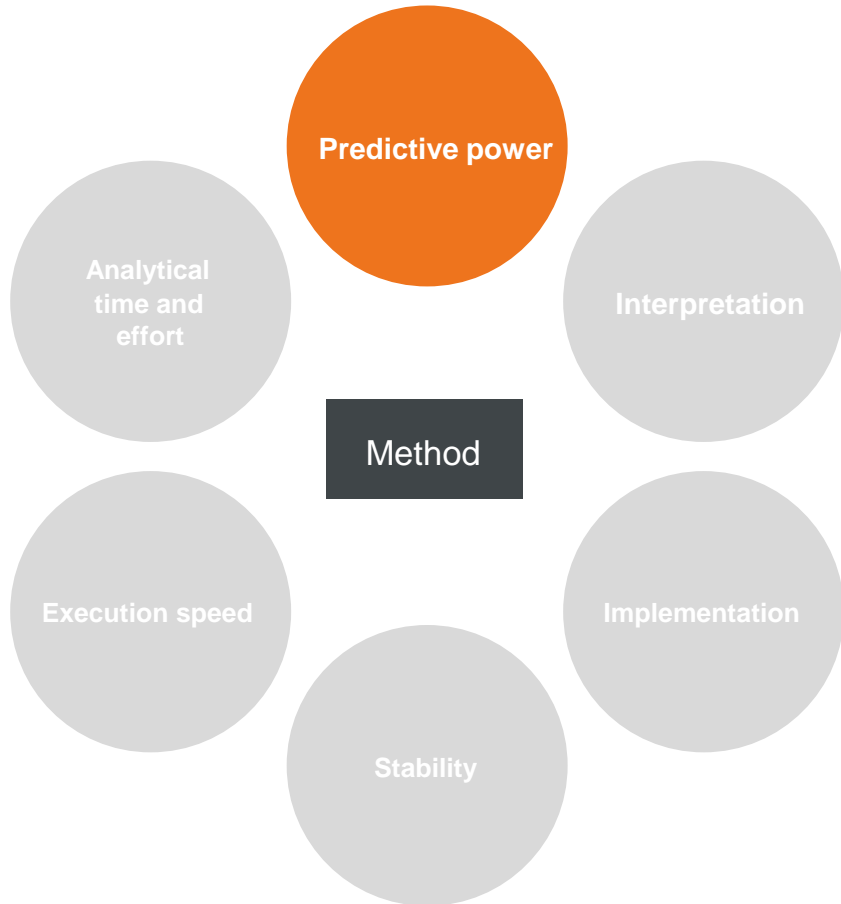
- Think of a model...
- Multiply it by 123
- Square it
- Add 74½ billion
- ...and you get the same Gini coefficient!

Dimensions of utility

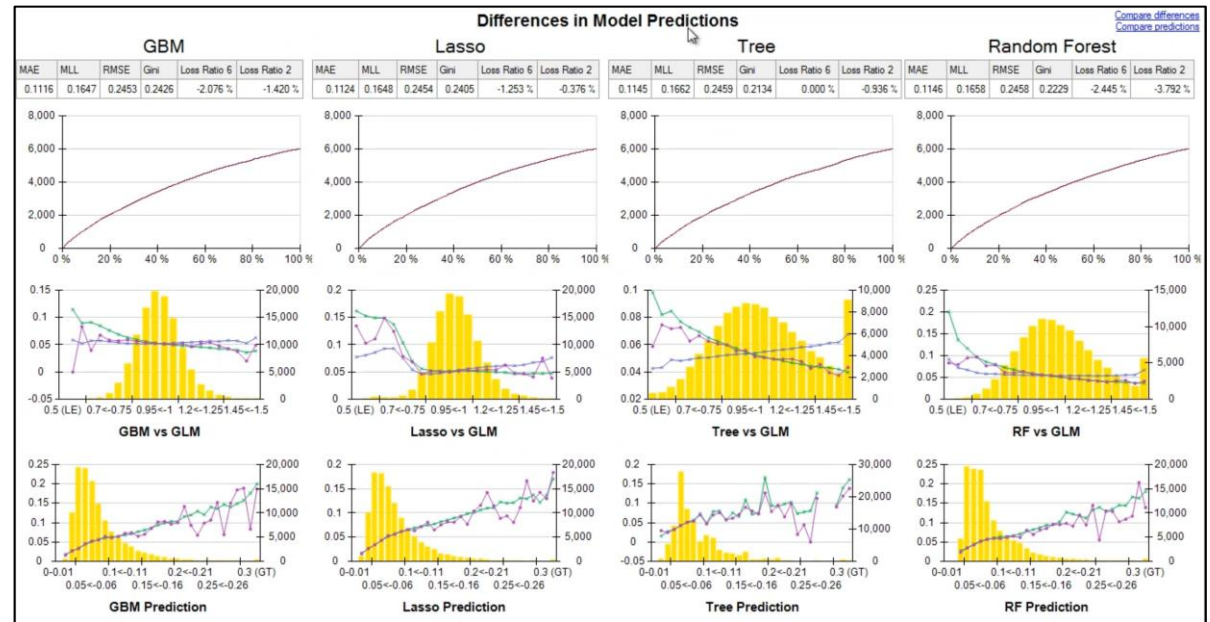
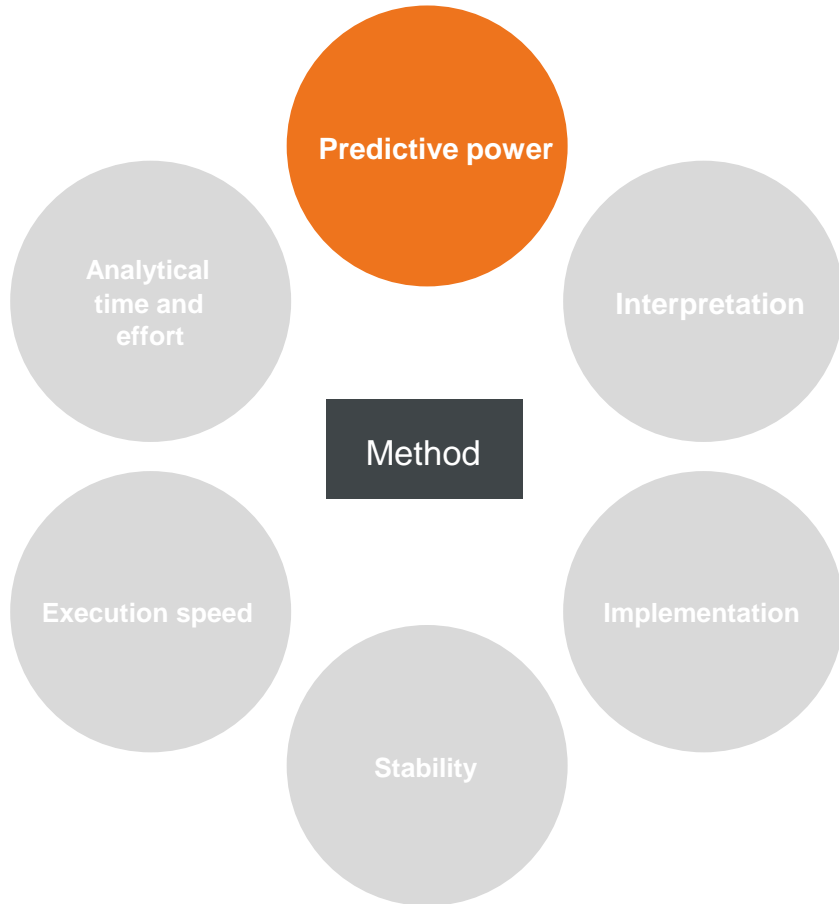


Model	RMS Error
GLM	34.7%
Neural Net	33.1%
GBM	31.0%

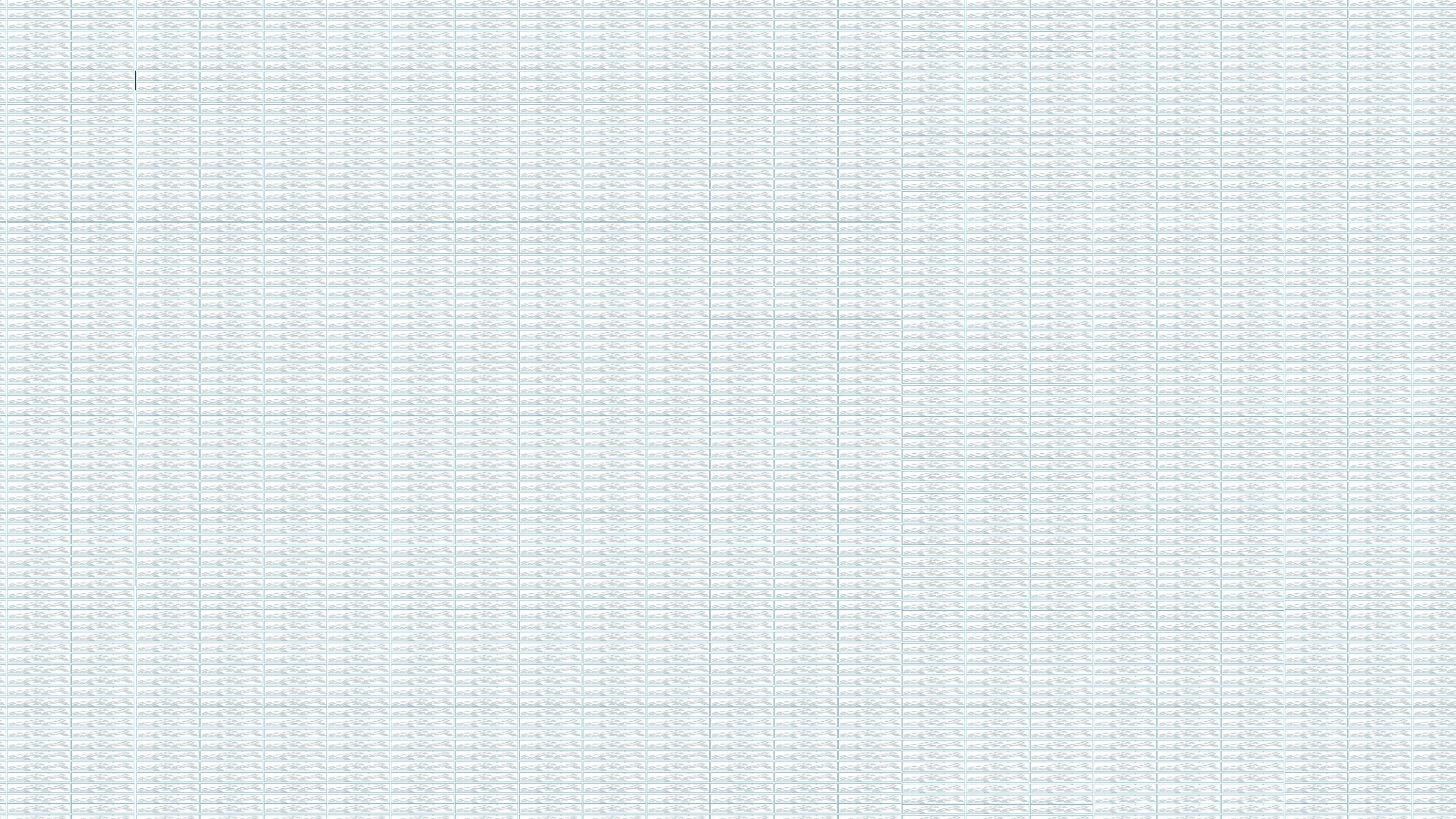
Dimensions of utility



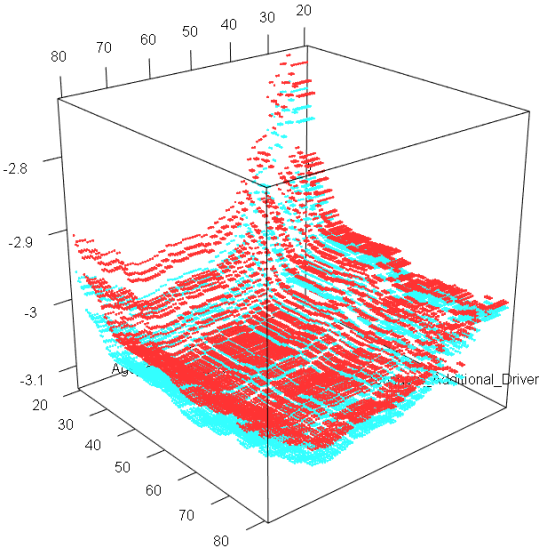
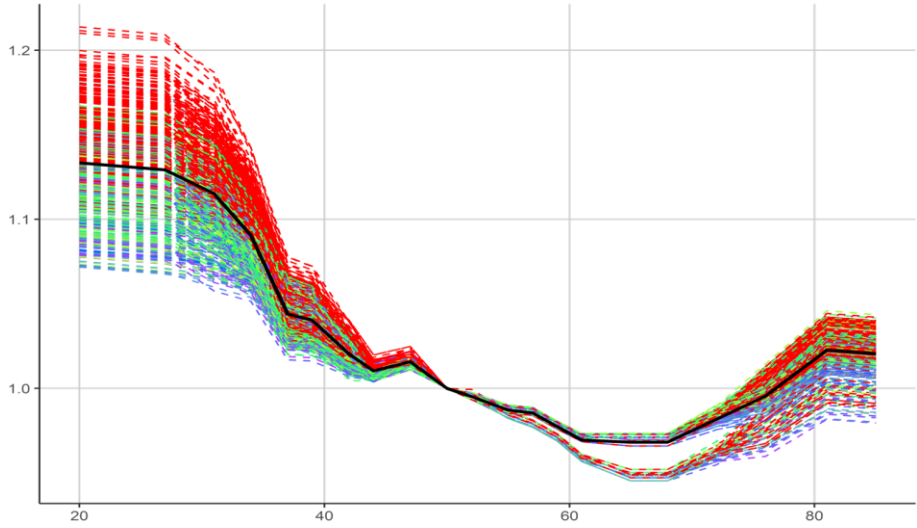
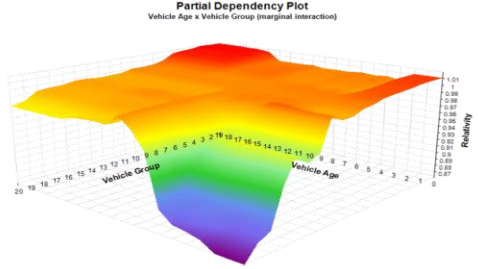
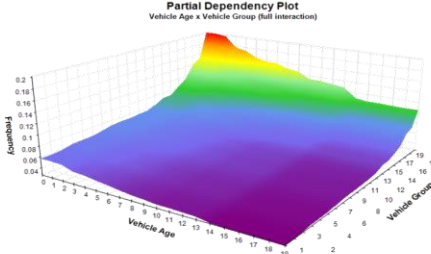
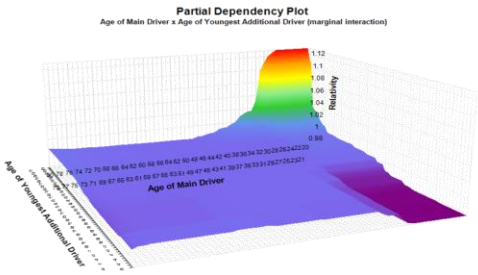
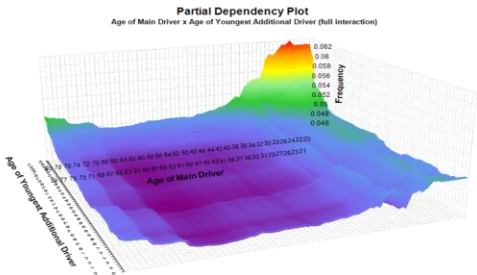
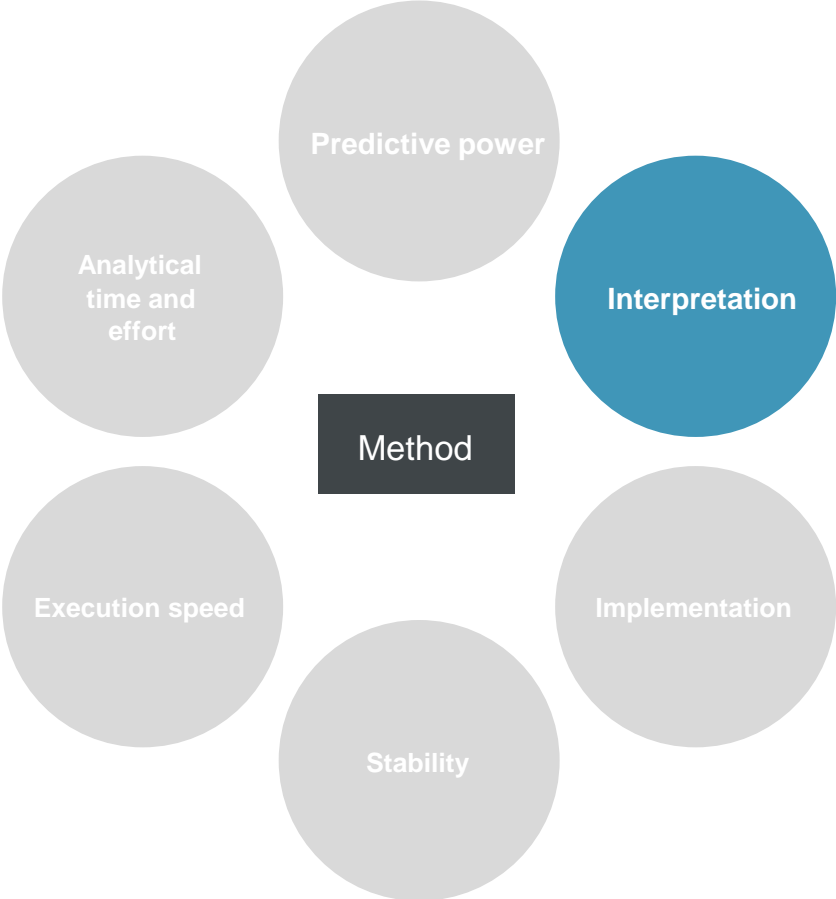
Dimensions of utility



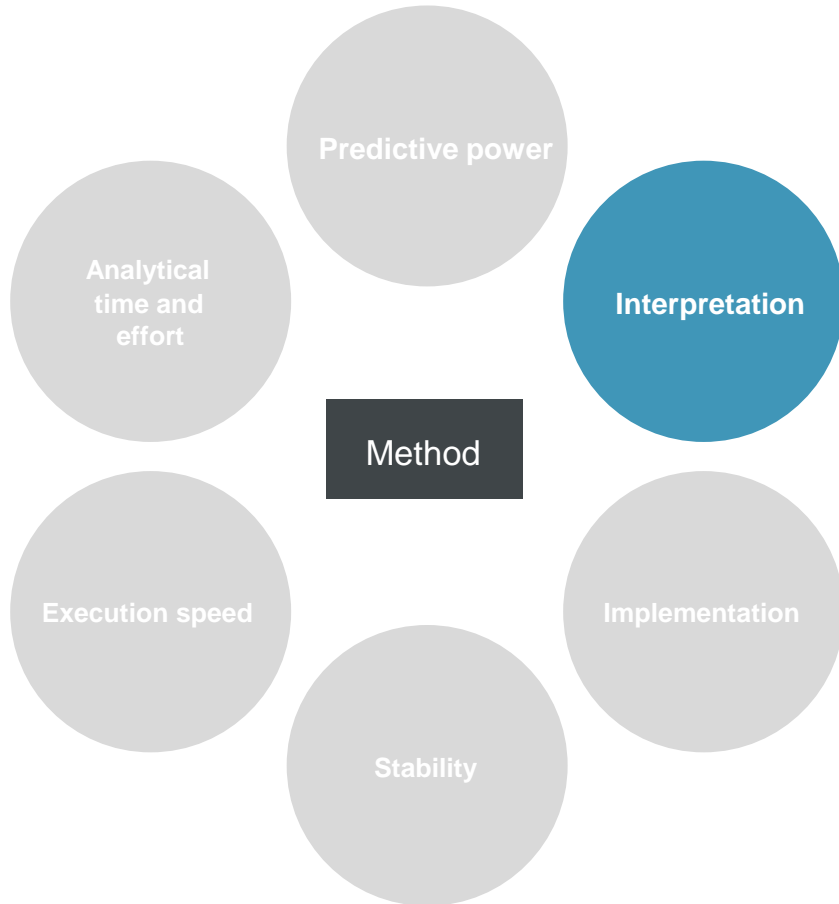
Loss ratio improvement 3.1%!



Dimensions of utility



Dimensions of utility



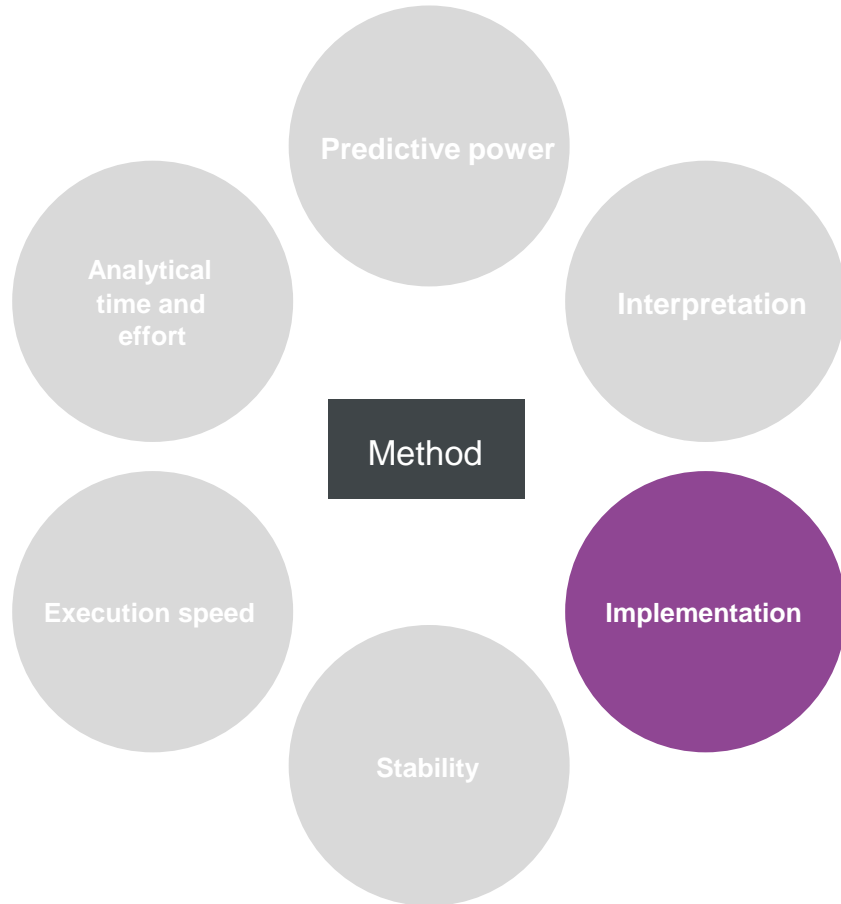
- How much do you need to understand?
 - How much would you normally understand? (eg vehicle classification)
 - Cost of error? (eg marketing)
 - Regulatory requirements
 - Professional standards
- “Comfort diagnostics”

Model

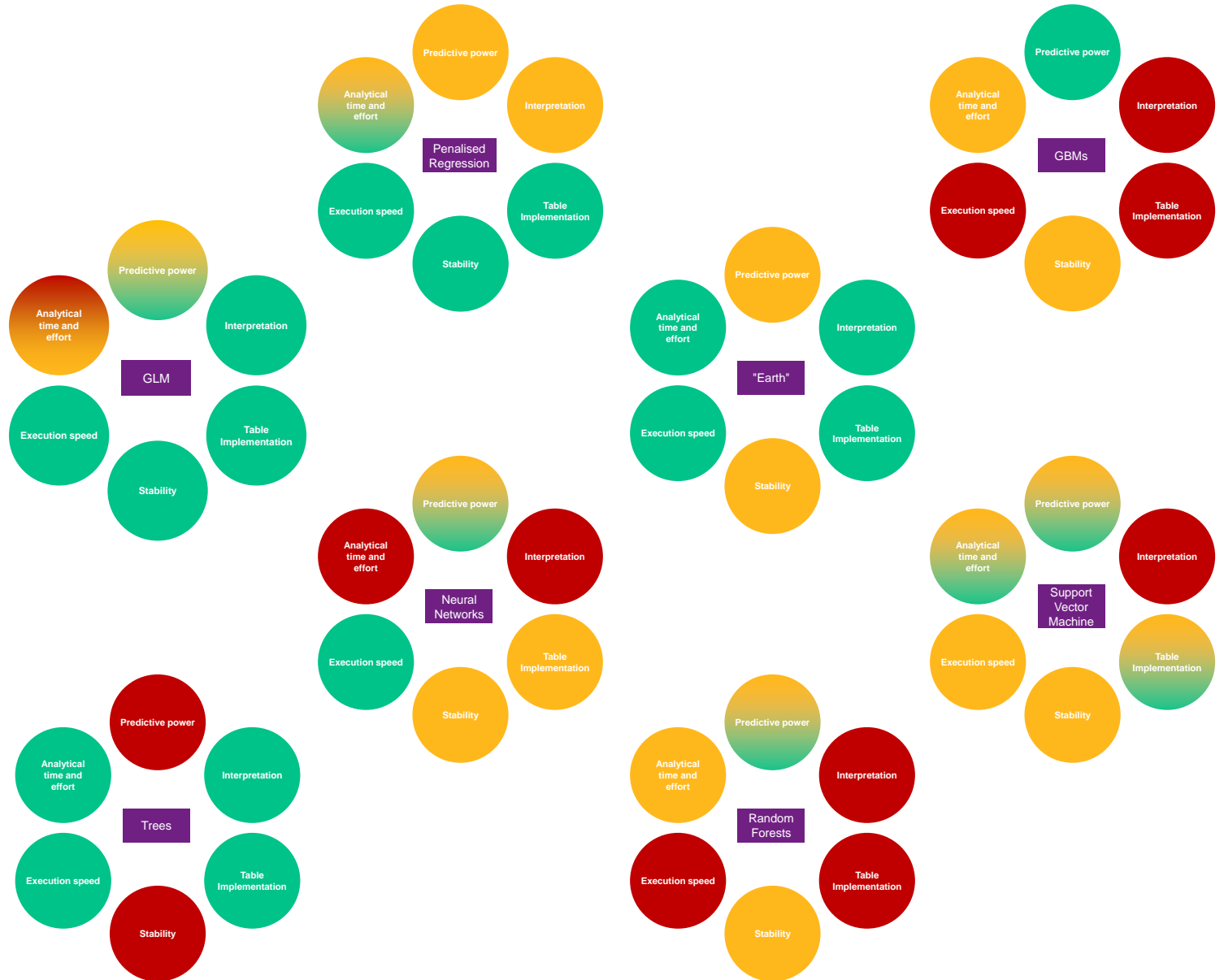
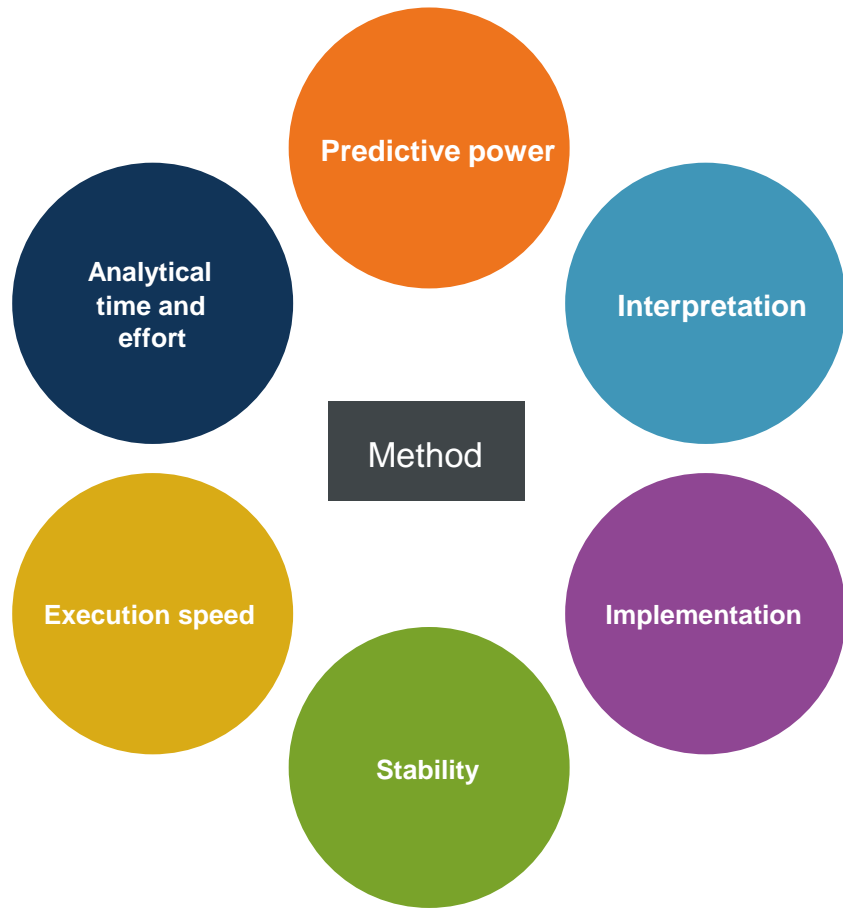
Pre/post adjustments



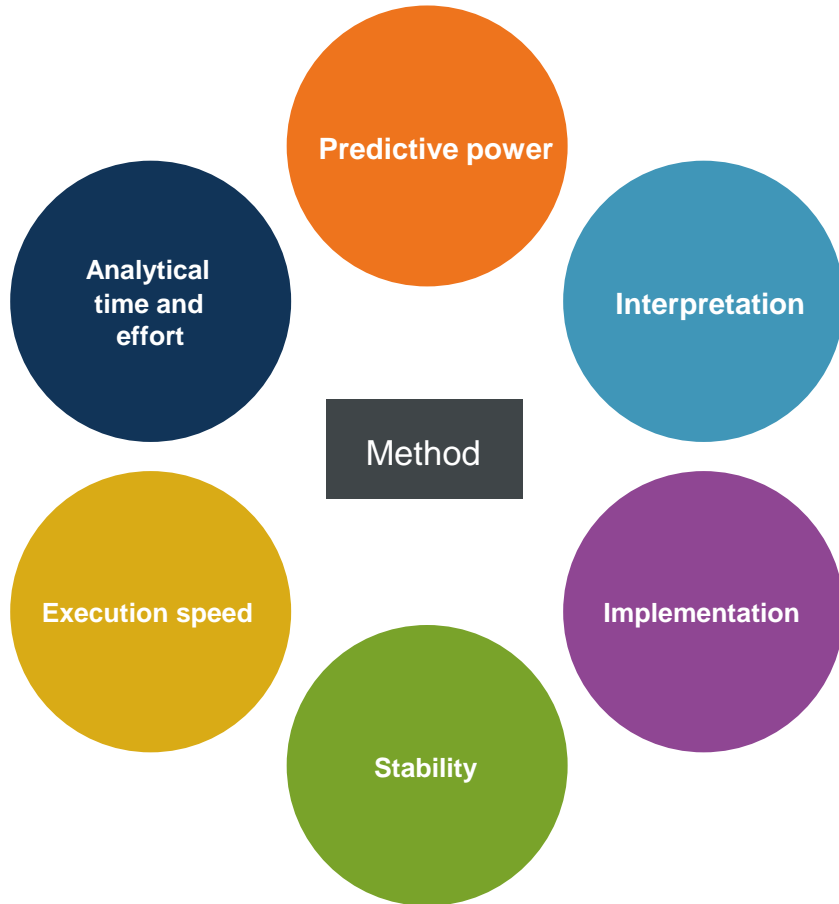
Dimensions of utility



A toolkit...

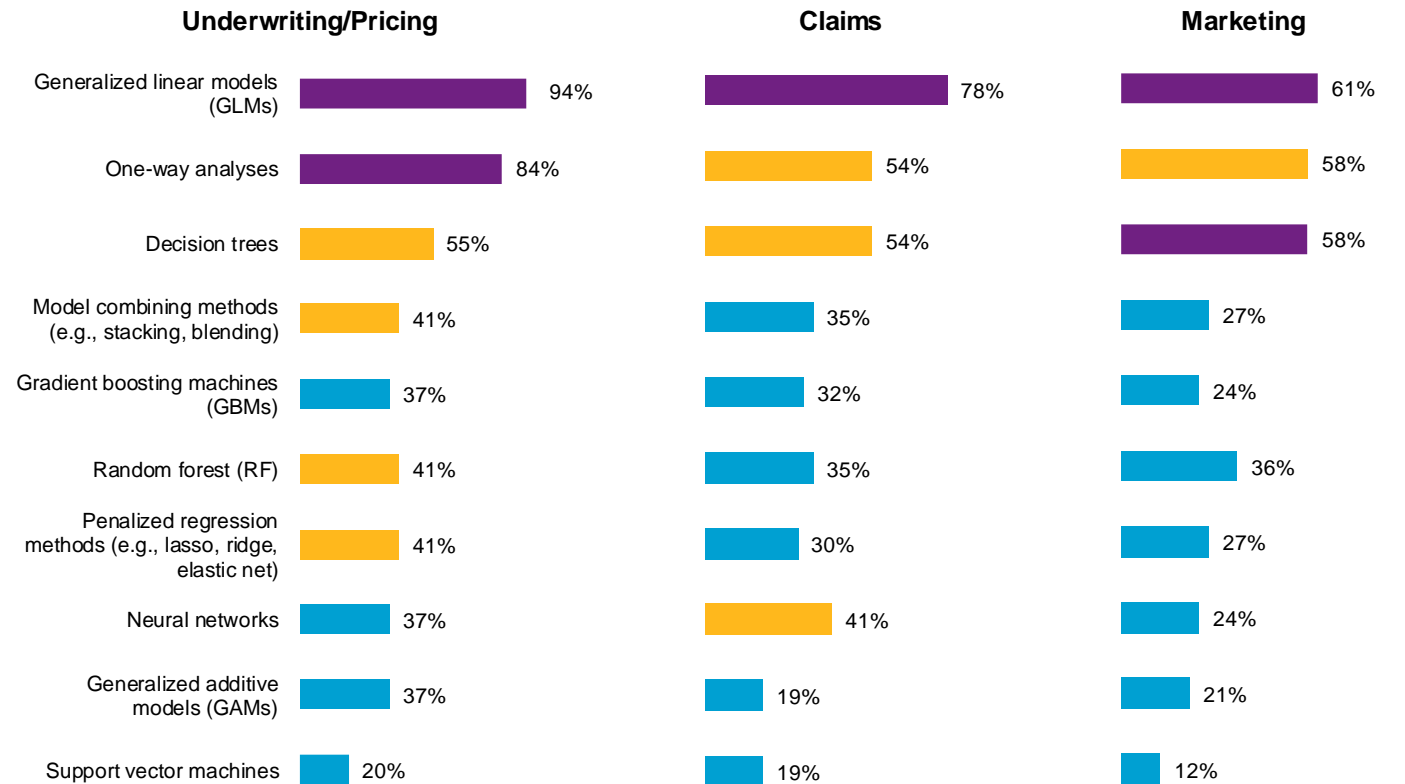


That is already in use...



2017 US market survey

For which business applications do you use or plan to use these methods?



Willis Towers Watson Predictive Modeling Survey 2017

That spectrum of complexity

Happening now



AI comprehension Bespoke image recognition Speech analytics Machine learning predictive modelling
Full autonomous driving Object recognition Topic modelling Automated GLMs



This end could be interesting...



1_Ferrari.jpg

ferrari 24.15 %
 nissan 13.55 %
 jaguar 10.12 %
 mclaren 7.32 %
 ford 6.14 %

Elapsed: 2968



2_Ford.jpg

ford 79.46 %
 dodge 6.30 %
 chevrolet 5.08 %
 am 2.15 %
 gmc 1.81 %

Elapsed: 1422



3_LandRover.jpg

land 64.69 %
 jeep 21.45 %
 mazda 4.73 %
 am 1.89 %
 toyota 0.84 %

Elapsed: 1391



4_Mini.jpg

mini 68.86 %
 chrysler 7.02 %
 spyker 5.95 %
 bmw 5.16 %
 aston 3.39 %

Elapsed: 1390



09_Volkswagen.jpg

volkswagen 21.89 %
 suzuki 12.35 %
 acura 9.27 %
 gmc 7.50 %
 cadillac 7.09 %

Elapsed: 1406



5_Tesla.jpg

tesla 20.04 %
 porsche 18.24 %
 jaguar 8.88 %
 lamborghini 6.47 %
 honda 5.27 %

Elapsed: 1359



6_Ford.jpg

ford 22.99 %
 honda 21.39 %
 suzuki 10.98 %
 hyundai 9.37 %
 cadillac 8.37 %

Elapsed: 1390



7_Mini.jpg

mini 64.58 %
 chrysler 15.28 %
 buick 2.64 %
 infiniti 2.01 %
 ford 1.94 %

Elapsed: 1500



8_LandRover.jpg

land 63.36 %
 audi 6.88 %
 volvo 6.02 %
 bmw 6.01 %
 bentley 4.64 %

Elapsed: 1375



10_Mitsubishi.jpg

mitsubishi 33.07 %
 chrysler 13.51 %
 toyota 12.34 %
 acura 7.06 %
 buick 5.92 %

Elapsed: 1406



So...

Machine learning is already in use
Actuaries are already involved

It's not just about methods
Data beats models

It's not just about methods
**Working out what to model matters -
Data beats factor engineering beats models**

It's not just about predictiveness
**A broader set of problems can be analysed
- rapid basic insight adds value**

Evolution not revolution
**Models are complementary
to existing methods**

Issues for the Profession(s)

Role of the actuary

- Domain expertise matters (at least currently)
- Easier for an actuary to pick up machine learning than for a data scientist to understand insurance?
- Siloed teams don't work
- Familiarity and the right vernacular can help
- Scope of involvement?
Pricing ✓ Reserving ✓ Claims analytics ✓
Customer management ? Marketing ???

Training

- A generation less familiar with stats?
- CAS, SOA ahead? (eg CSPA)
- GIRO too big now to help?
- IFoA on the case, but fast enough?

Regulatory issues

- TAS: Judgement - what judgement?
- GDPR
- Government Select Committee (Science and Technology)



Society of Actuaries in Ireland

Machine Learning

Duncan Anderson

Managing Director, Willis Towers Watson

21 March 2018
