



Society of Actuaries in Ireland

**Understanding Cat Modelling
Inputs, outputs and the future**

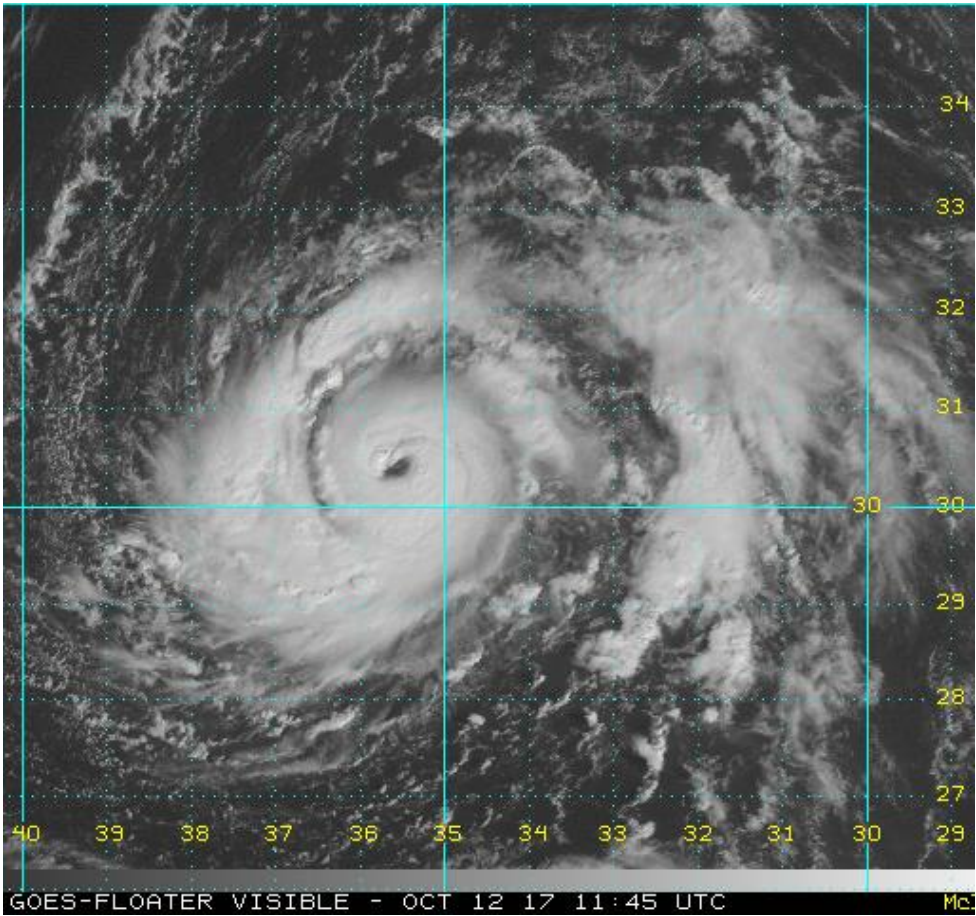
Wednesday – 14th March, 2018

Agenda

Time	Title	Speakers
6:30pm – 6:35pm	Welcome	Cecilia Cheuk
6:35pm – 6:45pm	Know your storms	Chris Werner
6:45pm – 7:35pm	Understanding Cat Modelling	Paul Jones
7:35pm – 7:50pm	Questions & Answers	Chris Werner / Paul Jones
7:50pm – 7:55pm	Closing	Cecilia Cheuk

Disclaimer:

The material, content and views in the following presentation are those of the presenter(s).



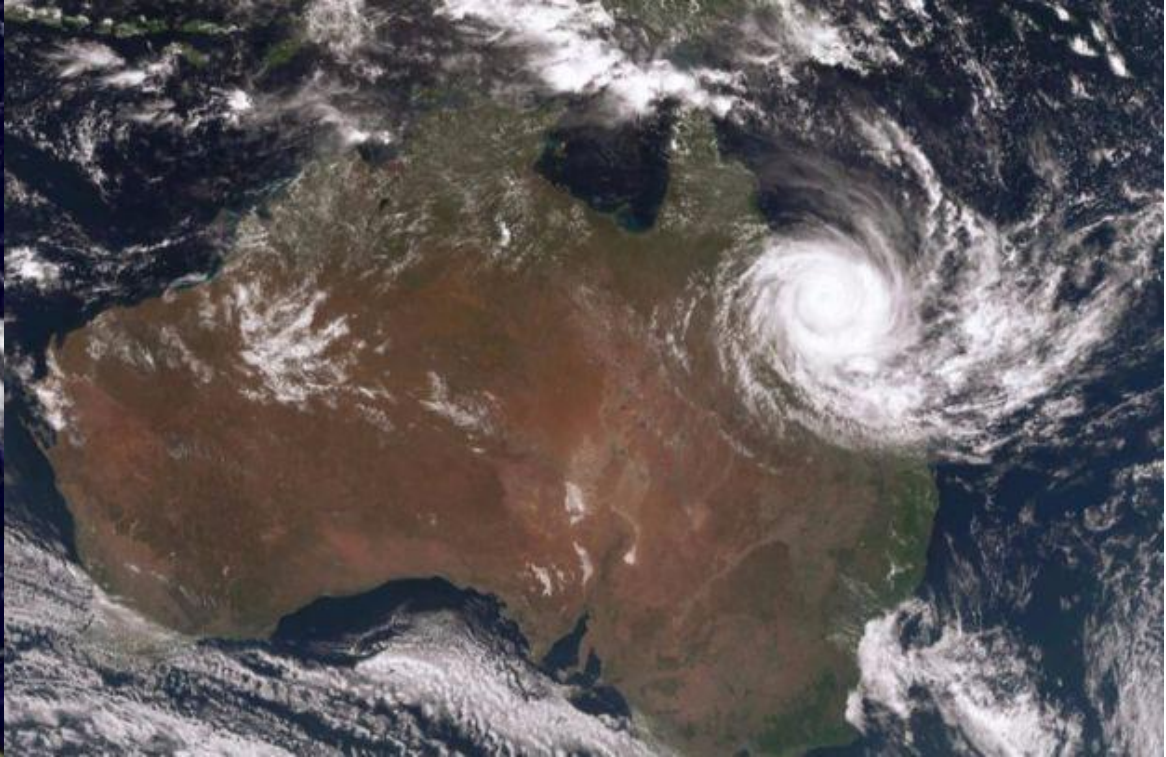
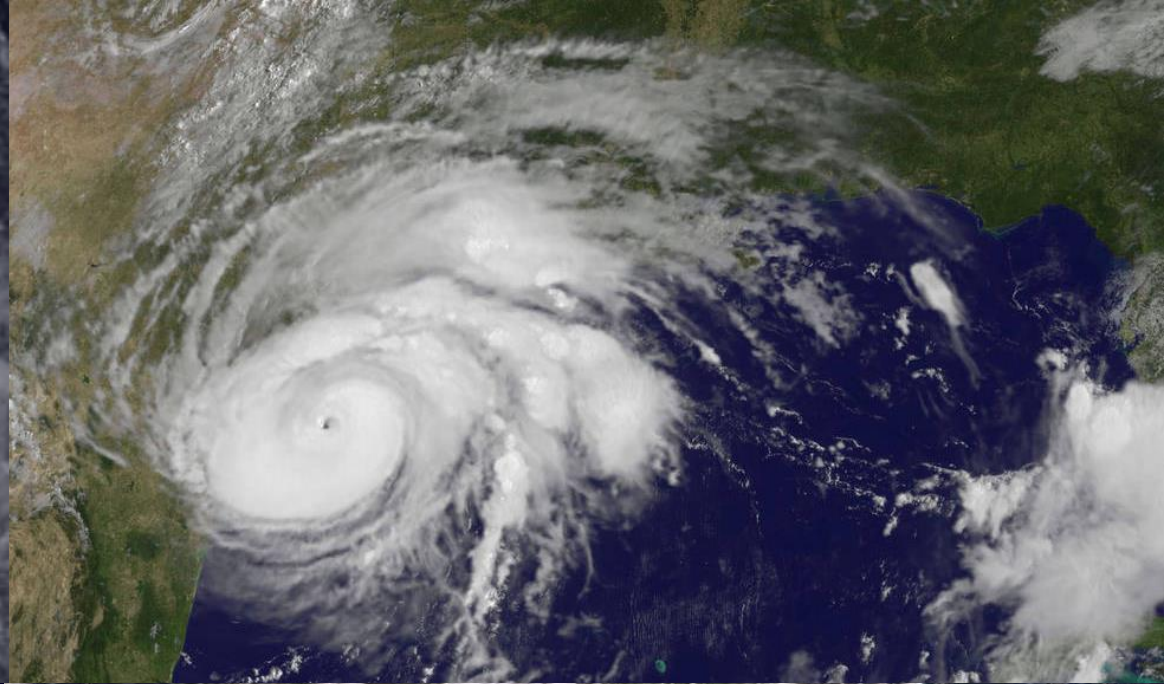
Christopher Werner

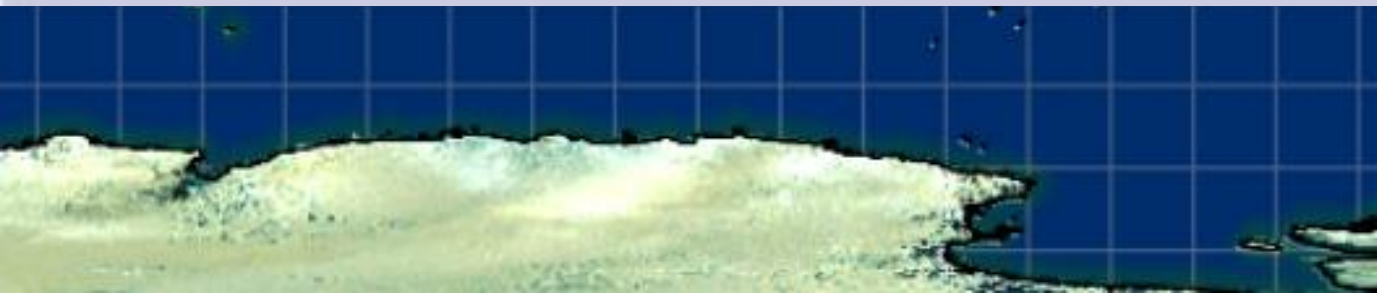
MSc Geophysical Hazards
(University College London)

MSc Climate Change
(University College Dublin)



ICHEC
Irish Centre for High-End Computing





DARWIN

**THE TOLL:
DEAD, 49
HOMELESS,
30,000**

WIPED



OUT

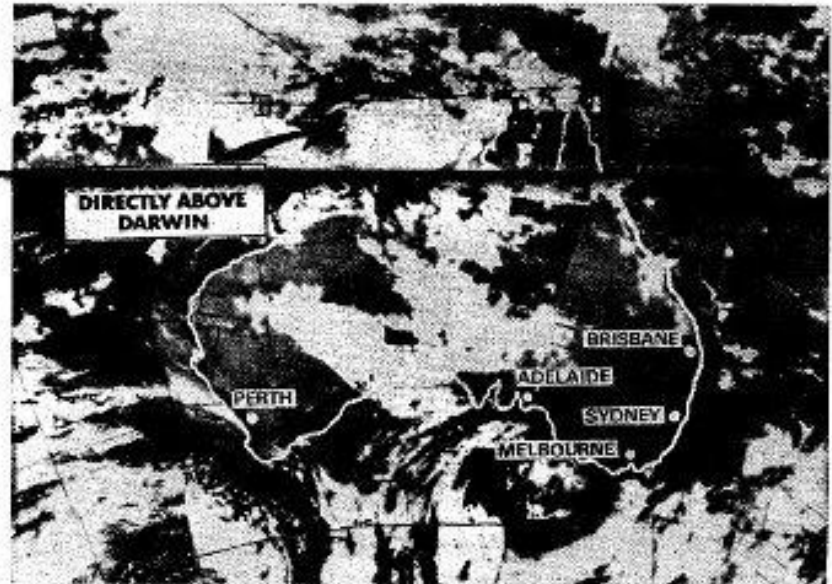
—By Tracy, the killer cyclone

By MICHAEL GAWENDA
AT LEAST 49 people died in the cyclone which smashed Darwin yesterday.

Officials say the toll could reach 100 after rescuers search rubble.
Cyclone Tracy has destroyed or badly damaged 95 per cent of the city.
Officials estimate up to 30,000 of the city's 40,000 people are homeless.

7 ships

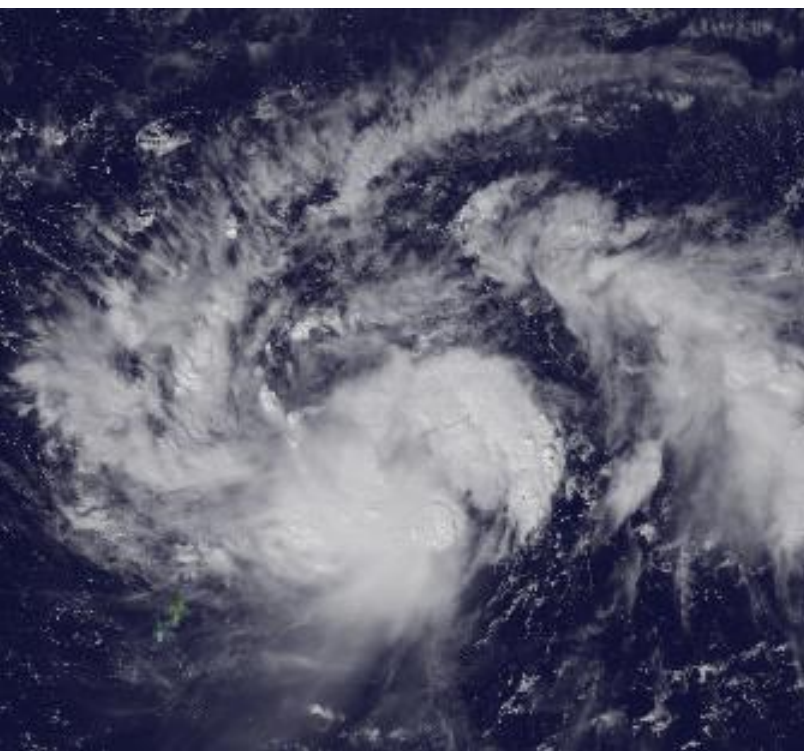
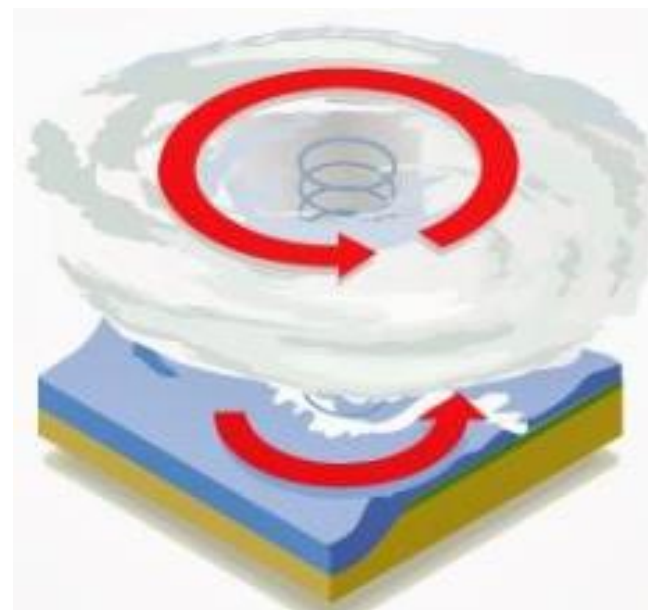
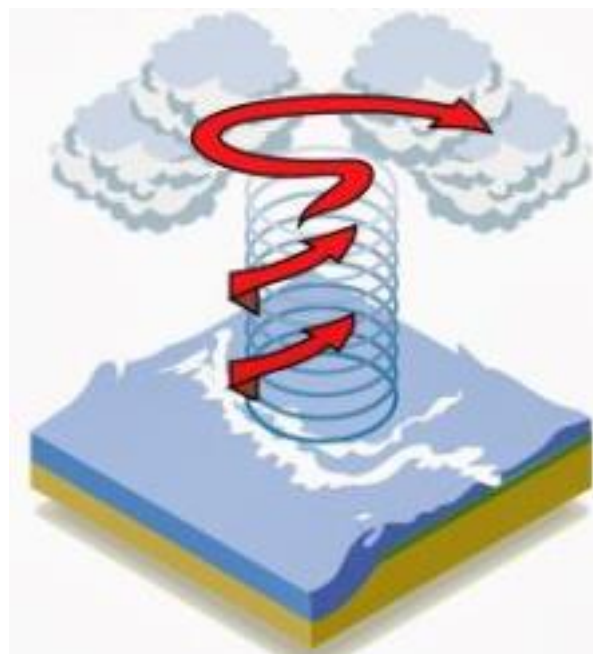
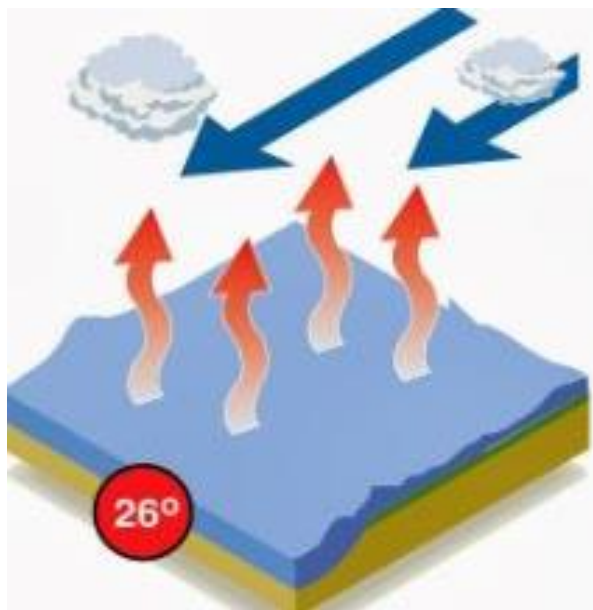
All power is off. There is no fresh water. Makeshift camps are being set up.
Tracy's 240 kmh (150 mph) winds sank two ships and swept five others aground in Darwin harbor.
The city's hospital is a wreck — with the roof ripped off.
The hospital patients were taken to safer places.
The police station and post office also are wrecked.
All hangars and 80 per cent of the terminal buildings at Darwin airport are smashed.
Roadways are strewn with rubble.

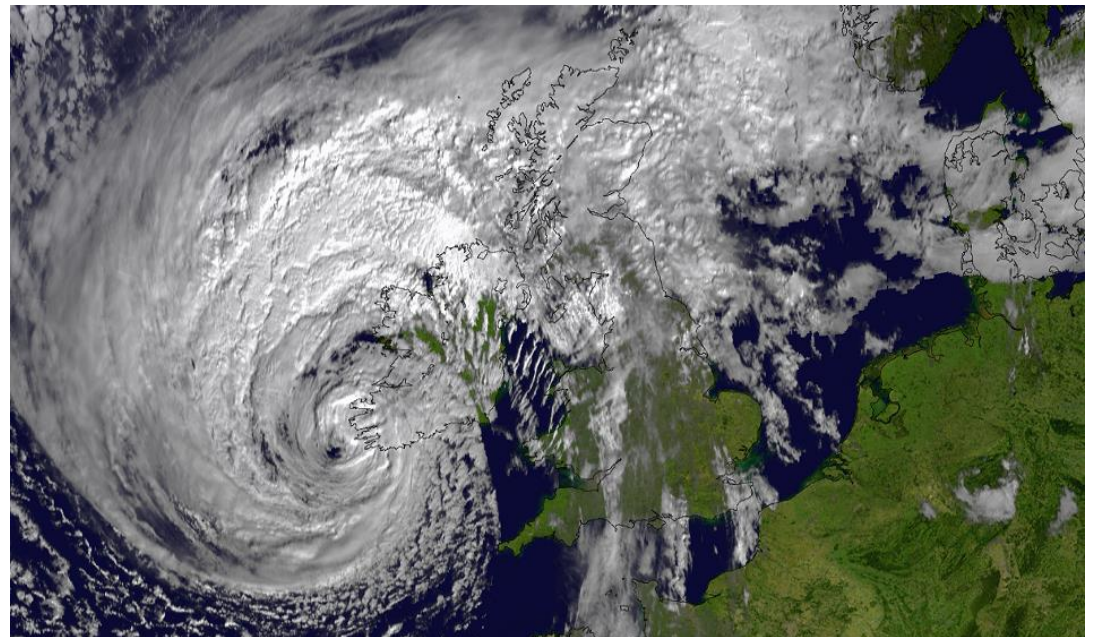
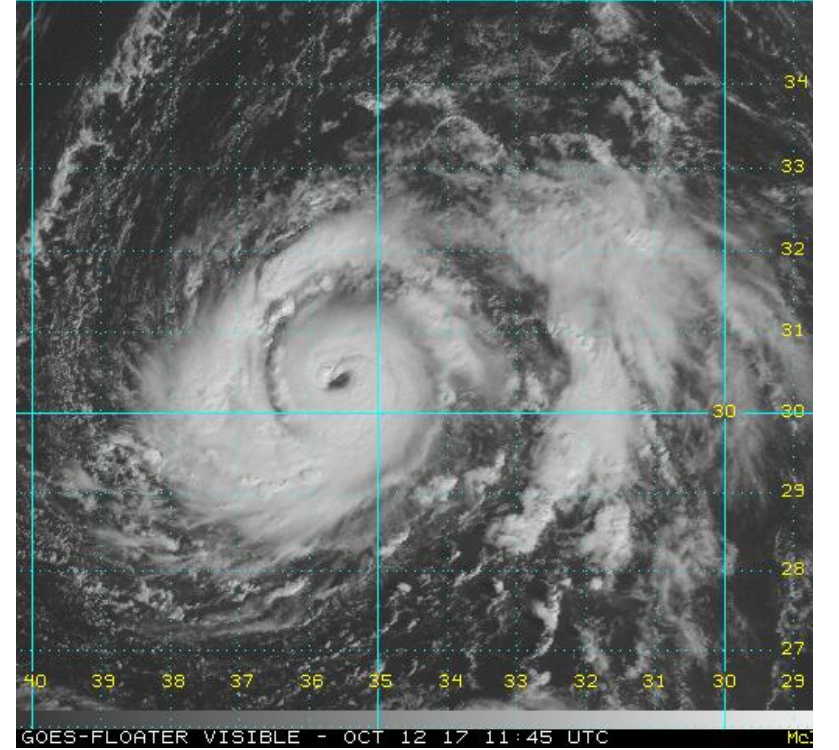
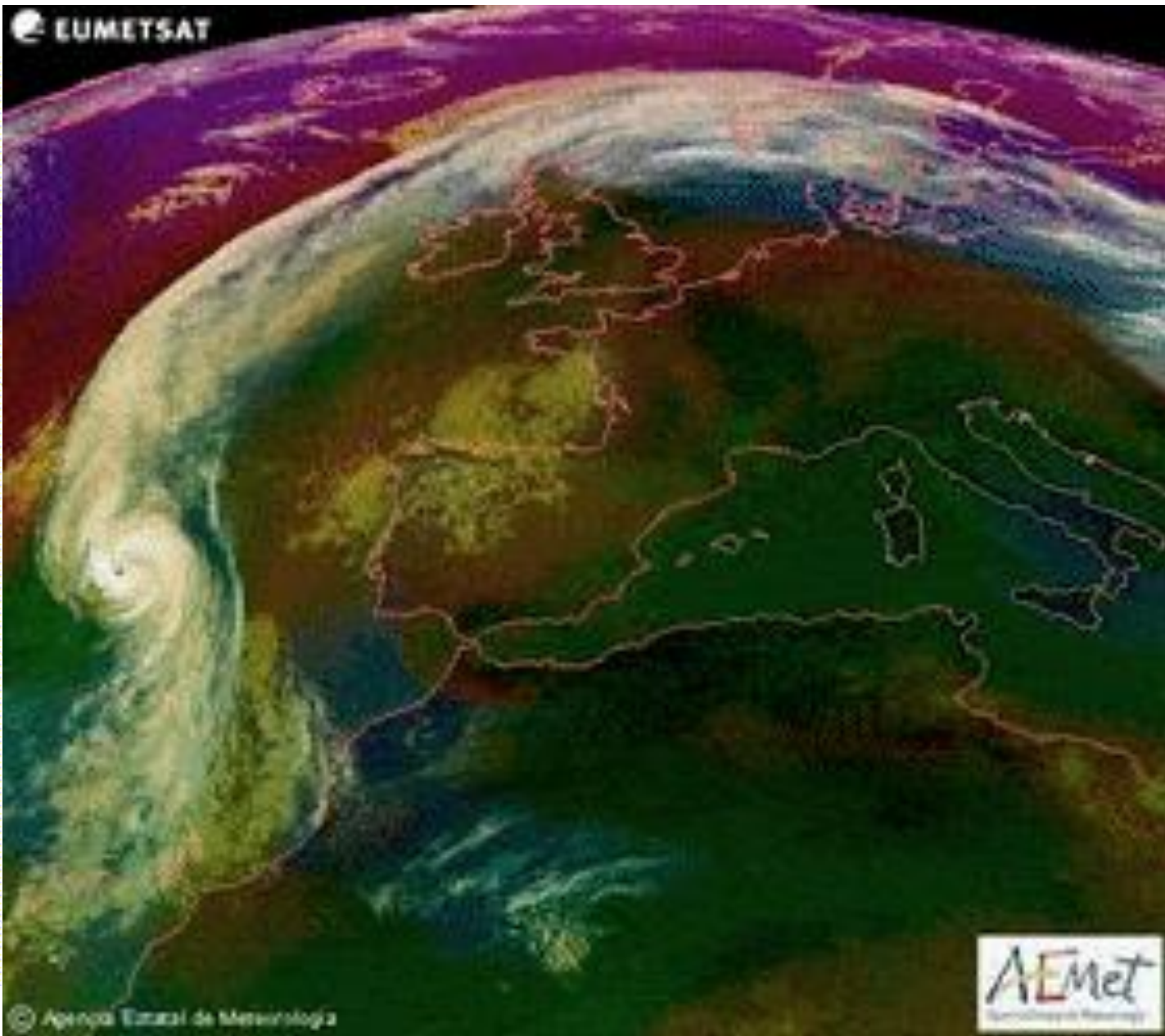


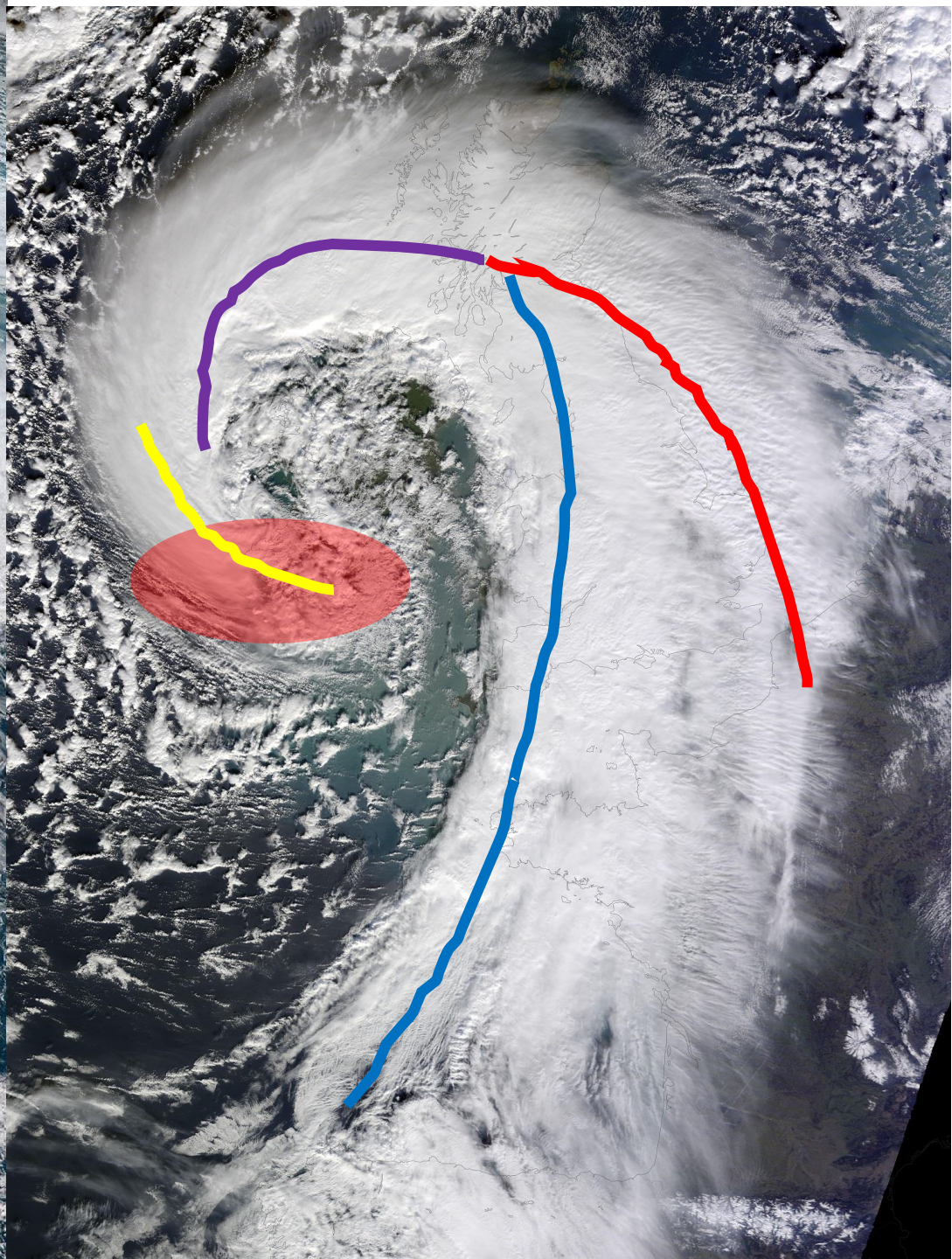
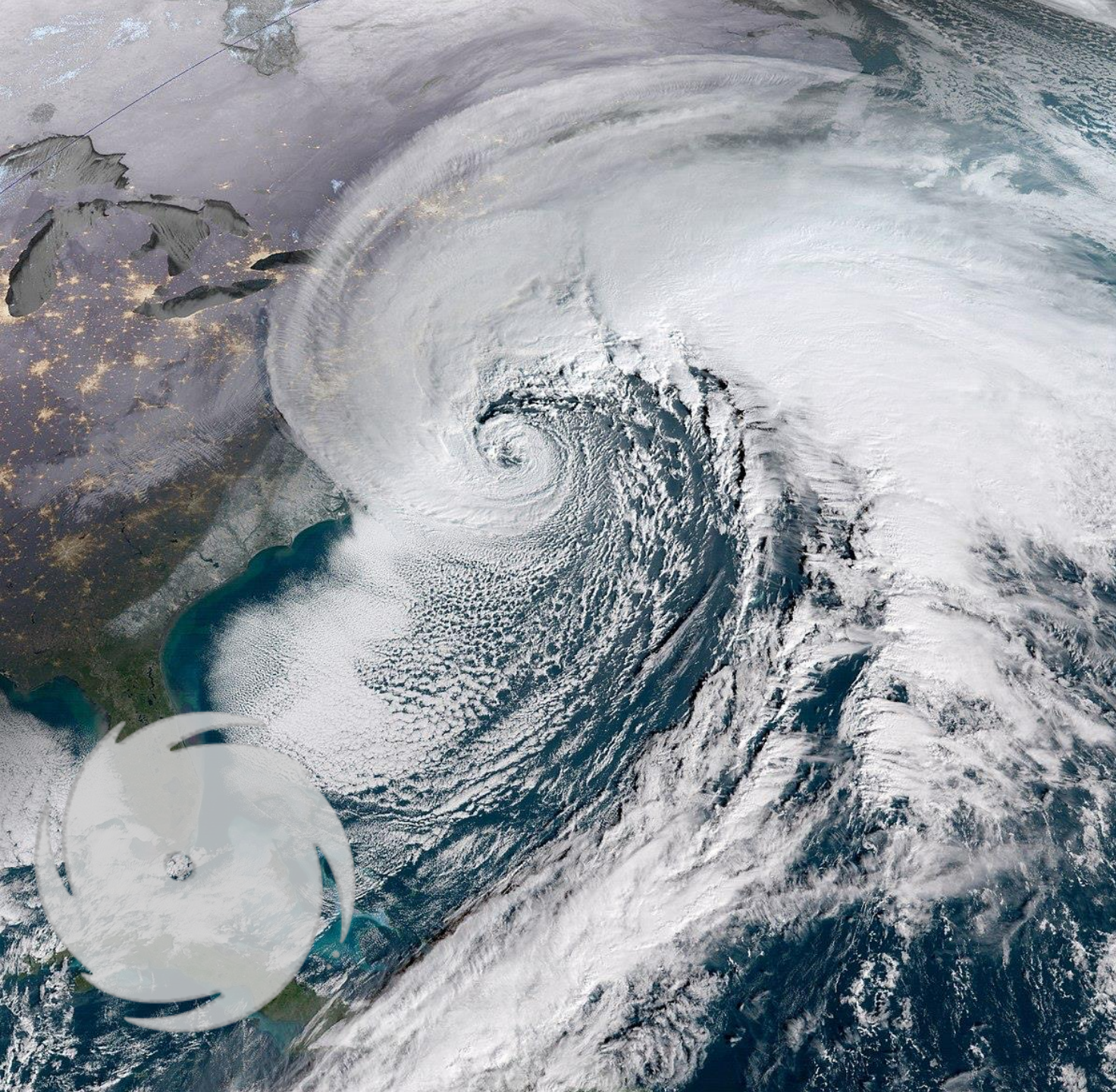
A SATELLITE picture showing Cyclone Tracy centred over Darwin. It was taken from the Exo-S satellite from 1200 kilometres (745 miles).

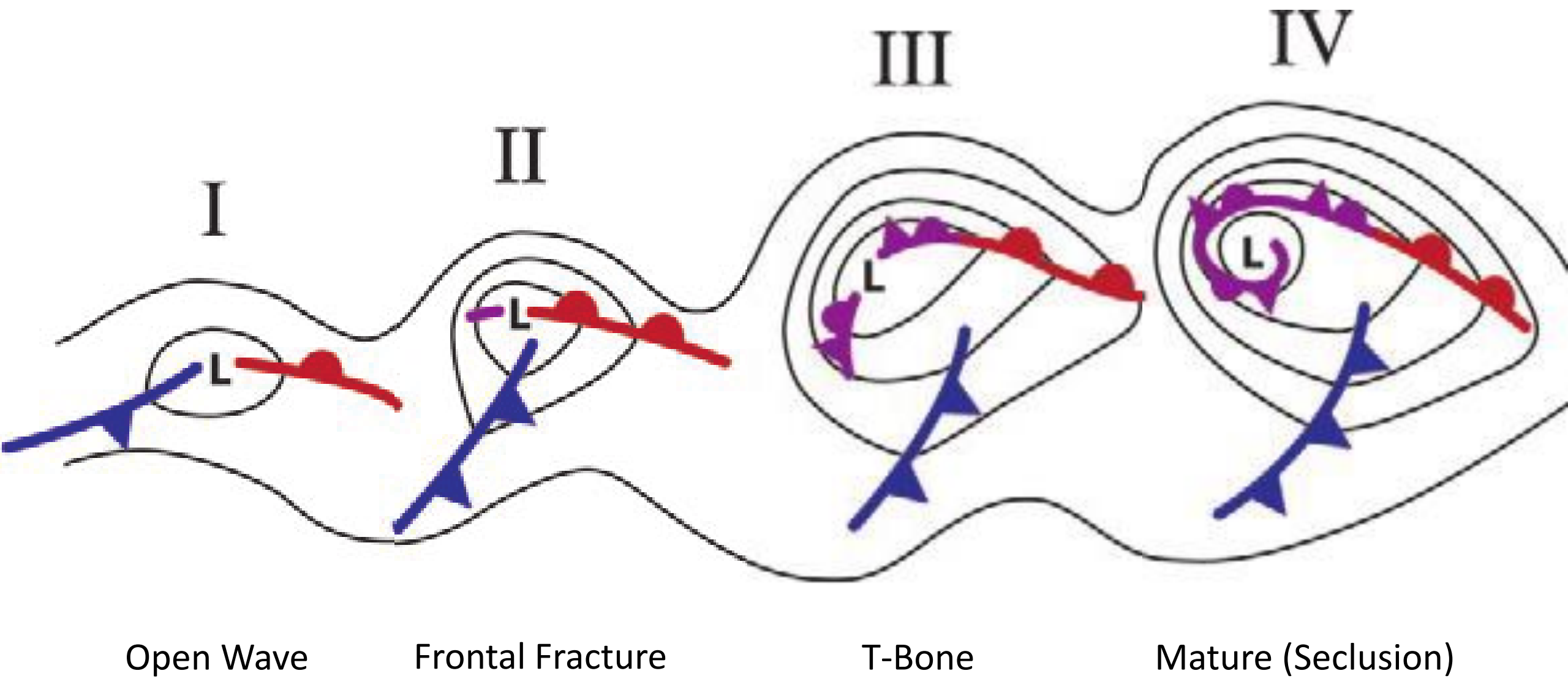
Phone and teleprinter links with the city were cut.
Hundreds of shocked people wandered wreckage-jumbled streets.
The Acting Prime Minister, Dr Cairns, said last night, "This is a national disaster."
He will fly to Darwin today.
A big Federal Government relief operation was under way last night.
A pilot who flew over the city said it was wrecked. Roofs were ripped from houses.
Cairns on the way
* At 5 a.m. the Acting Prime Minister, Dr Cairns, will fly to Darwin to the disaster scene. — Report P. 2.

They need our help...









16 lives feared lost... 22 boats missing
as a near hurricane hits yachtsmen

FASTNET RACE OF DEATH



A Royal Navy winchman is lowered to a life-jacketed crewman of the yacht *Ariadne*

By CHRISTOPHER WHITE and WILLIAM LANGLEY

A SEA disaster unparalleled in yachting history turned the Fastnet Race, the stern climax to Cowes Week, into awesome tragedy.

Cloud is expected in Falmouth at noon today. It was a night in which the sea took on and conquered the thoroughbreds of the yachting world. It was a night which knew heroism and fear as yachtsmen who thought they had experienced every kind of element suddenly found themselves up against forces beyond them. Yachtsmen were thrown into the dark waters. The lucky ones were held by their safety harnesses and were pulled back. The airwaves were alive with Mayday distress calls. The lucky ones were reached in time by the desperately over-stretched rescue services.

Courage

Last night with the winds moderating but with the sea still dangerously high, an RAF Nimrod jet ceaselessly patrolled the area along with four Sea King helicopters from RNAS Culdrose, the fishing protection vessel *Angelsey*, the frigate *Broadsword* and two naval tugs. One hundred of the 300-plus yachts had been accounted for. Meanwhile, as hour by hour went by, the lists on the window of the race office in Plymouth reported sightings length-

Turn to Page 2, Col 1

report gedy
people were when their aircraft
ed just mi-
ned taking off
sted Airport
eddy
Golden Eagle
421 plane,
by Hastings-
otels, came
just after
at Hatfield
half a mile
airport.
brigade, airport
e ambulance
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chestra, the
Orchestra Jazz
part choros of
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celebrities who
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e from Essex
e role of pro-
es will be at
the Centre on
starting at 7.30
officer
id officer with
Community
Essex is Mr
dsworth from
sa.



Donnell and Jane Benson outside their home after the hurricane

SAFFRON Wal- den is this week clearing up the wreckage in the wake of hurricane havoc which at one point on Friday had the town totally sealed off from the outside world.

"The worst crisis to hit South East England since the end of the war" was how Home Secretary Douglas Hurd described ferocious winds which uprooted trees and knocked out power-

lines. It was a view the emergency services would subscribe too. "At one time all the roads in and out of Saffron Walden were blocked," said Inspector John Emmerick of Saffron Walden Police.

"I've been about a long while and it's the worst con-

Worst winds for 300 years

by Nick Jones

ditions I can remember." The wind gusting to well over 100 miles per hour struck in the early hours of Friday morning. Weather forecasts had predicted only mild breezes the previous evening but by the morning many householders were left to pick up the pieces following the highest winds recorded in 300 years. The situation was so bad on Friday morning that the police had to call in the army to help clear up the chaos. "Without the Royal Lancers from Carver Barracks we would still be cut off," said Inspector Emmerick. "They sent out teams with chainsaws and axes and we owe them a great debt." "We'd just breathed a sigh of relief after the floods," said Inspector



Second crisis in a week

Briefly
Deputy leaves
DEPUTY Head Keith...
Walden...
School to become...
large comprehensive...
in Newmarket.
Mr Hancock will be...
of the County High...
1983, before which he...
head of maths at the...
School. Almost immen-
ly he had to step into...
head's shoes following...
prolonged...
Clocks go back

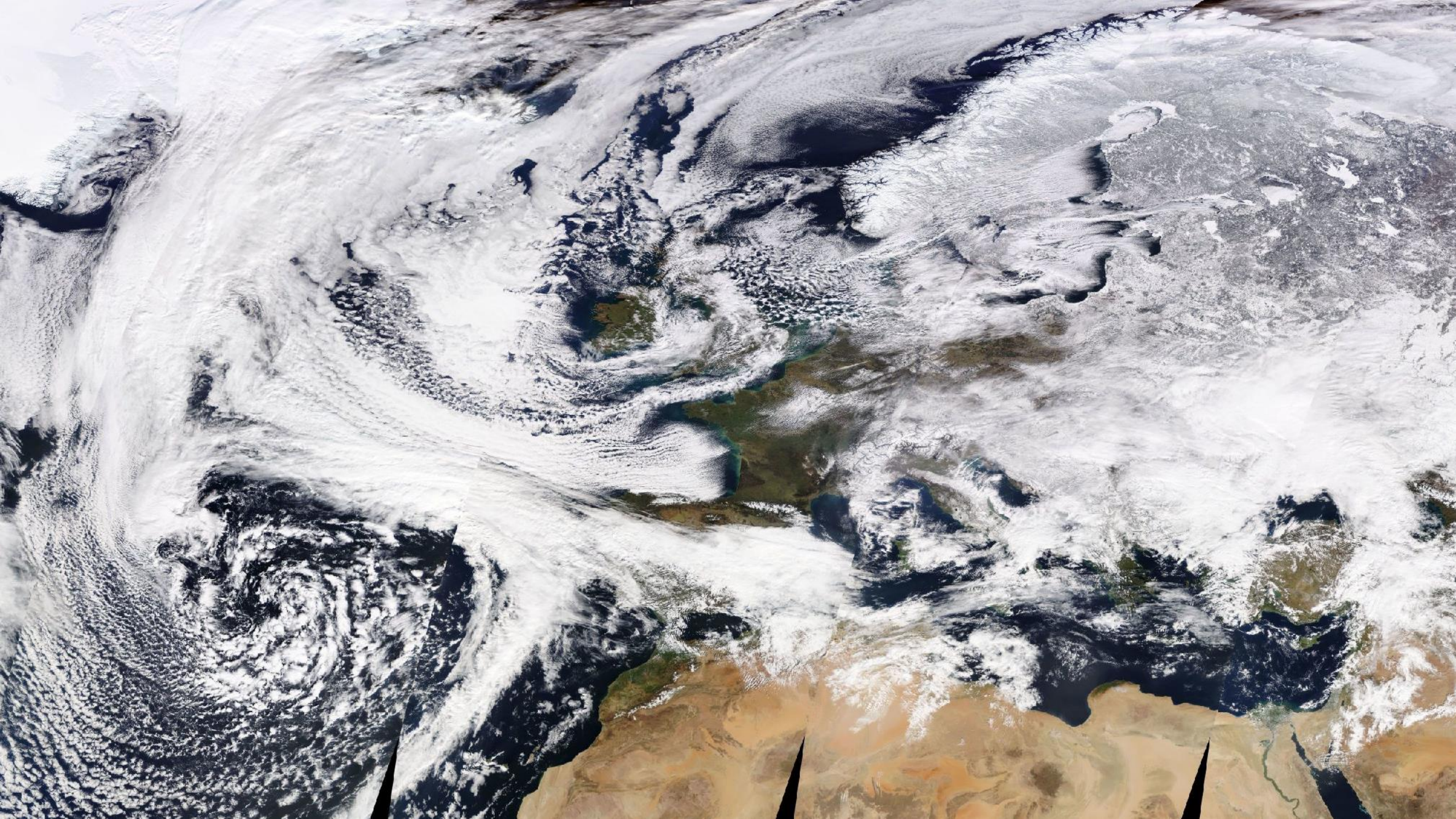


DON'T forget yo-
hour in bed, wh-
clocks go back o-
on Sunday, Octob-
2 am, marking the
British Summer T-

IMPORTANT NOTICE TO CALOR GAS USERS

ERIC'S CALOR GAS SERVICE WISHES TO APOLOGISE TO HIS CUSTOMERS FOR THE PHONE OUT OF ORDER. ALTERNATIVE NUMBER RING EVENINGS & WEEKENDS.







- Form in tropics
- Higher winds, smaller area
- Temperature remains similar throughout storm
- Form from very warm water
- Dissipate quickly over land
- Hazards: High winds, rainfall, landslides, surge

- Form in extra-tropics and from tropical storms
- Lower winds, larger area
- Always have fronts
- Form along temperature gradients
- Do not dissipate as a result of landfall
- Hazards: High winds, rainfall, surge, landslides, blizzards

Understanding catastrophe modelling Inputs, outputs and the future

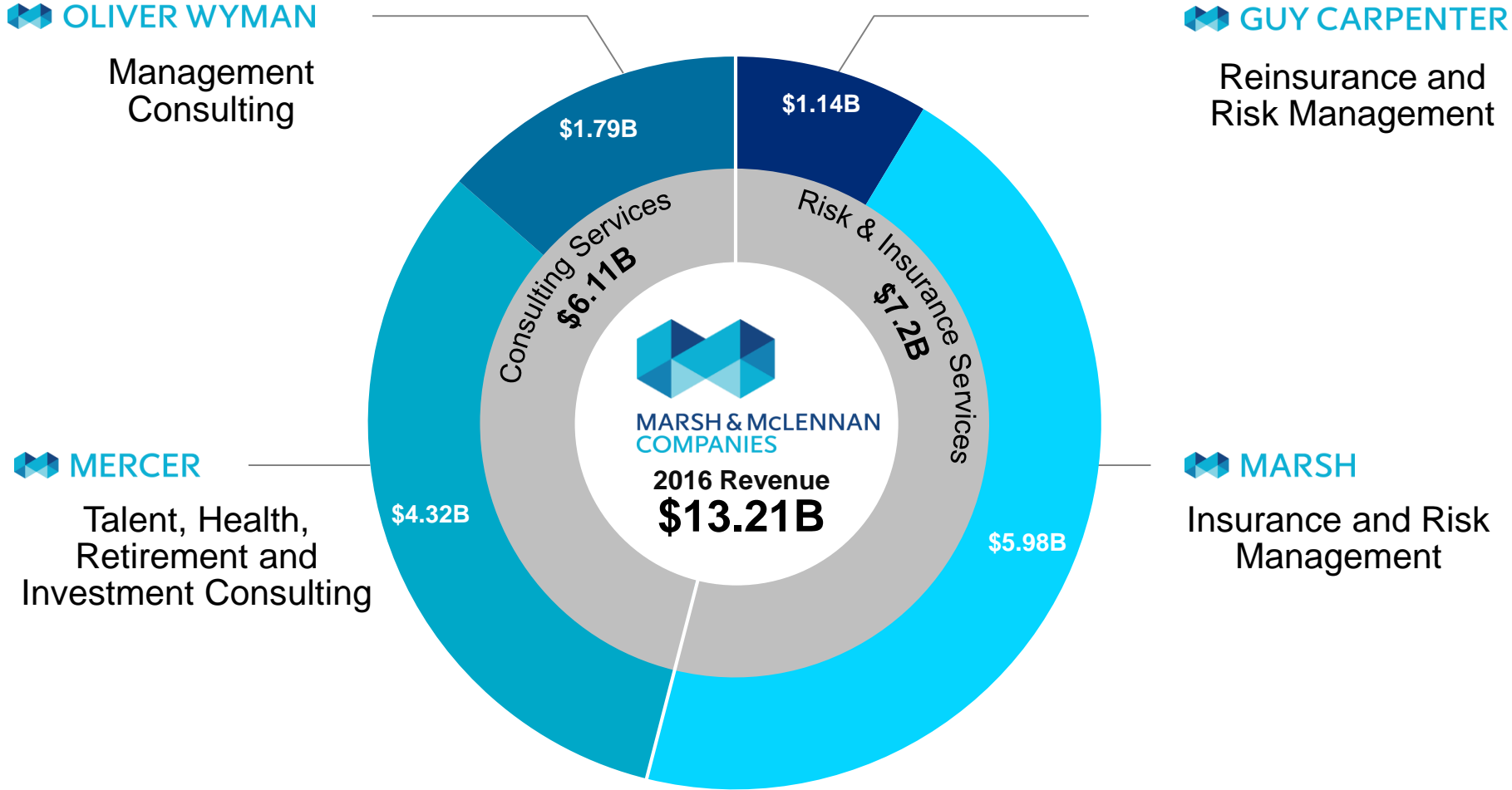
14 March, 2018

Paul Jones

Dublin

COMPANY BACKGROUND

Marsh & McLennan Companies



Well Positioned to Help Our Clients Achieve Success

EXPERIENCE



Placed **\$30.4 billion** in ceded premium for **2,400 clients** in **2017**

REACH



Our **2,300 employees** sit in **over 60 offices** in **35 countries**

IMPACT



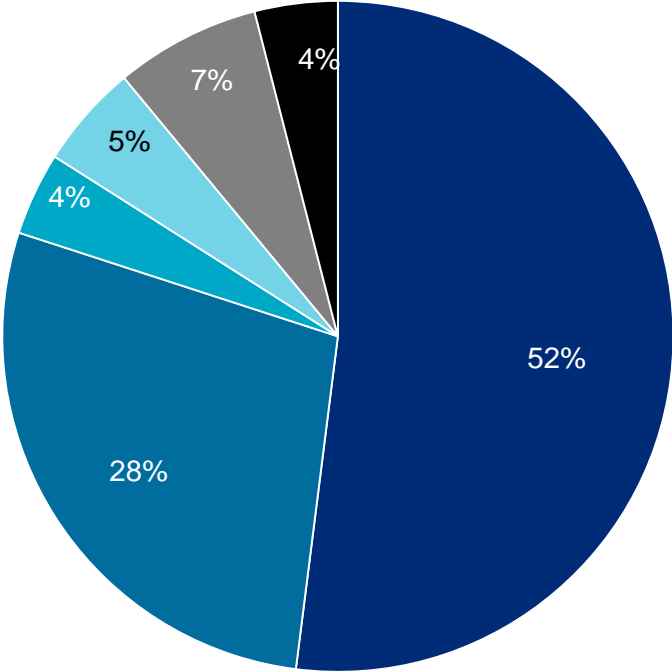
Deliver a powerful combination of:
1. Broking expertise
2. Strategic advisory services
3. Industry-leading analytics

STRENGTH



Part of Marsh & McLennan Companies, a **\$13 billion professional services firm, since 1923**

Ceded Premium by Line of Business



- Property
- Casualty
- Multi-line/Whole Account
- Marine
- Life Accident & Health
- Other

Reinsurance Broking

Guy Carpenter delivers deep technical insights and vast transactional capabilities to address complex and unique risk management challenges.

- Reinsurance brokerage services provided for over 90 years and we continue to serve some of our original clients
- Line-of-business experts deliver deep market knowledge and efficient transactions in every relevant geography
- We have unmatched market intelligence as well as capacity and pricing advantage
- Continuous benchmarking across markets informs the most effective structures and timing for each client's coverage requirements

We help clients anticipate and navigate change, providing them with a business edge that goes beyond best pricing in the reinsurance market.

Account Team



Irish Focused Reinsurance Team

BROKING TEAM

Paddy Ryan
Managing Director

Turlough Ryan
Assistant Vice President

GC ANALYTICS

Paul Jones
GC CAT Modelling

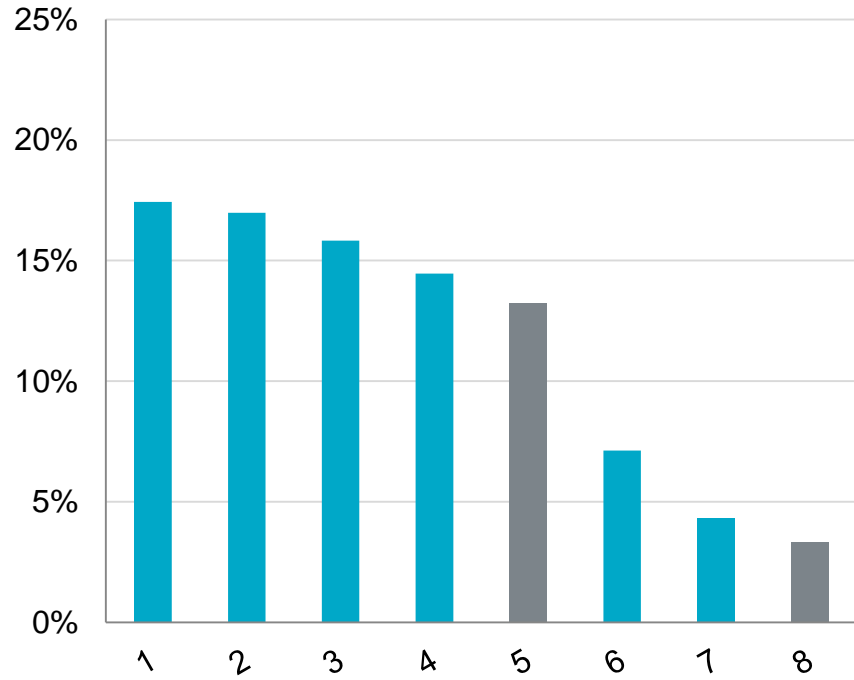
Amrita Pattni
GC Analytics

Henry Medlam
GC Analytics

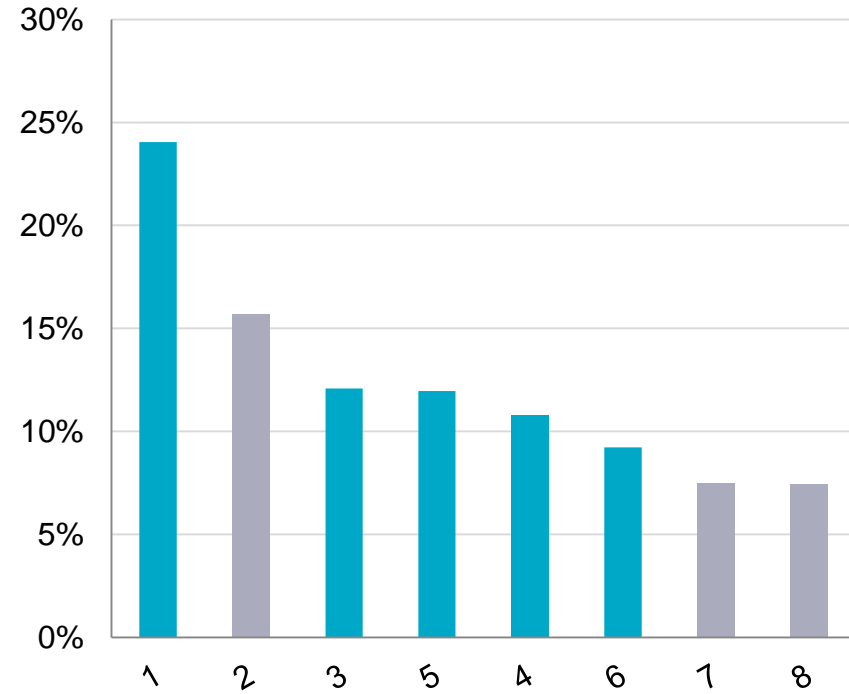
Presenting today

Market Share

Property



Motor



AGENDA



INTRODUCTION



**CATASTROPHE
MODELS**



PORTFOLIO DATA



**MODEL
SUITABILITY
ANALYSIS**



THE FUTURE

A View of Cat Risk to underpin all business decisions

Reinsurance Strategy

- Structure, Pricing, Benchmarking

Gross Loss Modelling

- Actuarial, Catastrophe Modelling

Capital Modelling

- Regulatory, Internal Model, Standard Formula, Allocation

Underwriting

- Natural perils and man-made

Portfolio Management

- Accumulations, scenarios, planning, post event response

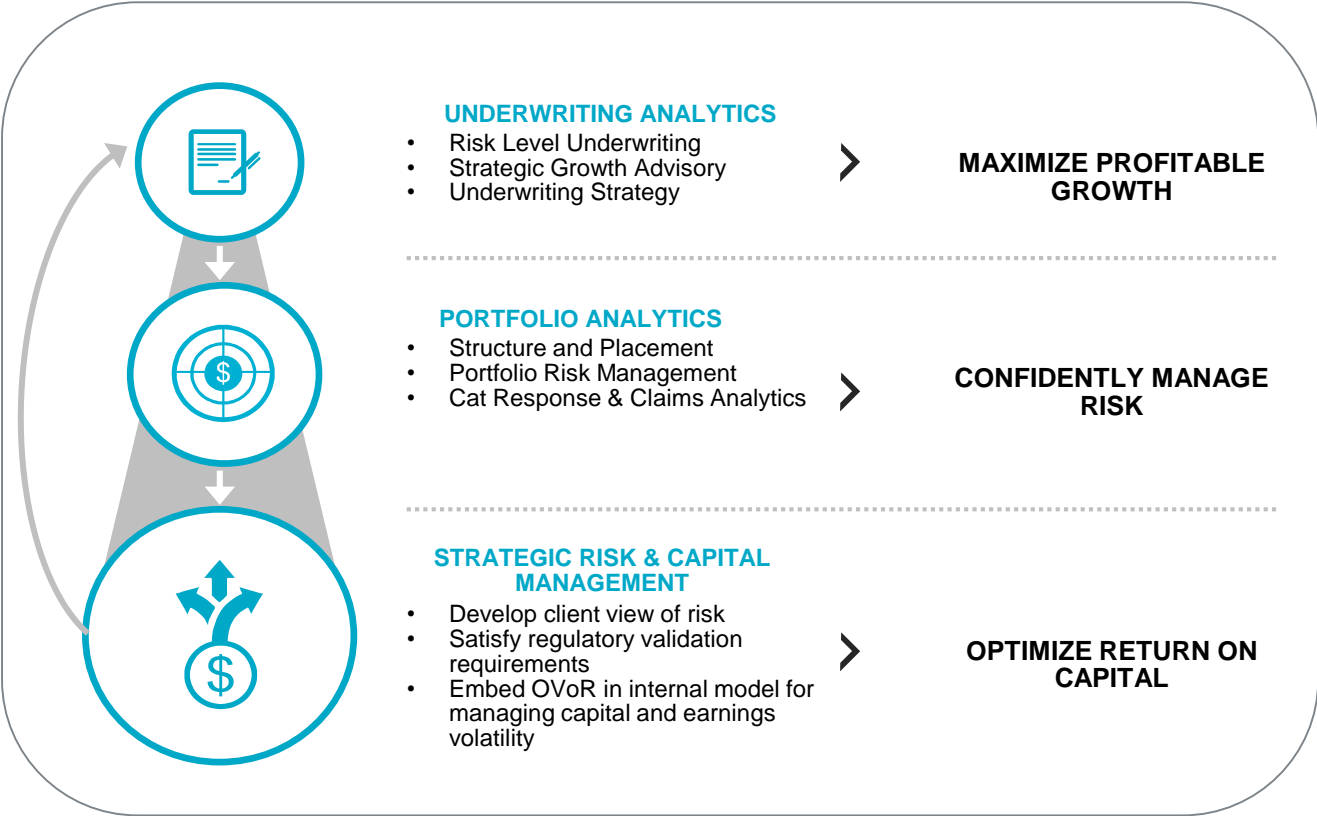
Leading Analytics Empower Risk-Informed Decisions

GC Expertise

- Exposure Data**
 - Quality
 - Benchmarking
 - Augmentation
- Vendor licenses**
 - RMS, AIR, Corelogic, JBA
- MSA**
 - Hazard
 - Vulnerability
 - Scientific assessment
- Complete the Risk Landscape**
 - Man-made hazard
 - Engineering
 - Freeze Modelling
- Delivering Analytics**
 - OASIS
 - AdvantagePoint

Own View of Risk

Where we can help our clients



CATASTROPHE MODELS

Risk Landscape - Global Evolution



- 2** 1992 – Hurricane Andrew
- Models Go Worldwide
 - Influence Rate Adequacy
 - Rating Agencies Empowered

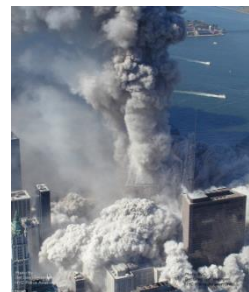
- 4** 2005 - Katrina
- Re-adjust Frequency, Severity assumptions
 - Rating Agency Increases Capital Requirements



- 1** 1970 & 80s
- Poor Data
 - Limited Models
 - LMX spiral
 - Lloyd's collapse



- 3** 2001 – 9/11 attacks
- Loss Correlation
 - Data Rapidly Improving
 - Capital Markets Enter into Reinsurance



- 5** 2008 – Financial Crisis
- Enterprise Risk Management
 - Increased Regulatory Oversight

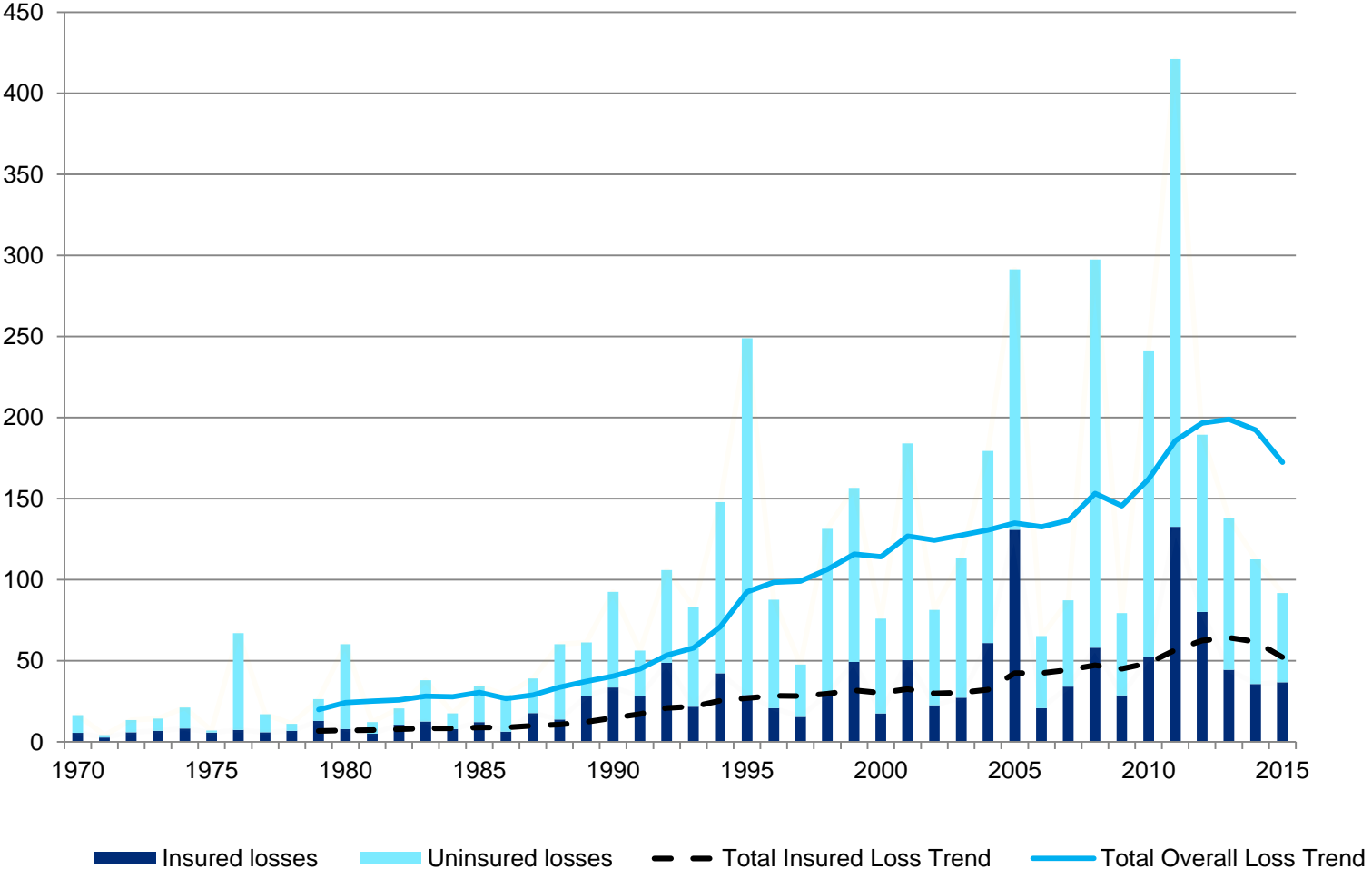


6 2014 – Solvency II



After each market turning event, the industry realised it had more exposure than previously thought

Risk Landscape - Global Natural Catastrophes Losses (1970-2015)



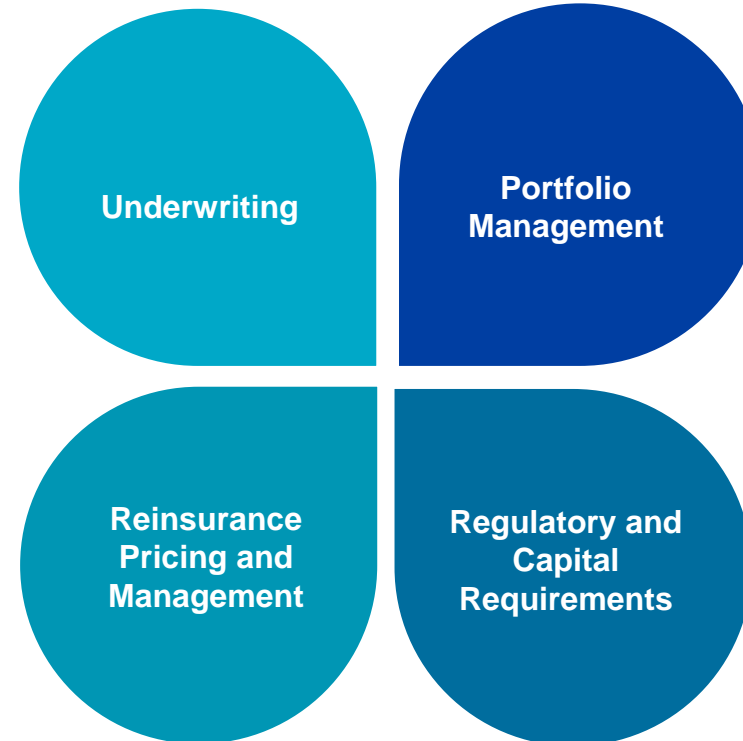
Catastrophe Modelling



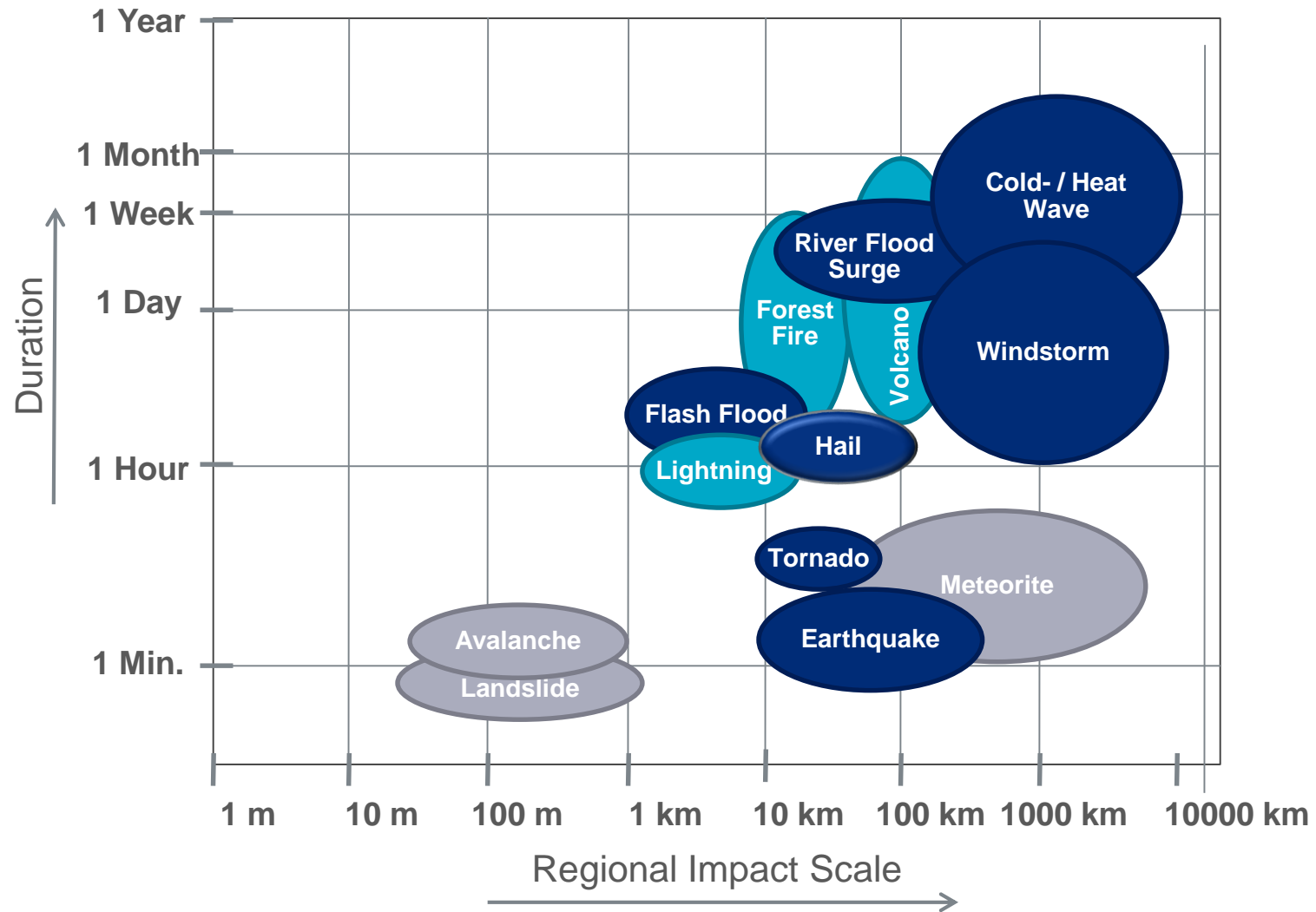
Process of using computer-assisted calculations to estimate the losses that could be sustained due to a catastrophic event such as a hurricane or earthquake:

- The process **does not predict** natural catastrophes!
- Provides a framework for understanding the types of events and losses that could be experienced but may not yet been experienced

Applications



Types of Natural Perils



Modelled Global Perils

Flood



Hurricane/Wind



Earthquake



Hail



Terrorism



Tornado



Wildfire



Storm Surge

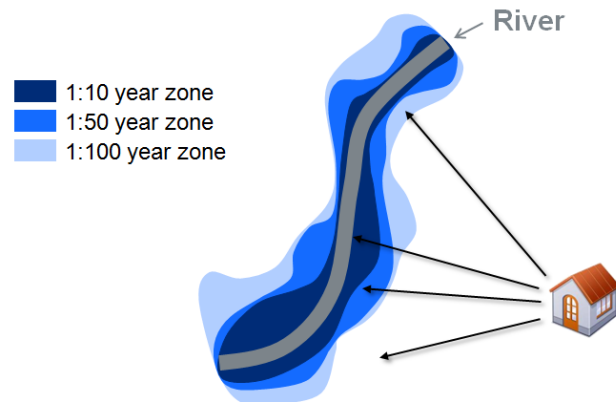


Types of Natural Catastrophe Models

Different Tasks Require Different Types of Models

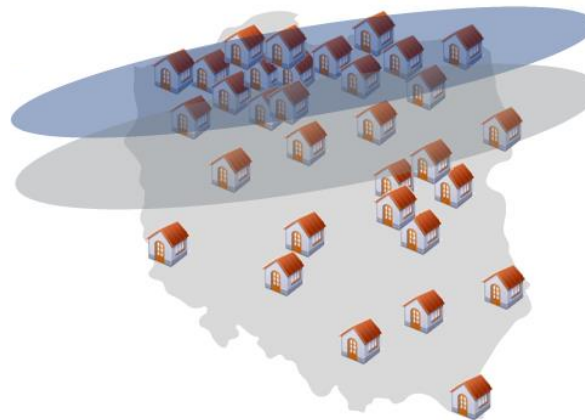
Zonation Models

- Should I underwrite a risk?
- What should be the rate?
- Should I impose a deductible and/or limit



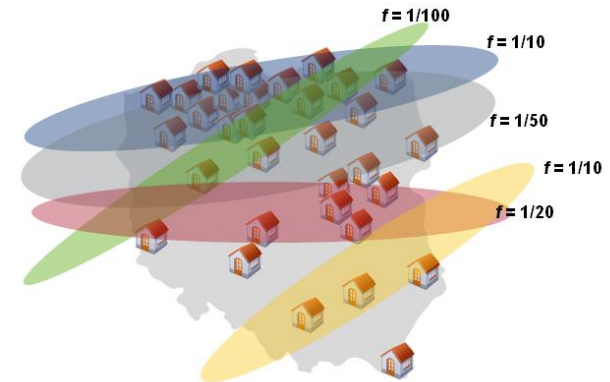
Deterministic Models

- What-if Daria was to happen again?
- Calibration/validation of probabilistic models
- Scenarios, what would happen if Ophelia affected Dublin?



Probabilistic Models

- What is the value of the modelled peril?
- How much reinsurance should I buy?



Probabilistic Catastrophe Modelling Components



Results of a Probabilistic Model

- EPs can be based on
 - Annual losses \Rightarrow Annual Exceeding Probability (AEP)
 - Per Occurrence Losses \Rightarrow Occurrence Exceeding Probability (OEP)
- Often “AALs” are used as risk measurement
 - AAL = Average Annual Loss (= technical premium)
 - Statistical mean of the annual loss distribution
- Loss Perspectives
 - Ground-Up = Damage
 - Gross = Loss after applying
limits & deductibles
 - Net = Loss after applying
reinsurance treaties to gross loss
- Event Loss tables (ELT) and Year Loss tables (YLT)

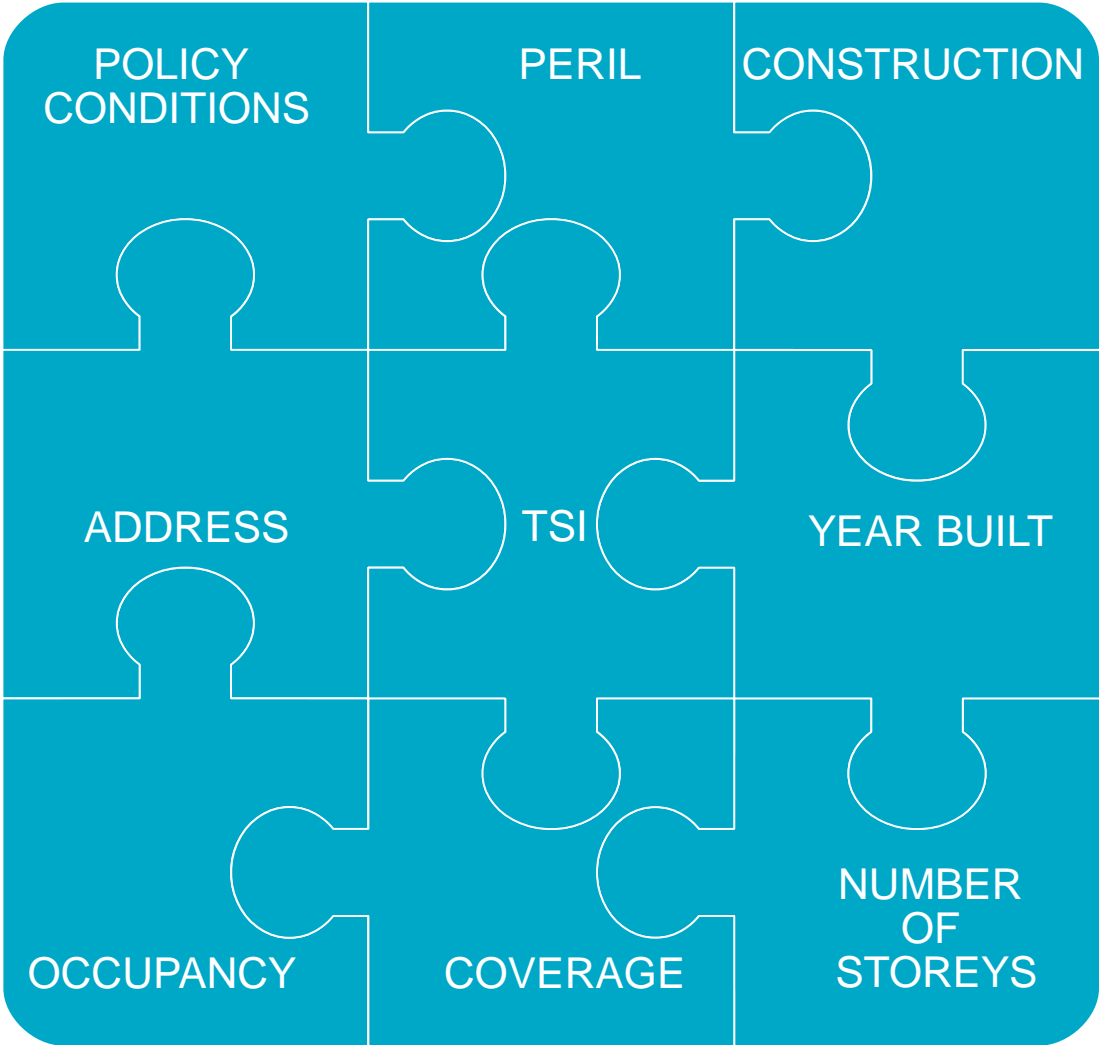
Vendor Catastrophe Models

Irish Models

RMS	AIR	Others
<p>Windstorm Model for Ireland as part EU WS model.</p> <ul style="list-style-type: none">• 2018 New Models<ul style="list-style-type: none">– Extension of EU HD FL model to Ireland in 2018– EU SCS model 2018	<p>Windstorm Model for Ireland as part EU WS model.</p> <ul style="list-style-type: none">• 2018 New Models<ul style="list-style-type: none">– EU WS model (including Ireland) 2018– EU SCS model 2018	<p>CoreLogic have EU WS model. Other Vendors such as JBA have risk products that cover Ireland</p>

PORTFOLIO DATA

Portfolio Data Inputs



Data Completeness

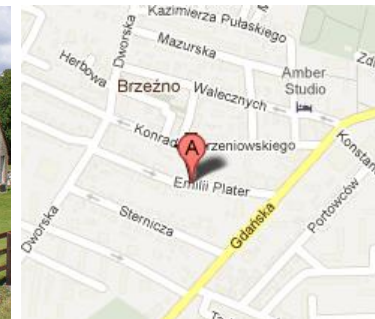
Affects the assumptions a model may make

Higher data resolution for detailed perils can have a significant impact on modelled loss

- Low spatial and attribute resolution
 - Relies on model assumptions for distribution of exposures
 - Performs poorly for high resolution hazards like flood



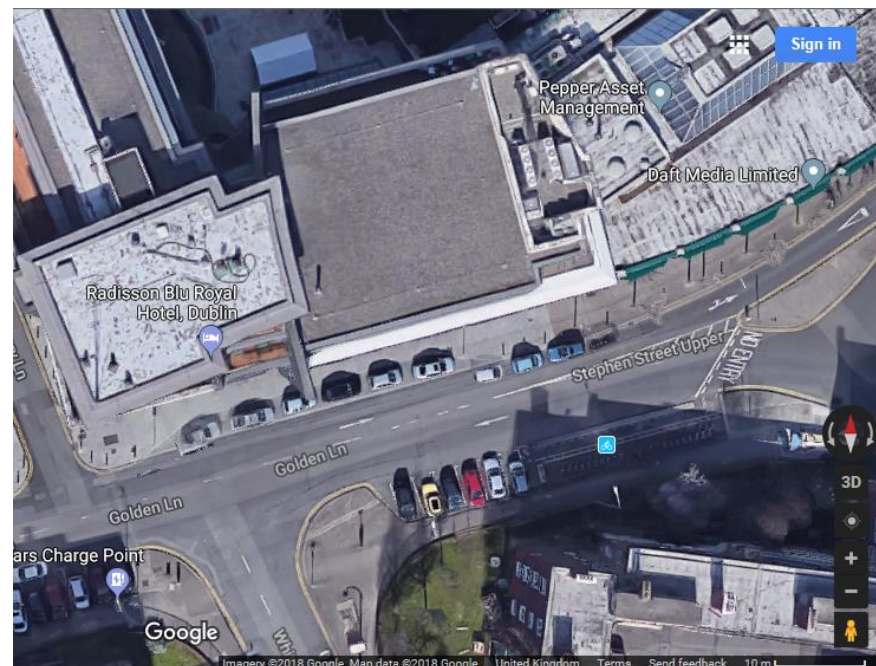
- High spatial and attribute resolution
 - Allows the model to reflect portfolio characteristics
 - Only danger is over-parametrization



Location Data

Geocoding

- Location of the risks in a coordinate or zonation system
- Ireland geocoding has been traditionally zonal (at County)
- Systems may not have been designed to capture the detail required with the validation needed
- General consensus is that under GDPR an address is potentially personal information, so transfer of the information to modelling systems has risks
- For windstorm location is less important to modelled loss but perils such as flood have significant sensitivity



- **Conceptually simple but in some cases operationally difficult**
- **Legacy systems can impact companies ability to capture the right information**

Location Data Occupancy Type

Single Family



Non-Engineered Structure

Apartment



Marginally Engineered Structure

Commercial



Engineered Structure

Location Data

Construction Type

Masonry



Steel



Reinforced Concrete



Source : AIR Worldwide Corporation

Location Data

Other building attributes

Low-Rise 1 - 3 stories



Mid-Rise 4 - 7 stories



High-Rise > 8 stories



Source : AIR Worldwide Corporation

Location Data

What can you control

All modelling is based around *assumptions* related to the hazard, vulnerability and the exposure. Control the model by improving the information content which will reduce the assumptions and uncertainty in the analysis.

Hazard

- Location
 - Address, Lat/Lon, Postcode, County

Vulnerability

- Occupancy & Construction
 - Secondary characteristics such as year built and number of storeys

Financial Conditions

- Limits and values by coverage
- Deductibles
- Reinsurance details

MODEL SUITABILITY ANALYSIS

GC Strategy – Model Evaluation

Don't just go and build another model for an already widely covered peril



Instead we aim to understand models and what drives differences

Ensure we make best use of models

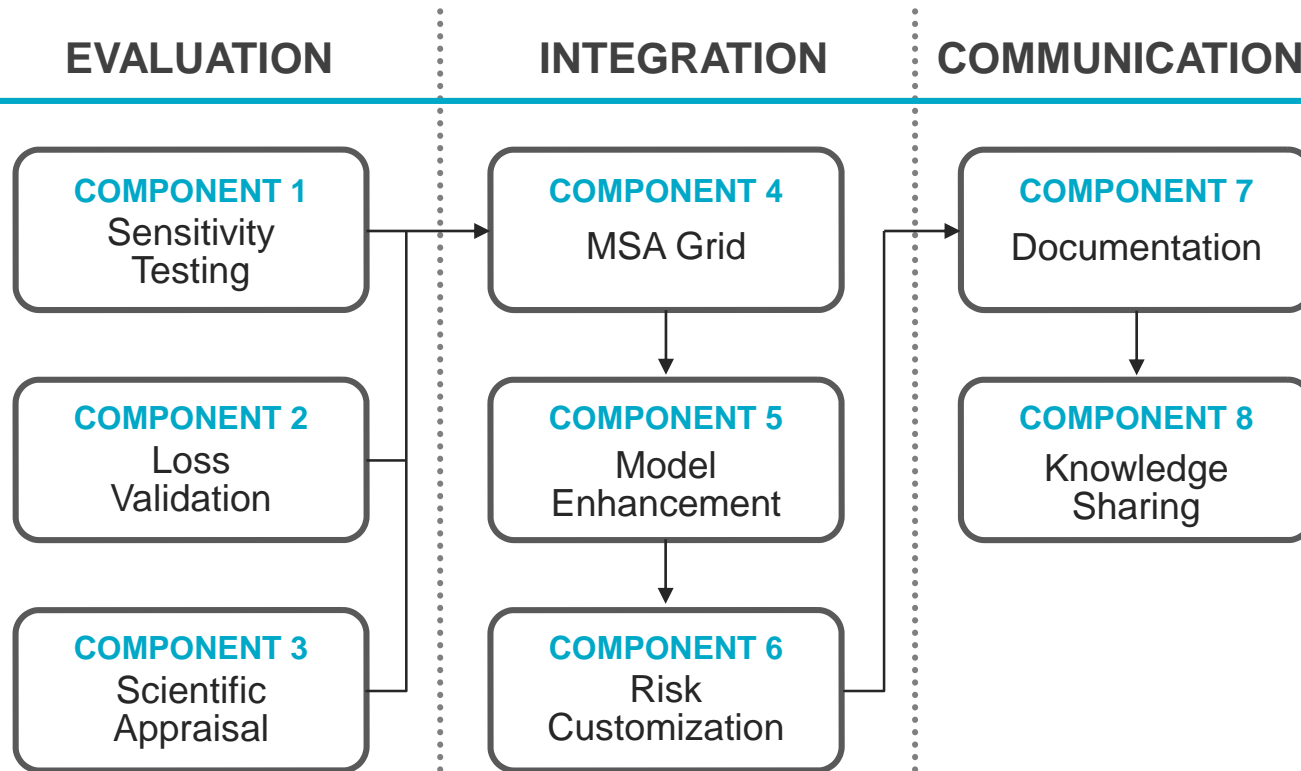
- Sensitivity of exposure data attributes
- Sensitivity of modelling assumptions
- Support clients with data cleaning and data enhancement (e.g. 3-D)

Use a consistent and open approach to evaluate existing models

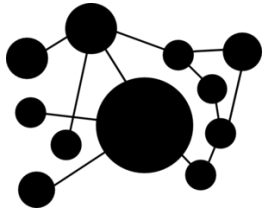
- Independent and unbiased – reference to credible scientific research and data
- Transparent
- Leverage our own expertise
- Make adjustments where supported by the analysis

Model Suitability AnalysisSM (MSA)

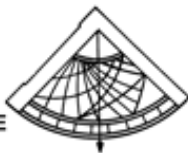
Client's View of Risk



MSA Research



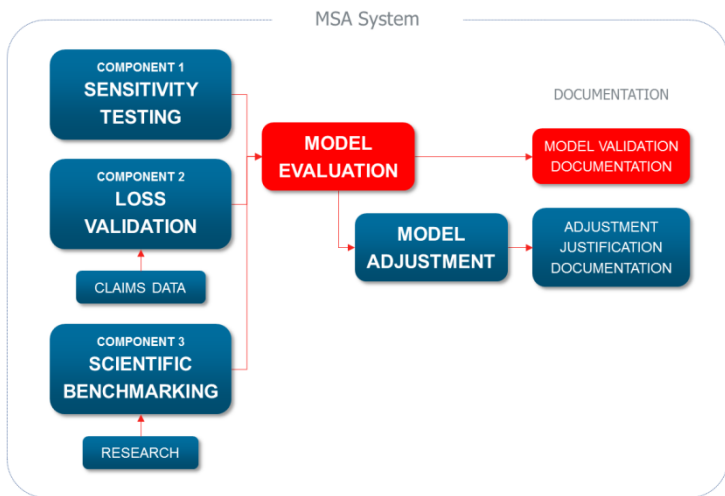
Our collaborators include some of the most prestigious centers of catastrophe risk research



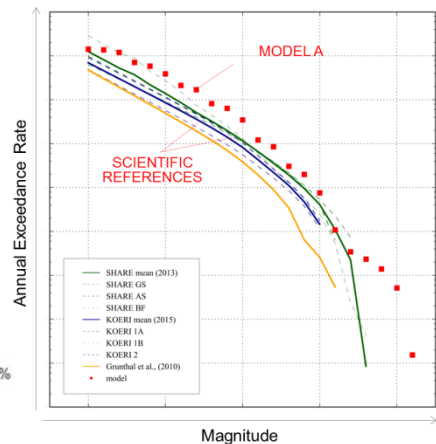
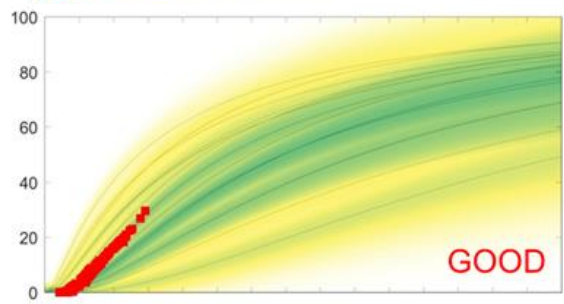
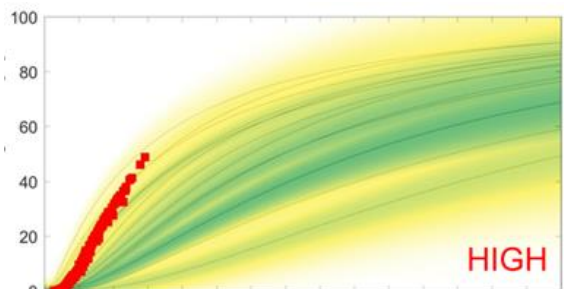
Koninklijk Nederlands Meteorologisch Instituut
Ministerie van Infrastructuur en Milieu



MSA in Depth – What is MSA’s Model Validation Documentation?

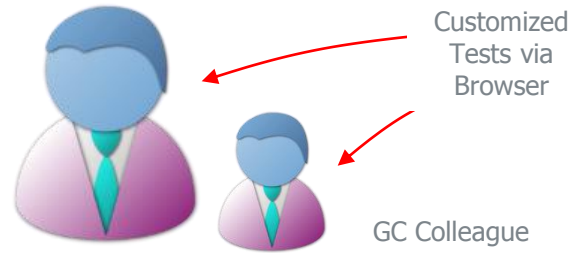


All the validation exhibits a company needs to govern CAT models



GC Client*

*Web Applications will start being accessible externally in 2017-18



We work towards an Industry Standard in Model Evaluation

EVALUATION



SENSITIVITY TESTING

C1-1
Exposure Parameters

C1-2
Portfolio Specific Sensitivity

C1-3
Industry Assumption Sensitivity

C1-4
Clustering, Correlation

LOSS VALIDATION

C2-1
Historical event loss validation

C2-2
Historical Event Loss Distribution

C2-3
Reasonability of the Historical Catalogue

C2-4
EP Curve Validation

SCIENTIFIC APPRAISAL

C3-1
Historical Event Intensity Footprints

C3-2
Intensity Return Period by Location

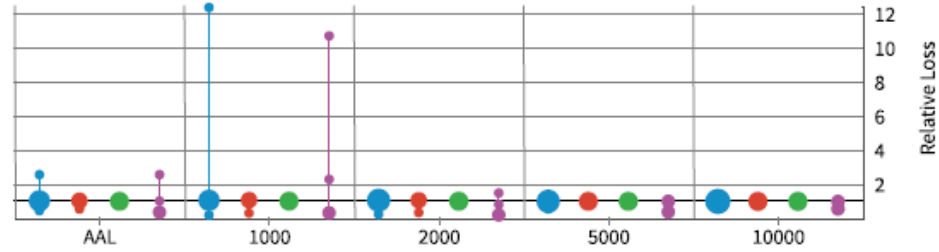
C3-3
Frequency-Severity Relationships

C3-4
Damage Functions

MSA– Vulnerability Sensitivity

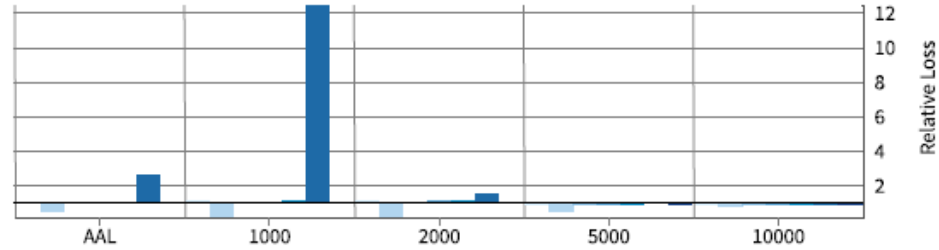
SUMMARY

- Occupancy
- Construction
- Year Built
- Building Height
- Baseline



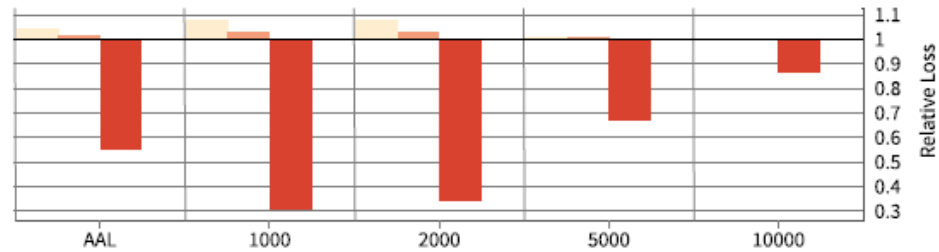
OCCUPANCY

- EURO:1 > Residential Single Occ
- EURO:2 > Residential Multi Occ
- EURO:4 > Residential Detached House
- EURO:5 > Residential Semi-Detached House
- EURO:6 > Residential Terraced House
- EURO:7 > Residential Bungalow
- EURO:8 > Residential Summer House
- EURO:3 > Residential General



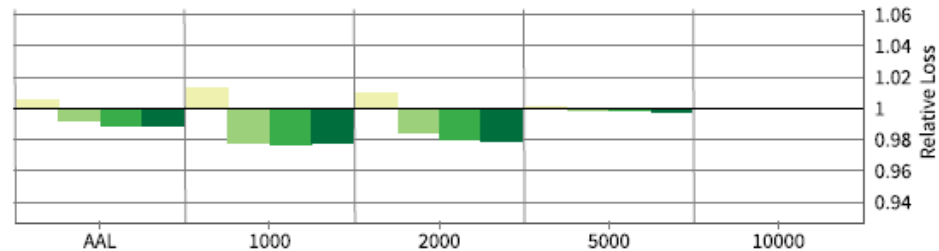
CONSTRUCTION

- RMS:1 > Wood
- RMS:2 > Masonry
- RMS:3 > Reinforced Concrete
- RMS:4 > Steel
- RMS:0 > Unknown



YEAR BUILT

- Pre-1920
- 1920-1945
- 1946-1980
- Post-1981
- Unknown



THE FUTURE

The Future of Catastrophe modelling



Catastrophe modelling has now matured, it is now an integral part of many Brokers, Insurers and Reinsurers business processes.

- HD modelling techniques
 - Higher temporal and spatial resolution models using cloud based processing scale
 - Increased frequency of modelling
- Open Modelling Initiatives
 - Access to model components from many vendors via systems such as OASIS
 - Continued development of customised models reflecting Insured/Reinsureds Own View of Risk
- InsureTech & Big Data technologies
 - Sources of higher spatial and temporal resolution exposures
 - Better capture of event data to improve models

Q&A

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